#### Interim Report for the six months ended June 30, 1999

#### **To Our Shareholders:**

In the second quarter net earnings decreased 30% to \$40.9 million from \$58.1 million last year. Net earnings per share for the second quarter decreased to \$2.82 per share from \$4.79 share last year. The weighted average outstanding shares for the six months ended June 30, 1999 were 12.9 million versus 11.6 million last year.

Revenue in the second quarter increased to \$1,569.9 million from \$648.2 million as a result of increased premium, interest and dividend income related to the August 13, 1998 acquisition of Crum & Forster and the April 13, 1999 acquisition of TIG Holdings, Inc.

The combined ratio in the second quarter increased to 113% from 108% last year due to the recent U.S. acquisitions of Crum & Forster and TIG and greater pricing competition.

Interest and dividend income in the second quarter increased to \$201.8 million from \$87.5 million last year. Realized gains on disposal of portfolio securities were \$56.1 million in the second quarter compared to \$51 million last year. At June 30, 1999 the Fairfax investment portfolio had a pre-tax unrealized loss of \$612.9 million compared to an unrealized gain of \$5.5 million at December 31, 1998. The unrealized loss primarily relates to the impact of higher interest rates on the bond portfolios of U.S. subsidiaries. The unrealized loss on bonds does not impact their regulatory capital.

On April 13, 1999 the company completed its acquisition of TIG Holdings, Inc. for US\$847 million cash. The acquisition was funded by the issue in December 1998 of 2,000,000 subscription receipts at \$500 per receipt (which were exchanged upon the acquisition into 2,000,000 subordinate voting shares) and the issue in March 1999 of US\$275 million of 7\_% unsecured Notes due March 15, 2006. TIG's results are included in the 1999 second quarter earnings of Fairfax from April 13, 1999. The estimated negative goodwill on acquisition of TIG (compared to December 31, 1998 values) was reduced by:

- a \$67 million decrease in the value of TIG's bond portfolio due to higher interest rates:
- \$38 million in acquisition related costs;
- \$65 million for TIG's share of the estimated premium for Fairfax's US\$1 billion corporate cover for adverse development on reserves and uncollectible reinsurance at December 31, 1998; and
- \$90 million in respect of other fair value adjustments, including the write-off of non-current assets.

On March 30, 1999 the company announced its intention to make a normal course issuer bid for up to 790,000 subordinate voting shares, representing less than 10% of the public

float of its outstanding subordinate voting shares. The company has since repurchased 181,400 subordinate voting shares for \$74.9 million.

Shareholders' equity at June 30, 1999 was \$3.24 billion or about \$231 per share.

August 4, 1999

Y. P. Water

V. PREM WATSA

Chairman and Chief Executive Officer

# Interim Report for the six months ended June 30, 1999

#### CONSOLIDATED BALANCE SHEETS

as at June 30, 1999 and December 31, 1998  $\,$ 

(unaudited - \$ millions)

(**************************************	1999	1998
ASSETS  Cash and short term investments  Marketable securities  Subscription receipt cash in trust  Accounts receivable and other  Recoverable from reinsurers  Income taxes refundable	112.8 108.0 - 3,948.1 6,863.4 215.2 11,247.5	246.0 59.4 959.7 2,777.8
Portfolio Investments Cash and short term investments Bonds -	1,184.9	896.2
<pre>(market value - \$12,958.1; 1998 - \$9,888.0) Preferred stocks -   (market value - \$164.8; 1998 - \$159.3)</pre>	13,615.0	9,859.9
Common stocks -   (market value - \$1,388.4; 1998 - \$770.5) Real estate Total (market value - \$15,779.4;	1,344.1	797.4 94.5
1998 - \$11,808.5)	16,392.3	11,803.0
Deferred premium acquisition costs Deferred income taxes Capital assets Investment in Hub Group Goodwill (Lindsey Morden) Other assets	465.1 720.7 96.4 79.6 249.5 50.6	277.3 524.0 94.6 - 276.4 41.0
LIABILITIES  Share subscription receipts Accounts payable and accrued liabilities Premium deposits  Provision for claims	1,583.2 944.7 2,527.9	959.7 880.2 97.4 1,937.3
Unearned premiums Long term debt		1,651.5 1,582.1 16,394.8
Non-controlling interest Excess of net assets acquired over purchase price paid	250.7	87.9 227.8

SHAREHOLDERS' EQUITY

Capital stock Retained earnings	2,152.5 1,090.1 3,242.6	1,222.4 1,016.5 2,238.9
	29,301.7	20,886.7

# Interim Report for the six months ended June 30, 1999

## CONSOLIDATED STATEMENTS OF EARNINGS

for the six months ended June 30, 1999 and 1998 (unaudited - \$ millions, except per share data)

months	Second quarter		First six	
1998	1999	1998	<u> 1999</u>	
Revenue Gross Premiums written 1,285.0 Net Premiums written 903.8	1,531.9	584.3 475.2	2,641.3 1,906.8	
Net premiums 927.2 Interest and dividends 163.9 Realized gains on investments	1,205.2 201.8 56.1	464.9 87.5 51.0	1,901.0 369.4 106.1	
106.9 Claims fees 87.4 1,285.4	106.8	44.8	216.6 2,593.1	
Expenses Losses on claims 680.1 Operating expenses 249.4 Commissions, net 177.8 Interest expense 34.2	924.7 320.7 243.6 44.6 1,533.6	335.9 130.2 85.4 20.3	1,451.6 579.6 364.5 76.2 2,471.9	
1,141.4	1,333.0	371.0	2,111.5	
Earnings before income taxes 144.0 Provision for income taxes 32.6	36.3 (4.8)	76.4	121.2 3.2	
Earnings from operations 111.4 Non-controlling interest (0.5)	41.1 (0.2)	58.3	118.0 	

Net earnings 110.9	40.9	58.1	119.0	_
<del></del>		<b>-</b>		
Net earnings per share \$9.54	\$2.82	\$4.79	\$9.19	
Shares outstanding (000) 11,618 (weighted average)			12,947	

# Interim Report for the six months ended June 30, 1999

# CONSOLIDATED STATEMENTS OF RETAINED EARNINGS for the six months ended June 30, 1999 and 1998

(unaudited - \$ millions)

(3.11.10.10	1999	1998
Retained earnings - beginning of period Net earnings for the period Excess over stated value of shares	1,016.5 119.0	629.0 110.9
purchased for cancellation Retained earnings - end of period	$\frac{(45.4)}{1,090.1}$	739.9

## Interim Report for the six months ended June 30, 1999

# CONSOLIDATED STATEMENTS OF CHANGES IN CASH RESOURCES for the six months ended June 30, 1999 and 1998

(unaudited - \$ millions)

Departing Activities   Earnings from operations   118.0   111.4		1999	1998
Earnings from operations Amortization Beferred income taxes Cains on investments Change in provision for claims Change in unearned premiums Change in cash funds resulting from changes in other operating working capital items  Investing Activities Investments - net purchases Capital assets Purchase of subsidiary, net of cash acquired  Financing Activities  Net capital stock transactions Change in long term debt, net Change in long term debt, net Change in cash resources Cash resources - beginning of period  118.0 6.55 6.55 6.55 6.55 6.57 6.57 6.57 6.57	Operating Activities		
Amortization	_	118.0	111 4
Deferred income taxes			
Gains on investments       (106.1)       (106.9)         Change in provision for claims       (1,127.0)       183.8         Change in unearned premiums       342.7       16.8         Change in cash funds resulting from changes in other       868.2       (50.6)         operating working capital items       868.2       (50.6)         98.7       169.1         Investing Activities         Investing activities       (517.1)       (353.2)         Capital assets       (4.5)       (28.4)         Purchase of subsidiary, net of cash acquired       (572.1)       (223.0)         (1,093.7)       (604.6)         Financing Activities       884.8       455.6         Change in long term debt, net       271.6       704.1         Change in long term debt, net       (5.9)       29.4         1,150.5       1,189.1         Change in cash resources       155.5       753.6         Cash resources - beginning of period       1,142.2       1,030.3			
Change in provision for claims       (1,127.0)       183.8         Change in unearned premiums       342.7       16.8         Change in cash funds resulting from changes in other       868.2       (50.6)         operating working capital items       868.2       (50.6)         98.7       169.1    Investing Activities Investments - net purchases       (517.1)       (353.2)       Capital assets       (4.5)       (28.4) Purchase of subsidiary, net of cash acquired       (572.1)       (223.0)       (1,093.7)       (604.6)          Financing Activities         Net capital stock transactions       884.8       455.6         Change in long term debt, net       271.6       704.1         Change in non-controlling interest       (5.9)       29.4         1,150.5       1,189.1         Change in cash resources       155.5       753.6         Cash resources - beginning of period       1,142.2       1,030.3			
Change in provision for claims       (1,127.0)       183.8         Change in unearned premiums       342.7       16.8         Change in cash funds resulting from changes in other       868.2       (50.6)         operating working capital items       868.2       (50.6)         98.7       169.1    Investing Activities Investments - net purchases       (517.1)       (353.2)       Capital assets       (4.5)       (28.4) Purchase of subsidiary, net of cash acquired       (572.1)       (223.0)       (1,093.7)       (604.6)          Financing Activities         Net capital stock transactions       884.8       455.6         Change in long term debt, net       271.6       704.1         Change in non-controlling interest       (5.9)       29.4         1,150.5       1,189.1         Change in cash resources       155.5       753.6         Cash resources - beginning of period       1,142.2       1,030.3	daliib on investments	14.8	19 1
Change in unearned premiums       342.7       16.8         Change in cash funds resulting from changes in other       868.2       (50.6)         operating working capital items       868.2       (50.6)         98.7       169.1         Investing Activities         Investing Activities       (517.1)       (353.2)         Capital assets       (4.5)       (28.4)         Purchase of subsidiary, net of cash acquired       (572.1)       (223.0)         (1,093.7)       (604.6)         Financing Activities       884.8       455.6         Change in long term debt, net       271.6       704.1         Change in non-controlling interest       (5.9)       29.4         1,150.5       1,189.1         Change in cash resources       155.5       753.6         Cash resources - beginning of period       1,142.2       1,030.3	Change in provision for claims		
Change in cash funds resulting from changes in other operating working capital items 868.2 (50.6) 98.7 169.1  Investing Activities  Investments - net purchases (517.1) (353.2) (2apital assets (4.5) (28.4) Purchase of subsidiary, net of cash acquired (572.1) (223.0) (1,093.7) (604.6)  Financing Activities  Net capital stock transactions 884.8 455.6 (Change in long term debt, net 271.6 704.1 (Change in non-controlling interest (5.9) 29.4 1,150.5 1,189.1  Change in cash resources 155.5 753.6 (Cash resources - beginning of period 1,142.2 1,030.3)	2 1		
from changes in other operating working capital items  868.2 (50.6)  98.7 169.1   Investing Activities  Investments - net purchases (517.1) (353.2) Capital assets (4.5) (28.4) Purchase of subsidiary, net of cash acquired (572.1) (223.0) (1,093.7) (604.6)  Financing Activities  Net capital stock transactions 884.8 455.6 Change in long term debt, net 271.6 704.1 Change in non-controlling interest (5.9) 29.4 1,150.5 1,189.1  Change in cash resources Cash resources 155.5 753.6 Cash resources - beginning of period 1,142.2 1,030.3		312.7	10.0
Tinvesting Activities   Tinvestments - net purchases   (517.1) (353.2) (28.4)			
Tinvesting Activities   Tinvestments - net purchases   (517.1) (353.2) (28.4)	operating working capital items	868.2	(50.6)
Investing Activities  Investments - net purchases Capital assets Purchase of subsidiary, net of cash acquired  Financing Activities Net capital stock transactions Change in long term debt, net Change in non-controlling interest  Change in cash resources Cash resources - beginning of period  [517.1] (353.2) (4.5) (28.4) (272.1) (223.0) (1,093.7) (604.6)   884.8 455.6 704.1 704.1 704.1 704.1 704.1 705.5 753.6 753.6		98.7	
Investments - net purchases  Capital assets  Purchase of subsidiary,  net of cash acquired  (572.1)  (1,093.7)  Financing Activities  Net capital stock transactions Change in long term debt, net Change in non-controlling interest  Change in cash resources  Cash resources - beginning of period  (517.1)  (28.4)  (271.6)  (223.0)  (1,093.7)  (604.6)  884.8  455.6  704.1  (5.9)  29.4  1,150.5  1,189.1			
Investments - net purchases  Capital assets  Purchase of subsidiary,  net of cash acquired  (572.1)  (1,093.7)  Financing Activities  Net capital stock transactions Change in long term debt, net Change in non-controlling interest  Change in cash resources  Cash resources - beginning of period  (517.1)  (28.4)  (271.6)  (223.0)  (1,093.7)  (604.6)  884.8  455.6  704.1  (5.9)  29.4  1,150.5  1,189.1	Investing Activities		
Capital assets       (4.5)       (28.4)         Purchase of subsidiary,       (572.1)       (223.0)         net of cash acquired       (1,093.7)       (604.6)         Financing Activities         Net capital stock transactions       884.8       455.6         Change in long term debt, net       271.6       704.1         Change in non-controlling interest       (5.9)       29.4         1,150.5       1,189.1         Change in cash resources       155.5       753.6         Cash resources - beginning of period       1,142.2       1,030.3	_	(517 1)	(353 2)
Purchase of subsidiary, net of cash acquired  (572.1) (223.0) (1,093.7) (604.6)  Financing Activities  Net capital stock transactions Change in long term debt, net Change in non-controlling interest  (5.9) 29.4 1,150.5 1,189.1  Change in cash resources Cash resources - beginning of period  1,142.2 1,030.3	——————————————————————————————————————		
net of cash acquired       (572.1) (1,093.7)       (223.0) (604.6)         Financing Activities         Net capital stock transactions       884.8 455.6         Change in long term debt, net       271.6 704.1         Change in non-controlling interest       (5.9) 29.4 1,150.5 1,189.1         Change in cash resources       155.5 753.6         Cash resources - beginning of period       1,142.2 1,030.3	<del>-</del>	(4.5)	(20.4)
Financing Activities  Net capital stock transactions 884.8 455.6  Change in long term debt, net 271.6 704.1  Change in non-controlling interest (5.9) 29.4  1,150.5 1,189.1  Change in cash resources Cash resources - beginning of period 1,142.2 1,030.3	<del>_</del>	(572.1)	(223 0)
Financing Activities  Net capital stock transactions 884.8 455.6  Change in long term debt, net 271.6 704.1  Change in non-controlling interest (5.9) 29.4  1,150.5 1,189.1  Change in cash resources Cash resources - beginning of period 1,142.2 1,030.3	nee or easir acquired		
Net capital stock transactions       884.8       455.6         Change in long term debt, net       271.6       704.1         Change in non-controlling interest       (5.9)       29.4         1,150.5       1,189.1    Change in cash resources Cash resources - beginning of period 1,142.2 1,030.3		(2703017)	(001:0)
Change in long term debt, net       271.6       704.1         Change in non-controlling interest       (5.9)       29.4         1,150.5       1,189.1    Change in cash resources Cash resources - beginning of period 1,142.2 1,030.3	Financing Activities		
Change in non-controlling interest       (5.9)       29.4         1,150.5       1,189.1    Change in cash resources Cash resources - beginning of period 1,142.2 1,030.3	Net capital stock transactions	884.8	455.6
1,150.5       1,189.1         Change in cash resources       155.5       753.6         Cash resources - beginning of period       1,142.2       1,030.3	Change in long term debt, net	271.6	704.1
Change in cash resources Cash resources - beginning of period  155.5 753.6 1,142.2 1,030.3	Change in non-controlling interest	(5.9)	29.4
Cash resources - beginning of period 1,142.2 1,030.3		1,150.5	1,189.1
Cash resources - beginning of period 1,142.2 1,030.3	Change in cash resources	155.5	753.6
Cash resources - end of period $\frac{1,297.7}{}  \frac{1,783.9}{}$	2 2 2		<del></del>
	Cash resources - end of period	1,297.7	<u>1,783.9</u>

Cash resources consist of cash and short term investments including subsidiary cash and short term investments.

# Interim Report for the six months ended June 30, 1999

#### **SOURCES OF NET EARNINGS**

# (Lindsey Morden equity accounted) for the six months ended June 30, 1999 and 1998 (unaudited - \$ millions)

	1999	1998
Underwriting		
Insurance	(175.7)	(30.2)
Reinsurance	(59.7)	(39.8)
Interest and dividends	342.9	144.9
	107.5	74.9
Realized gains	106.1	106.9
Claims adjusting (Fairfax portion)	(1.1)	0.9
Interest expense	(69.9)	(33.4)
Goodwill amortization	(2.5)	(2.5)
Corporate overhead and other	(16.4)	(5.0)
Pre-tax income	123.7	141.8
Less: taxes (recovery)	4.7	31.1
Net earnings	<u>119.0</u>	<u>110.9</u>
Combined ratio:		
Insurance	113%	107%
Reinsurance	110%	108%

# Interim Report for the six months ended June 30, 1999

#### **CAPITAL STRUCTURE**

(		
	1999	1998
Cash and short term investments	220.8	305.4
Long term debt	2,108.2	1,444.4
Net debt	1,887.4	1,139.0
Common shareholders' equity	3,242.6	2,238.9
Net debt/equity	58%	51%
Net debt/capital	37%	34%
Shareholders' equity per share	\$231.33	\$184.54