



For the six months ended June 30, 2018

# CONSOLIDATED BALANCE SHEETS

as at June 30, 2018 and December 31, 2017 (unaudited - US\$ millions)

|  | Notes | June 30,<br>2018 | December 31,<br>2017 |
|--|-------|------------------|----------------------|
| Assets   |       |                  |                      |
| Holding company cash and investments (including assets pledged for short sale and derivative obligations – \$12.2; December 31, 2017 – \$77.8) | 5, 19 | 2,085.5          | 2,368.4              |
| Insurance contract receivables   |       | 5,419.7          | 4,686.9              |
|  |       |                  |                      |
| Portfolio investments  |       |                  |                      |
| Subsidiary cash and short term investments   | 5, 19 | 10,650.0         | 17,382.5             |
| Bonds (cost \$15,034.6; December 31, 2017 – \$8,764.6)   | 5     | 15,124.0         | 9,164.1              |
| Preferred stocks (cost \$295.1; December 31, 2017 – \$338.5)   | 5     | 266.4            | 296.8                |
| Common stocks (cost \$4,879.0; December 31, 2017 – \$4,877.5)  | 5     | 4,818.9          | 4,838.7              |
| Investments in associates (fair value \$4,032.7; December 31, 2017 – \$2,824.3)  | 5, 6  | 3,450.5          | 2,487.0              |
| Derivatives and other invested assets (cost \$682.0; December 31, 2017 – \$641.0)  | 5, 7  | 293.8            | 255.4                |
| Assets pledged for short sale and derivative obligations (cost \$222.1; December 31, 2017 – \$197.5)   | 5, 7  | 222.3            | 194.7                |
| Fairfax India and Fairfax Africa cash, portfolio investments and investments in associates   | 5, 19 | 2,646.2          | 2,394.0              |
|  |       | 37,472.1         | 37,013.2             |
| Deferred premium acquisition costs   |       | 1,150.5          | 927.5                |
| Recoverable from reinsurers (including recoverables on paid losses – \$538.3; December 31, 2017 –  |       |                  |                      |
| \$453.8)   | 8, 9  | 7,925.0          | 7,812.5              |
| Deferred income taxes  |       | 345.9            | 380.8                |
| Goodwill and intangible assets   |       | 5,725.9          | 6,072.5              |
| Other assets   |       | 4,934.8          | 4,828.3              |
| Total assets   |       | 65,059.4         | 64,090.1             |
|  |       |                  |                      |
| Liabilities  |       |                  |                      |
| Accounts payable and accrued liabilities   |       | 4,187.2          | 3,629.5              |
| Income taxes payable   |       | 91.0             | 95.6                 |
| Short sale and derivative obligations (including at the holding company – \$2.7; December 31, 2017 – \$11.5)                                   | 5, 7  | 146.7            | 126.2                |
| Funds withheld payable to reinsurers   |       | 875.3            | 850.2                |
| Insurance contract liabilities   | 8     | 34,624.5         | 34,562.5             |
| Borrowings – holding company and insurance and reinsurance companies   | 10    | 4,952.1          | 4,848.1              |
| Borrowings – non-insurance companies   | 10    | 1,742.8          | 1,566.0              |
| Total liabilities  |       | 46,619.6         | 45,678.1             |
|  |       |                  |                      |
| Equity   | 11    |                  |                      |
| Common shareholders' equity  |       | 12,469.4         | 12,475.6             |
| Preferred stock  |       | 1,335.5          | 1,335.5              |
| Shareholders' equity attributable to shareholders of Fairfax   |       | 13,804.9         | 13,811.1             |
| Non-controlling interests  |       | 4,634.9          | 4,600.9              |
| Total equity   |       | 18,439.8         | 18,412.0             |
|  |       | 65,059.4         | 64,090.1             |
|  |       |                  |                      |

# CONSOLIDATED STATEMENTS OF EARNINGS

for the three and six months ended June 30, 2018 and 2017 (unaudited - US\$ millions except per share amounts)

|  |       | Second quarter |          | First six | months   |
|--|-------|----------------|----------|-----------|----------|
|  | Notes | 2018           | 2017     | 2018      | 2017     |
| Income   |       |                |          |           |          |
| Gross premiums written                                 | 17    | 4,067.2        | 2,771.6  | 7,999.4   | 5,380.8  |
| Net premiums written                                   | 17    | 3,175.8        | 2,213.9  | 6,415.9   | 4,488.9  |
| Gross premiums earned                                  |       | 3,731.9        | 2,549.4  | 7,111.2   | 4,871.9  |
| Premiums ceded to reinsurers                           |       | (731.9)        | (414.9)  | (1,369.5) | (752.5)  |
| Net premiums earned                                    | 17    | 3,000.0        | 2,134.5  | 5,741.7   | 4,119.4  |
| Interest and dividends                                 |       | 177.5          | 107.4    | 388.9     | 235.5    |
| Share of profit of associates                          | 6     | 32.7           | 49.6     | 63.0      | 76.7     |
| Net gains (losses) on investments                      | 5     | (58.2)         | 205.1    | 876.0     | 186.7    |
| Other revenue  | 17    | 1,058.4        | 761.6    | 2,067.2   | 1,377.5  |
|  |       | 4,210.4        | 3,258.2  | 9,136.8   | 5,995.8  |
| Expenses   |       |                |          |           | _        |
| Losses on claims, gross                                | 8     | 2,476.0        | 1,631.9  | 4,530.5   | 3,029.6  |
| Losses on claims ceded to reinsurers                   |       | (617.9)        | (323.3)  | (992.6)   | (555.7)  |
| Losses on claims, net                                  | 18    | 1,858.1        | 1,308.6  | 3,537.9   | 2,473.9  |
| Operating expenses                                     | 18    | 630.3          | 428.2    | 1,243.1   | 855.6    |
| Commissions, net                                       | 9     | 500.0          | 387.3    | 967.8     | 778.1    |
| Interest expense                                       |       | 86.3           | 69.0     | 175.1     | 139.6    |
| Other expenses   | 18    | 1,036.2        | 708.6    | 2,022.3   | 1,291.9  |
|  |       | 4,110.9        | 2,901.7  | 7,946.2   | 5,539.1  |
| Earnings before income taxes                           |       | 99.5           | 356.5    | 1,190.6   | 456.7    |
| Provision for income taxes                             | 13    | 15.6           | 43.9     | 68.7      | 68.8     |
| Net earnings   |       | 83.9           | 312.6    | 1,121.9   | 387.9    |
| Attributable to:                                       |       |                |          |           |          |
| Shareholders of Fairfax                                |       | 63.1           | 311.6    | 747.4     | 394.2    |
| Non-controlling interests                              |       | 20.8           | 1.0      | 374.5     | (6.3)    |
| Ç  |       | 83.9           | 312.6    | 1,121.9   | 387.9    |
| Net earnings per share                                 | 12    | \$ 1.88        | \$ 13.04 | \$ 26.23  | \$ 16.14 |
| Net earnings per share  Net earnings per diluted share | 12    | \$ 1.82        | \$ 12.67 | \$ 25.46  | \$ 15.70 |
| Cash dividends paid per share                          | 12    | \$ 1.02        | \$ 12.07 | •         | \$ 10.00 |
| Shares outstanding (000) (weighted average)            | 12    | 27,550         | 23,058   | 27,639    | 23,068   |
| Jilaies outstailullig (ood) (weighted average)         | 12    | 27,530         | 23,036   | 21,033    | 23,000   |

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

for the three and six months ended June 30, 2018 and 2017 (unaudited – US\$ millions)

|   | Second quarter |        | First six months |        |
|---|----------------|--------|------------------|--------|
|   | 2018           | 2017   | 2018             | 2017   |
| Net earnings  | 83.9           | 312.6  | 1,121.9          | 387.9  |
| Other comprehensive income (loss), net of income taxes  |                |        |                  |        |
| Items that may be subsequently reclassified to net earnings   |                |        |                  |        |
| Net unrealized foreign currency translation gains (losses) on foreign operations  | (350.6)        | 108.6  | (428.5)          | 235.2  |
| Gains (losses) on hedge of net investment in Canadian subsidiaries  | 41.1           | (39.4) | 90.8             | (47.4) |
| Gains on hedge of net investment in European operations   | 38.8           | _      | 38.8             | _      |
| Share of other comprehensive income (loss) of associates, excluding net gains on defined benefit plans  | (35.7)         | 35.7   | (12.1)           | 39.0   |
| '   | (306.4)        | 104.9  | (311.0)          | 226.8  |
| Items that will not be subsequently reclassified to net earnings  |                |        | (0==10)          |        |
| Share of net gains on defined benefit plans of associates   | 6.5            | 4.0    | 2.0              | 5.0    |
| Other comprehensive income (loss), net of income taxes  | (299.9)        | 108.9  | (309.0)          | 231.8  |
| Comprehensive income (loss)   | (216.0)        | 421.5  | 812.9            | 619.7  |
| Attributable to:  |                |        |                  |        |
| Shareholders of Fairfax   | (120.7)        | 395.8  | 583.4            | 539.8  |
| Non-controlling interests   | (95.3)         | 25.7   | 229.5            | 79.9   |
|   | (216.0)        | 421.5  | 812.9            | 619.7  |
|   |                |        | <u>.</u>         |        |
|   | Second o       | 2017 - | First six n      | 2017   |
|   |                |        |                  |        |
| Income tax (expense) recovery included in other comprehensive income  |                |        |                  |        |
| Income tax on items that may be subsequently reclassified to net earnings  Net unrealized foreign currency translation gains (losses) on foreign operations | _              | 6.2    | 1.4              | 9.1    |
| Share of other comprehensive income (loss) of associates, excluding net gains on defined benefit plans  | 3.4            | (9.6)  | 1.2              | (8.9)  |
|   | 3.4            | (3.4)  | 2.6              | 0.2    |
| Income tax on items that will not be subsequently reclassified to net earnings  |                |        |                  |        |
| Share of net gains on defined benefit plans of associates   | (1.3)          | (1.4)  | (0.4)            | (1.9)  |
| Total income tax (expense) recovery   | <u>2.1</u>     | (4.8)  | 2.2              | (1.7)  |

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

for the six months ended June 30, 2018 and 2017 (unaudited - US\$ millions)

|   | Subordinate<br>voting<br>shares | Multiple<br>voting<br>shares | Treasury<br>shares<br>at cost | Share-<br>based<br>payments<br>and other<br>reserves | Retained<br>earnings | Accumulated<br>other<br>comprehensive<br>income (loss) | Common<br>shareholders'<br>equity | Preferred<br>shares | Equity<br>attributable<br>to<br>shareholders<br>of Fairfax | Non-<br>controlling<br>interests | Total<br>equity |
|---|---------------------------------|------------------------------|-------------------------------|--|----------------------|--|-----------------------------------|---------------------|--|----------------------------------|-----------------|
| Balance as of January 1, 2018   | 6,901.6                         | 3.8                          | (408.2)                       | 194.5  | 6,048.0              | (264.1)  | 12,475.6                          | 1,335.5             | 13,811.1   | 4,600.9                          | 18,412.0        |
| Net earnings for the period   | _                               | _                            | _                             | _  | 747.4                | _  | 747.4                             | _                   | 747.4  | 374.5                            | 1,121.9         |
| Other comprehensive income, net of income taxes:  |                                 |                              |                               |  |                      |  |                                   |                     |  |                                  |                 |
| Net unrealized foreign currency<br>translation losses on foreign<br>operations                                  | _                               | _                            | _                             | _  | _                    | (278.7)  | (278.7)                           | _                   | (278.7)  | (149.8)                          | (428.5)         |
| Gains on hedge of net investment in<br>Canadian subsidiaries  | _                               | _                            | _                             | _  | _                    | 90.8   | 90.8                              | _                   | 90.8   | _                                | 90.8            |
| Gains on hedge of net investment in<br>European operations  | _                               | _                            | _                             | _  | _                    | 38.8   | 38.8                              | _                   | 38.8   | _                                | 38.8            |
| Share of other comprehensive<br>income (loss) of associates,<br>excluding net gains on defined<br>benefit plans | _                               | _                            | _                             | _  | _                    | (16.8)   | (16.8)                            | _                   | (16.8)   | 4.7                              | (12.1)          |
| Share of net gains on defined benefit plans of associates   | _                               | _                            | _                             | _  | _                    | 1.9  | 1.9                               | _                   | 1.9  | 0.1                              | 2.0             |
| Issuance of shares  | _                               | _                            | 24.4                          | (24.5)   | _                    | _  | (0.1)                             | _                   | (0.1)  | _                                | (0.1)           |
| Purchases and amortization  | (29.7)                          | _                            | (122.3)                       | 31.8   | _                    | _  | (120.2)                           | _                   | (120.2)  | 2.7                              | (117.5)         |
| Excess of book value over consideration of common shares purchased for cancellation                             | _                               | _                            | _                             | _  | (32.0)               | _  | (32.0)                            | _                   | (32.0)   |                                  | (32.0)          |
| Common share dividends  | _                               | _                            | _                             | _  | (283.2)              | _  | (283.2)                           | _                   | (283.2)  | (137.4)                          | (420.6)         |
| Preferred share dividends   | _                               | _                            | _                             | _  | (22.4)               | _  | (22.4)                            | _                   | (22.4)   | _                                | (22.4)          |
| Acquisitions of subsidiaries  | _                               | _                            | _                             | _  | _                    | _  | _                                 | _                   | _  | (7.8)                            | (7.8)           |
| Other net changes in capitalization (note 15)   | _                               | _                            | _                             | (5.3)  | (175.3)              | 48.9   | (131.7)                           | _                   | (131.7)  | (53.0)                           | (184.7)         |
| Balance as of June 30, 2018   | 6,871.9                         | 3.8                          | (506.1)                       | 196.5  | 6,282.5              | (379.2)  | 12,469.4                          | 1,335.5             | 13,804.9   | 4,634.9                          | 18,439.8        |
|   |                                 |                              |                               |  |                      |  |                                   |                     |  |                                  |                 |
| Balance as of January 1, 2017   | 4,750.8                         | 3.8                          | (285.1)                       | 106.8  | 4,456.2              | (547.9)  | 8,484.6                           | 1,335.5             | 9,820.1  | 2,000.0                          | 11,820.1        |
| Net earnings (loss) for the period  | _                               | _                            | _                             | _  | 394.2                | _  | 394.2                             | _                   | 394.2  | (6.3)                            | 387.9           |
| Other comprehensive income, net of income taxes:  |                                 |                              |                               |  |                      |  |                                   |                     |  |                                  |                 |
| Net unrealized foreign currency<br>translation gains on foreign<br>operations                                   | _                               | _                            | _                             | _  | _                    | 149.1  | 149.1                             | _                   | 149.1  | 86.1                             | 235.2           |
| Losses on hedge of net investment in<br>Canadian subsidiaries   | _                               | _                            | _                             | _  | _                    | (47.4)   | (47.4)                            | _                   | (47.4)   | _                                | (47.4)          |
| Share of other comprehensive<br>income of associates, excluding<br>net gains on defined benefit plans           | _                               | _                            | _                             | _  | _                    | 39.0   | 39.0                              | _                   | 39.0   | _                                | 39.0            |
| Share of net gains on defined benefit plans of associates   | _                               | _                            | _                             | _  | _                    | 4.9  | 4.9                               | _                   | 4.9  | 0.1                              | 5.0             |
| Issuance of shares  | _                               |                              | 10.8                          | (10.2)   | _                    | _  | 0.6                               | _                   | 0.6  | _                                | 0.6             |
| Purchases and amortization  | _                               |                              | (31.6)                        | 23.0   | _                    | _  | (8.6)                             | _                   | (8.6)  | 1.3                              | (7.3)           |
| Common share dividends  | _                               | _                            | _                             | _  | (237.4)              | _  | (237.4)                           | _                   | (237.4)  | (53.7)                           | (291.1)         |
| Preferred share dividends   | _                               | _                            | _                             | _  | (21.8)               | _  | (21.8)                            | _                   | (21.8)   | (55.7)                           | (21.8)          |
| Acquisitions of subsidiaries  | _                               | _                            | _                             | _  | (21.0)               | _  | (21.0)                            | _                   | (21.0)   | 197.5                            | 197.5           |
| Other net changes in capitalization   | 1.2                             | _                            | _                             | (3.3)  | (42.5)               | _  | (44.6)                            | 0.1                 | (44.5)   | 383.5                            | 339.0           |
| Balance as of June 30, 2017   | 4,752.0                         | 3.8                          | (305.9)                       | 116.3  | 4,548.7              | (402.3)  | 8,712.6                           | 1,335.6             | 10,048.2   | 2,608.5                          | 12,656.7        |

# CONSOLIDATED STATEMENTS OF CASH FLOWS

for the three and six months ended June 30, 2018 and 2017 (unaudited - US\$ millions)

|  |       | Second quarter |          | First six months |         |  |
|--|-------|----------------|----------|------------------|---------|--|
|  | Notes | 2018           | 2017     | 2018             | 2017    |  |
| Operating activities   |       |                |          |                  |         |  |
| Net earnings   |       | 83.9           | 312.6    | 1,121.9          | 387.9   |  |
| Depreciation, amortization and impairment charges                      | 18    | 87.9           | 59.8     | 162.5            | 114.2   |  |
| Net bond discount amortization   |       | (27.7)         | (6.8)    | (59.6)           | (16.5)  |  |
| Amortization of share-based payment awards                             |       | 16.8           | 12.5     | 31.8             | 23.0    |  |
| Share of profit of associates  |       | (32.7)         | (49.6)   | (63.0)           | (76.7)  |  |
| Deferred income taxes  | 13    | (29.1)         | 31.8     | 17.9             | (8.5)   |  |
| Net (gains) losses on investments                                      | 5     | 58.2           | (205.1)  | (876.0)          | (186.7) |  |
| Loss on repurchase of long term debt                                   | 10    | 38.0           | _        | 58.9             | 2.6     |  |
| Net (purchases) sales of investments classified at FVTPL               | 19    | 892.3          | 697.2    | (1,894.4)        | 1,720.4 |  |
| Changes in operating assets and liabilities                            |       | (17.0)         | (252.2)  | (754.9)          | (525.3) |  |
| Cash provided by (used in) operating activities                        |       | 1,070.6        | 600.2    | (2,254.9)        | 1,434.4 |  |
| Investing activities   |       |                |          |                  |         |  |
| Investing activities  Sales of investments in associates               | 6     | 121.6          | 56.3     | 124.6            | 67.3    |  |
| Purchases of investments in associates                                 | 6     | (113.2)        | (50.6)   | (168.0)          | (589.9) |  |
| Net purchases of premises and equipment and intangible assets          | U     | (70.4)         |          | •                |         |  |
|  | 15    | (29.6)         | (57.5)   | (133.8)          | (146.2) |  |
| Purchases of subsidiaries, net of cash acquired                        | 13    | (29.0)         | (2.9)    | (138.6)          | (32.0)  |  |
| Sale of subsidiary, net of cash divested                               | 15    | _              | _        | 71.4             | _       |  |
| De-consolidation of subsidiary   | 15    |                | <u> </u> | (67.7)           | (700.0) |  |
| Cash used in investing activities                                      |       | (91.6)         | (54.7)   | (312.1)          | (700.8) |  |
| Financing activities   |       |                |          |                  |         |  |
| Borrowings - holding company and insurance and reinsurance companies:  | 10    |                |          |                  |         |  |
| Proceeds, net of issuance costs  |       | 767.5          | _        | 1,490.7          | _       |  |
| Repayments   |       | (1,221.6)      | (1.5)    | (1,291.5)        | (23.2)  |  |
| Borrowings - non-insurance companies:                                  | 10    |                |          |                  |         |  |
| Proceeds, net of issuance costs  |       | 583.3          | 14.0     | 605.5            | 44.6    |  |
| Repayments   |       | (613.9)        | (14.1)   | (636.3)          | (242.9) |  |
| Net borrowings from revolving credit facilities and short term loans   |       | 23.4           | 16.4     | 190.7            | 69.8    |  |
| Decrease (increase) in restricted cash related to financing activities |       | (24.8)         | 0.4      | (19.7)           | 18.8    |  |
| Subordinate voting shares:   | 11    |                |          |                  |         |  |
| Purchases for treasury   |       | (84.3)         | (7.7)    | (122.3)          | (31.6)  |  |
| Purchases for cancellation   |       | (26.8)         | _        | (61.7)           | _       |  |
| Common share dividends   |       | _              | _        | (283.2)          | (237.4) |  |
| Preferred share dividends  | 11    | (11.2)         | (11.0)   | (22.4)           | (21.8)  |  |
| Subsidiary shares:   |       |                |          |                  |         |  |
| Issuances to non-controlling interests, net of issuance costs          | 15    | 98.1           | 11.0     | 103.1            | 525.8   |  |
| Purchases of non-controlling interests                                 | 15    | (7.6)          | _        | (82.4)           | (113.6) |  |
| Dividends paid to non-controlling interests                            |       | (112.1)        | (4.8)    | (137.4)          | (53.7)  |  |
| Cash provided by (used in) financing activities                        |       | (630.0)        | 2.7      | (266.9)          | (65.2)  |  |
| Increase (decrease) in cash and cash equivalents                       |       | 349.0          | 548.2    | (2,833.9)        | 668.4   |  |
| Cash and cash equivalents – beginning of period                        |       | 4,747.8        | 4,346.1  | 7,935.0          | 4,219.1 |  |
| Foreign currency translation   |       | (26.0)         | 73.3     | (30.3)           | 80.1    |  |
| Cash and cash equivalents – end of period                              | 19    | 5,070.8        | 4,967.6  | 5,070.8          | 4,967.6 |  |
|  |       |                |          | =                |         |  |

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#### **Notes to Interim Consolidated Financial Statements**

for the three and six months ended June 30, 2018 and 2017 (unaudited – in US\$ and \$ millions except per share amounts and as otherwise indicated)

# 1. Business Operations

Fairfax Financial Holdings Limited ("the company" or "Fairfax") is a holding company which, through its subsidiaries, is principally engaged in property and casualty insurance and reinsurance and the associated investment management. The holding company is federally incorporated and domiciled in Ontario, Canada.

#### 2. Basis of Presentation

These interim consolidated financial statements of the company for the three and six months ended June 30, 2018 have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") applicable to the preparation of interim financial statements, including International Accounting Standard 34 Interim Financial Reporting. Accordingly, certain information and disclosures normally included in annual consolidated financial statements prepared in accordance with IFRS as issued by the IASB have been omitted or condensed. These interim consolidated financial statements should be read in conjunction with the company's annual consolidated financial statements for the year ended December 31, 2017, which have been prepared in accordance with IFRS as issued by the IASB. The interim consolidated financial statements have been prepared on a historical cost basis, except for derivative financial instruments and fair value through profit and loss ("FVTPL") financial assets and liabilities that have been measured at fair value.

These interim consolidated financial statements were approved for issue by the company's Board of Directors on August 2, 2018.

## 3. Summary of Significant Accounting Policies

The principal accounting policies applied to the preparation of these interim consolidated financial statements are as set out in the company's annual consolidated financial statements for the year ended December 31, 2017, prepared in accordance with IFRS as issued by the IASB. Those policies and methods of computation have been consistently applied to all periods presented except as described below.

#### Investments

Investments include cash and cash equivalents, short term investments, equity instruments, bonds, short sales, derivatives, investment property and investments in associates. Management determines the appropriate classifications of investments at their acquisition date.

### Classification

Short term investments, bonds, preferred stocks, common stocks, short sales and derivatives are classified at FVTPL. The company manages these investments on a fair value basis, using fair value information to assess investment performance and to make investment decisions. The company has not elected to irrevocably designate any of its common stocks or preferred stocks at fair value through other comprehensive income. The company classifies its short term investments and bonds based on both the company's business model for managing those financial assets and their contractual cash flow characteristics. While the contractual cash flows of certain of the company's short term investments and bonds are solely principal and interest, those investments are neither held for the purpose of collecting contractual cash flows nor held both for collecting contractual cash flows and for sale. The collection of contractual cash flows is only incidental to the company's business model of maximizing total investment return on a fair value basis.

# Recognition and measurement

The company recognizes purchases and sales of investments on the trade date, the date on which the company commits to purchase or sell an asset. Transactions pending settlement are reflected on the consolidated balance sheet in other assets or in accounts payable and accrued liabilities. Investments classified at FVTPL are initially recognized at fair value with transaction costs recorded within interest and dividends in the consolidated statement of earnings.

Subsequent to initial recognition, investments classified at FVTPL are measured at fair value with changes in fair value reported in the consolidated statement of earnings as income, comprised of interest and dividends and net gains (losses) on investments. Interest and dividends received on holdings of common stocks and preferred stocks, and interest income on short term investments and bonds calculated using the effective interest method, net of investment expenses. All other changes in fair value are reported in net gains (losses) on investments in the consolidated statement of earnings. For short term investments and bonds, the sum of their interest income and net gains (losses) on investments is equal to their total change in fair value for the reporting period.

Interest and dividends and net gains (losses) on investments are reported as operating activities in the consolidated statement of cash flows.

An investment is derecognized when the rights to receive cash flows from the investment have expired or have been transferred and when the company has transferred substantially the risks and rewards of ownership.

Short term investments are debt instruments with maturity dates between three months and twelve months when purchased.

Bonds are debt instruments with maturity dates greater than twelve months when purchased.

**Short sales** represent obligations to deliver securities which were not owned at the time of sale. Short sales are typically made in anticipation of a decline in the market value of a security or for risk management purposes. Such transactions are classified as financial liabilities at FVTPL.

**Derivatives** may include interest rate, credit default, currency and total return swaps, consumer price index linked ("CPI-linked"), futures, forwards, warrants and option contracts, all of which derive their value primarily from changes in underlying interest rates, foreign exchange rates, credit ratings, commodity values, inflation indexes or equity instruments. A derivative contract may be traded on an exchange or over-the-counter ("OTC"). Exchange-traded derivatives are standardized and include futures and certain warrants and option contracts. OTC derivative contracts are individually negotiated between contracting parties and may include the company's forwards, CPI-linked derivatives and total return swaps.

The company uses derivatives principally to mitigate financial risks arising from its investment holdings and reinsurance recoverables, and monitors its derivatives for effectiveness in achieving their risk management objectives.

The fair value of derivatives in a gain position is presented on the consolidated balance sheet within holding company cash and investments or within portfolio investments, as derivatives and other invested assets. The fair value of derivatives in a loss position and short sales are presented on the consolidated balance sheet in short sale and derivative obligations. The initial premium paid for a derivative contract, if any, would be recorded as a derivative asset and subsequently adjusted for changes in the fair value of the contract at each reporting date. Changes in the fair value of derivatives and short sales are recorded as net gains (losses) on investments in the consolidated statement of earnings.

Cash received from counterparties as collateral for derivative contracts is recognized in holding company cash and investments or subsidiary cash and short term investments, and a corresponding liability is recognized in accounts payable and accrued liabilities. Securities received from counterparties as collateral are not recorded as assets.

Cash and securities delivered to counterparties as collateral for derivative contracts continue to be reflected as assets on the consolidated balance sheet in holding company cash and investments or in portfolio investments as assets pledged for short sale and derivative obligations.

## Hedging

At the inception of a hedge transaction the company documents the economic relationship between hedged items and hedging instruments, as well as its risk management objective and strategy for undertaking the hedge.

**Net investment hedge** - The company has designated the principal amount of its Canadian dollar denominated borrowings as a hedge of its net investment in its Canadian subsidiaries with a Canadian dollar functional currency, and has designated the principal amount of its euro denominated borrowings as a hedge of its net investment in its European operations with a euro functional currency. Unrealized gains or losses relating to the effective portions of the hedges are initially recognized in other comprehensive income, and recycled from accumulated other comprehensive income to the consolidated statement of earnings upon disposal of an investment in a hedged foreign subsidiary or associate.

#### Other revenue

Other revenue is primarily comprised of revenue earned by the non-insurance companies in the Other reporting segment. Revenue from restaurant and retail sales is recognized, and payment received, when the company provides goods to the customer. Revenue from the sale of other goods is typically recognized when shipped to the customer, with payment received in advance of shipment. Revenue from providing travel, hospitality and other non-insurance services is recognized over time based on measured progress towards complete satisfaction of the related performance obligations. Payment is usually received at the time of initial booking for travel and hospitality services, and received in installments for other services. Unconditional payments due from customers for satisfied performance obligations are recorded as sales receivables in other assets. Customer prepayments are recorded as deferred revenue within accounts payable and accrued liabilities and are not recognized as revenue until the shipment of goods or provision of services occurs. Certain contracts include multiple deliverables which are accounted for as separate performance obligations, with the transaction price allocated among the performance obligations based on their individual selling prices.

### Other expenses

Other expenses is primarily comprised of the cost of inventories sold or services provided and the operating expenses of the non-insurance companies in the Other reporting segment.

# Other assets

Other assets primarily consist of inventories, sales receivables and investment properties of non-insurance companies in the Other reporting segment, premises and equipment, accrued interest and dividends, income taxes refundable, receivables for securities sold, pension assets, deferred compensation assets, prepaid expenses and other miscellaneous receivables. Receivables are initially recognized at fair value less a provision for expected lifetime credit losses, and subsequently measured at amortized cost.

# Accounts payable and accrued liabilities

Accounts payable and accrued liabilities primarily consist of trade payables of non-insurance companies in the Other reporting segment, accrued amounts for salaries and employee benefits, rent and facilities costs, interest expense, legal fees, and other administrative costs, and payables for securities purchased but not yet settled. Accounts payable and accrued liabilities are initially recognized at fair value and subsequently measured at amortized cost.

#### **Borrowings**

Borrowings are initially recognized at fair value, net of incremental and directly attributable transaction costs, and subsequently measured at amortized cost. Interest expense on borrowings is recognized in the consolidated statement of earnings using the effective interest rate method. Borrowings are derecognized when extinguished, with any gain or loss on extinguishment recognized in other expenses in the consolidated statement of earnings.

### New accounting pronouncements adopted in 2018

The company adopted the following new standards and amendments, effective January 1, 2018.

## IFRS 9 Financial Instruments ("IFRS 9")

The complete version of IFRS 9 supersedes the 2010 version of IFRS 9 ("IFRS 9 (2010)") previously applied by the company. IFRS 9 includes requirements for the classification and measurement of financial assets and financial liabilities, an expected credit loss model for financial assets measured at amortized cost or fair value through other comprehensive income, and new hedge accounting guidance. The company has determined that its classifications of financial assets and financial liabilities, and its hedge of net investment in Canadian subsidiaries, remain unchanged under IFRS 9 from those of IFRS 9 (2010). Equity investments and derivative assets and liabilities continue to be mandatorily classified at FVTPL, debt investments continue to be classified at FVTPL due to the company's business model for their management, and financial liabilities and non-insurance receivables and payables continue to be classified as amortized cost. IFRS 9 was adopted in accordance with its retrospective transition provisions without restatement of comparative periods. The company has determined that adoption of IFRS 9 did not have a significant impact on its consolidated financial statements.

## IFRS 15 Revenue from Contracts with Customers ("IFRS 15")

IFRS 15 introduces a single model for recognizing revenue from contracts with customers that replaces the previous revenue recognition guidance in IAS 18 *Revenue* ("IAS 18") and various related standards and interpretations. IFRS 15 excludes insurance contracts and financial instruments from its scope and is applicable primarily to the company's non-insurance companies. IFRS 15 was adopted in accordance with its modified retrospective transition provisions, which do not require comparative periods to be restated. The company has determined that adoption of IFRS 15 did not have a significant impact on its consolidated financial statements, except with respect to certain of Thomas Cook India's travel related businesses which were previously reported on an agency basis under IAS 18, and are now reported on a principal basis under IFRS 15. This change in revenue recognition increased Thomas Cook India's reported revenue and cost of sales, with no impact on net earnings.

## Foreign Currency Transactions and Advance Consideration ("IFRIC 22")

IFRIC 22 clarifies the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency. Prospective adoption of IFRIC 22 did not have a significant impact on the company's consolidated financial statements.

## Classification and Measurement of Share-based Payment Transactions (Amendments to IFRS 2)

These narrow-scope amendments clarify the classification and measurement requirements of IFRS 2 *Share-based Payment*. Prospective adoption of the amendments did not have a significant impact on the company's consolidated financial statements.

# New accounting pronouncements issued but not yet effective

#### Plan Amendment, Curtailment or Settlement (Amendments to IAS 19)

On February 7, 2018 the IASB issued amendments to IAS 19 *Employee Benefits* to clarify the calculation of current service cost and net interest for the remainder of an annual period when a plan amendment, curtailment or settlement occurs. The amendments are effective for the company's pension and post retirement plan amendments, curtailments or settlements occurring on or after January 1, 2019. The company does not expect to adopt the amendments early or that the amendments will have a significant impact on its consolidated financial statements.

# Conceptual Framework for Financial Reporting ("Conceptual Framework")

On March 29, 2018 the IASB published a revised Conceptual Framework that includes revised definitions of an asset and a liability as well as new guidance on measurement, derecognition, presentation and disclosure. The revised Conceptual Framework does not constitute an accounting pronouncement and will not result in any immediate change to IFRS, but the IASB and IFRS Interpretations Committee will use it in setting future standards. The revised Conceptual Framework is effective for the company beginning on January 1, 2020 and will apply when developing an accounting policy for an issue not addressed by IFRS. The company is currently evaluating the impact of the revised Conceptual Framework on its consolidated financial statements and does not expect to adopt it in advance of its effective date.

# 4. Critical Accounting Estimates and Judgments

In the preparation of the company's interim consolidated financial statements, management has made a number of critical estimates and judgments in the preparation of notes 5, 6, 8, 13, 14 and 15 in a manner consistent with those described in the company's annual consolidated financial statements for the year ended December 31, 2017.

# 5. Cash and Investments

Holding company cash and investments, portfolio investments and short sale and derivative obligations are classified at FVTPL, except for investments in associates and other invested assets, and are shown in the table below:

|  | June 30,<br>2018 | December 31,<br>2017 |
|--|------------------|----------------------|
| Holding company:   |                  |                      |
| Cash and cash equivalents (note 19)                                      | 346.3            | 995.4                |
| Short term investments   | 422.3            | 115.4                |
| Bonds  | 378.0            | 380.9                |
| Preferred stocks   | 2.4              | 2.8                  |
| Common stocks <sup>(1)</sup>   | 738.2            | 784.9                |
| Derivatives (note 7)   | 186.1            | 11.2                 |
|  | 2,073.3          | 2,290.6              |
| Assets pledged for short sale and derivative obligations:                |                  |                      |
| Short term investments   | 11.6             | 77.8                 |
| Bonds  | 0.6              |                      |
|  | 12.2             | 77.8                 |
|  | 2,085.5          | 2,368.4              |
| Short sale and derivative obligations (note 7)                           | (2.7)            | (11.5)               |
| ,  | 2,082.8          | 2,356.9              |
| Portfolio investments:   |                  |                      |
| Cash and cash equivalents (note 19)                                      | 5,240.7          | 7,384.1              |
| Short term investments   | 5,409.3          | 9,998.4              |
| Bonds  | 15,124.0         | 9,164.1              |
| Preferred stocks   | 266.4            | 296.8                |
| Common stocks <sup>(1)</sup>   | 4,818.9          | 4,838.7              |
| Investments in associates (note 6)                                       | 3,450.5          | 2,487.0              |
| Derivatives (note 7)   | 182.9            | 192.6                |
| Other invested assets  | 110.9            | 62.8                 |
|  | 34,603.6         | 34,424.5             |
| Assets pledged for short sale and derivative obligations:                |                  |                      |
| Cash and cash equivalents (note 19)                                      | _                | 16.8                 |
| Short term investments   | 48.2             | 145.7                |
| Bonds  | <u> 174.1</u>    | 32.2                 |
|  | 222.3_           | 194.7                |
| Fairfax India cash, portfolio investments and investments in associates  | 1,835.5          | 1,762.5              |
| Fairfax Africa cash, portfolio investments and investments in associates | 810.7            | 631.5                |
|  | 2,646.2          | 2,394.0              |
|  | 37,472.1         | 37,013.2             |
| Short sale and derivative obligations (note 7)                           | (144.0)          | (114.7)              |
|  | <u>37,328.1</u>  | 36,898.5             |
| Total investments  | 39,410.9         | 39,255.4             |

<sup>(1)</sup> Common stocks included investments in limited partnerships and other funds with carrying values of \$2,110.8 and \$153.6 at June 30, 2018 (December 31, 2017 - \$1,903.7 and \$90.9).

Fairfax India and Fairfax Africa cash, portfolio investments and investments in associates were comprised as follows:

|                                     | Fairfax India    |                      |                  | Africa               |
|-------------------------------------|------------------|----------------------|------------------|----------------------|
|                                     | June 30,<br>2018 | December 31,<br>2017 | June 30,<br>2018 | December 31,<br>2017 |
| Cash and cash equivalents (note 19) | 176.0            | 44.0                 | 255.9            | 329.7                |
| Short term investments              | 21.6             | 34.3                 | 200.5            | 57.2                 |
| Bonds                               | 578.7            | 694.2                | 71.6             | 19.4                 |
| Common stocks                       | 66.9             | 40.5                 | 2.4              | 4.9                  |
| Investments in associates (note 6)  | 992.3            | 949.5                | 279.4            | 219.8                |
| Derivatives                         |                  |                      | 0.9              | 0.5                  |
|                                     | 1,835.5          | 1,762.5              | 810.7            | 631.5                |

# Fixed Income Maturity Profile

Bonds are summarized by the earliest contractual maturity date in the table below. Actual maturities may differ from maturities shown below due to the existence of call and put features. At June 30, 2018 bonds containing call and put features represented approximately \$2,761.2 and \$50.6 respectively (December 31, 2017 - \$3,390.3 and \$93.3) of the total fair value of bonds in the table below. The table below does not reflect the impact of \$892.2 (December 31, 2017 - \$1,693.8) notional amount of U.S. treasury bond forward contracts (described in note 7) that reduce the company's exposure to interest rate risk.

|                                    | June 30        | ), 2018    | December       | r 31, 2017 |
|------------------------------------|----------------|------------|----------------|------------|
|                                    | Amortized cost | Fair value | Amortized cost | Fair value |
| Due in 1 year or less              | 6,219.1        | 6,247.2    | 3,383.9        | 3,537.6    |
| Due after 1 year through 5 years   | 7,756.8        | 7,846.9    | 3,540.7        | 3,720.2    |
| Due after 5 years through 10 years | 914.1          | 910.3      | 1,017.6        | 1,054.3    |
| Due after 10 years                 | 1,300.1        | 1,322.6    | 1,872.1        | 1,978.7    |
|                                    | 16,190.1       | 16,327.0   | 9,814.3        | 10,290.8   |

# Fair Value Disclosures

The company's use of quoted market prices (Level 1), valuation models using observable market information as inputs (Level 2) and valuation models without observable market information as inputs (Level 3) in the valuation of securities and derivative contracts by type of issuer was as follows:

|   | June 30, 2018                               |                               |   |  | December 31, 2017                           |                               |   |  |  |
|---|---|-------------------------------|---|--|---|-------------------------------|---|--|--|
|   | Total fair<br>value<br>asset<br>(liability) | Quoted<br>prices<br>(Level 1) | Significant<br>other<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) | Total fair<br>value<br>asset<br>(liability) | Quoted<br>prices<br>(Level 1) | Significant<br>other<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) |  |
| Cash and cash equivalents   | 6,018.9                                     | 6,018.9                       |   |  | 8,770.0                                     | 8,770.0                       |   |  |  |
| Short term investments:   |   |                               |   |  |   |                               |   |  |  |
| Canadian government   | 205.8                                       | 205.8                         | _   | _  | 7.1   | 7.1                           | _   | _  |  |
| Canadian provincials  | 73.5  | 73.5                          | _   | _  | 281.9                                       | 281.9                         | _   | _  |  |
| U.S. treasury   | 4,909.5                                     | 4,909.5                       | _   | _  | 9,225.5                                     | 9,225.5                       | _   | _  |  |
| Other government  | 382.9                                       | 244.5                         | 138.4   | _  | 403.0                                       | 307.0                         | 96.0  | _  |  |
| Corporate and other   | 541.8                                       |                               | 379.7   | 162.1  | 511.3                                       |                               | 466.3   | 45.0   |  |
|   | 6,113.5                                     | 5,433.3                       | 518.1   | 162.1  | 10,428.8                                    | 9,821.5                       | 562.3   | 45.0   |  |
| Bonds:  |   |                               |   |  |   |                               |   |  |  |
| Canadian government   | 884.2                                       | _                             | 884.2   | _  | 84.4  | _                             | 84.4  | _  |  |
| Canadian provincials  | 53.4  | _                             | 53.4  | _  | 93.8  | _                             | 93.8  | _  |  |
| U.S. treasury   | 7,925.5                                     | _                             | 7,925.5   | _  | 1,779.3                                     | _                             | 1,779.3   | _  |  |
| U.S. states and municipalities  | 1,432.5                                     | _                             | 1,432.5   | _  | 2,452.1                                     | _                             | 2,452.1   | _  |  |
| Other government  | 1,602.2                                     | _                             | 1,602.2   | _  | 1,799.4                                     | _                             | 1,799.4   | _  |  |
| Corporate and other   | 4,429.2                                     | _                             | 2,319.6   | 2,109.6  | 4,081.8                                     | _                             | 2,185.7   | 1,896.1  |  |
|   | 16,327.0                                    | _                             | 14,217.4  | 2,109.6  | 10,290.8                                    | _                             | 8,394.7   | 1,896.1  |  |
| Preferred stocks:   |   |                               |   |  |   |                               |   |  |  |
| Canadian  | 216.1                                       | _                             | 10.5  | 205.6  | 240.7                                       | _                             | 11.3  | 229.4  |  |
| U.S.  | 5.0   | _                             | _   | 5.0  | 5.0   | _                             | _   | 5.0  |  |
| Other   | 47.7  | 1.3                           | 0.3   | 46.1   | 53.9  | 1.5                           | 3.6   | 48.8   |  |
|   | 268.8                                       | 1.3                           | 10.8  | 256.7  | 299.6                                       | 1.5                           | 14.9  | 283.2  |  |
| Common stocks:  |   |                               |   |  |   |                               |   |  |  |
| Canadian  | 914.2                                       | 720.8                         | 103.3   | 90.1   | 958.7                                       | 825.9                         | 110.3   | 22.5   |  |
| U.S.  | 1,485.9                                     | 395.1                         | 50.6  | 1,040.2  | 1,583.3                                     | 474.8                         | 66.9  | 1,041.6  |  |
| Other funds   | 153.6                                       | _                             | 153.6   | _  | 90.9  | _                             | 90.9  | _  |  |
| Other   | 3,072.7                                     | 1,149.4                       | 437.5   | 1,485.8  | 3,036.1                                     | 1,713.7                       | 415.1   | 907.3  |  |
|   | 5,626.4                                     | 2,265.3                       | 745.0   | 2,616.1  | 5,669.0                                     | 3,014.4                       | 683.2   | 1,971.4  |  |
| Derivatives and other invested assets   | 480.8                                       |                               | 89.2  | 391.6  | 267.1                                       |                               | 89.5  | 177.6  |  |
| Short sale and derivative obligations   | (146.7)                                     |                               | (146.7)   |  | (126.2)                                     |                               | (126.2)   |  |  |
| Holding company cash and investments and portfolio investments measured at fair value | 34,688.7                                    | 13,718.8                      | 15,433.8  | 5,536.1  | 35,599.1                                    | 21,607.4                      | 9,618.4   | 4,373.3  |  |
|   | 100.0%                                      | 39.5%                         | 44.5%   | 16.0%  | 100.0%                                      | 60.7%                         | 27.0%   | 12.3%  |  |
| Investments in associates (note 6) <sup>(1)</sup>                                     | 5,841.4                                     | 3,016.6                       | 41.4  | 2,783.4  | 4,629.3                                     | 2,004.3                       | 45.3  | 2,579.7  |  |

<sup>(1)</sup> The carrying value of investments in associates is determined under the equity method of accounting and the related fair value is presented separately in the table above.

There were no significant changes to the valuation techniques and processes used at June 30, 2018 compared to those described in the Summary of Significant Accounting Policies in the company's annual consolidated financial statements for the year ended December 31, 2017.

The fair values of limited partnerships are classified as Level 3 based on the observability of the net asset values and the fact that the partnerships may not be liquidated or redeemed within three months. During the three and six months ended June 30, 2018 and 2017, there were no significant transfers of financial instruments between Level 1 and Level 2. During the second quarter of 2018 a listed equity was transferred from Level 1 to Level 3 as the company is restricted from selling its holdings in that equity for a specified period. An illiquidity discount based on historical volatility (an unobservable key valuation input) was therefore applied to the traded market price of those holdings. In addition, a private equity investment was transferred from Level 3 to Level 2 as its fair value was determined using inputs from recent third party transactions that were market observable. During the first six months of 2017, a private placement debt security was transferred from Level 2 to Level 3 due to the modification of its terms and a change in the observability of a key valuation input. Transfers between fair value hierarchy levels are considered effective from the beginning of the annual period in which the transfer is identified.

A summary of changes in the fair values of Level 3 financial assets and liabilities measured at FVTPL for the six months ended June 30 follows:

|   |  |   |                                      | 2018                       |                  |  |         |
|---|--|---|--------------------------------------|----------------------------|------------------|--|---------|
|   | Private<br>placement<br>debt<br>securities | Private<br>company<br>preferred<br>shares | Limited<br>partnerships<br>and other | Private<br>equity<br>funds | Common<br>shares | Derivatives<br>and other<br>invested<br>assets | Total   |
| Balance - January 1   | 1,941.1                                    | 283.2                                     | 1,598.7                              | 170.5                      | 202.2            | 177.6  | 4,373.3 |
| Net realized and unrealized gains (losses) included in the consolidated statement of earnings                       | (55.6)                                     | (14.5)                                    | 162.5                                | 7.5                        | (104.1)          | 170.6  | 166.4   |
| Purchases   | 489.7                                      | _   | 279.3                                | 2.6                        | 1.5              | 48.0   | 821.1   |
| Transfer into category  | _  | _   | _                                    | _                          | 549.0            | _  | 549.0   |
| Transfer out of category  | _  | _   | _                                    | _                          | (40.6)           | _  | (40.6)  |
| Sales and distributions   | (61.8)                                     | (7.7)                                     | (194.9)                              | (4.0)                      | (3.6)            | _  | (272.0) |
| Unrealized foreign currency translation losses on foreign operations included in other comprehensive income         | (41.7)                                     | (4.3)                                     | (5.0)                                | (4.8)                      | (0.7)            | (4.6)  | (61.1)  |
| Balance - June 30   | 2,271.7                                    | 256.7                                     | 1,840.6                              | 171.8                      | 603.7            | 391.6  | 5,536.1 |
|   |  |   |                                      | 2017                       |                  |  |         |
|   | Private<br>placement<br>debt<br>securities | Private<br>company<br>preferred<br>shares | Limited partnerships and other       | Private<br>equity<br>funds | Common<br>shares | Derivatives<br>and other<br>invested<br>assets | Total   |
| Balance - January 1   | 1,053.1                                    | 44.0                                      | 981.4                                | 167.8                      | 155.4            | 97.8   | 2,499.5 |
| Net realized and unrealized gains (losses) included in the consolidated statement of earnings                       | 157.8                                      | 0.5                                       | 82.4                                 | (3.5)                      | 11.2             | (10.1)   | 238.3   |
| Purchases   | 360.7                                      | 77.2                                      | 43.8                                 | _                          | 14.6             | 62.0   | 558.3   |
| Transfer into category  | 384.0                                      | _   | _                                    | _                          | _                | _  | 384.0   |
| Sales and distributions   | (130.3)                                    | (0.3)                                     | (153.6)                              | _                          | (13.0)           | _  | (297.2) |
| Unrealized foreign currency translation gains (losses) on foreign operations included in other comprehensive income | 37.2                                       | 2.6                                       | 6.2                                  | 3.9                        | (0.1)            | 2.0  | 51.8    |
| Balance - June 30   | 1,862.5                                    | 124.0                                     | 960.2                                | 168.2                      | 168.1            | 151.7  | 3,434.7 |

Reasonably possible changes in the value of unobservable inputs for any of the individual investments within the categories in the table above would not significantly change the fair value of investments classified as Level 3 in the fair value hierarchy.

|   | Second quarter              |   |   |                                   |   |   |  |
|---|-----------------------------|---|---|-----------------------------------|---|---|--|
|   |                             | 2018                                    |   |                                   |   |   |  |
|   | Net realized gains (losses) | Net change in unrealized gains (losses) | Net gains<br>(losses) on<br>investments | Net<br>realized gains<br>(losses) | Net change in<br>unrealized gains<br>(losses) | Net gains<br>(losses) on<br>investments |  |
| Bonds   | 61.1                        | (160.5)                                 | (99.4)                                  | 47.5                              | 112.3   | 159.8                                   |  |
| Preferred stocks                              | (26.7)                      | 23.6                                    | (3.1)                                   | —<br>(3)                          | (1.3)   | (1.3)                                   |  |
| Common stocks                                 | 99.7                        | (132.2)                                 | (32.5)                                  | (31.1)                            | 293.7   | 262.6                                   |  |
|   | 134.1                       | (269.1)                                 | (135.0)                                 | 16.4                              | 404.7   | 421.1                                   |  |
| Derivatives:                                  |                             |   | ·                                       |                                   |   |   |  |
| Common stock and equity index short positions | 37.7 <sup>(1)</sup>         | (135.3)                                 | (97.6)                                  | (54.1)                            | (32.5)  | (86.6)                                  |  |
| Common stock and equity index long positions  | <b>40.7</b> (1)             | 4.6                                     | 45.3                                    | (25.1) <sup>(1)</sup>             | (13.4)  | (38.5)                                  |  |
| Equity warrant forward contracts              | _                           | <b>204.7</b> (2)                        | 204.7                                   | _                                 | _   | _                                       |  |
| Equity warrants and call options              | 0.1                         | (19.1)                                  | (19.0)                                  | 16.8                              | (10.4)  | 6.4                                     |  |
| CPI-linked derivatives                        | _                           | 1.0                                     | 1.0                                     | _                                 | (12.7)  | (12.7)                                  |  |
| U.S. treasury bond forwards                   | (3.8)                       | 4.0 (2)                                 | 0.2                                     | (89.6)                            | 11.7  | (77.9)                                  |  |
| Other   |                             | 24.9                                    | 24.9                                    |                                   |   |   |  |
|   | 74.7                        | 84.8                                    | 159.5                                   | (152.0)                           | (57.3)  | (209.3)                                 |  |
| Foreign currency gains (losses) on:           |                             |   |   |                                   |   |   |  |
| Investing activities                          | (20.4)                      | (115.7)                                 | (136.1)                                 | 0.8                               | 25.9  | 26.7                                    |  |
| Underwriting activities                       | 27.0                        | _                                       | 27.0                                    | (33.5)                            | _   | (33.5)                                  |  |
| Foreign currency contracts                    | (11.6)                      | 22.4                                    | 10.8                                    | 4.2                               | (5.6)   | (1.4)                                   |  |
|   | (5.0)                       | (93.3)                                  | (98.3)                                  | (28.5)                            | 20.3  | (8.2)                                   |  |
| Gain on disposition of associates             | 12.0                        |   | 12.0                                    |                                   |   |   |  |
| Other   | (0.8)                       | 4.4                                     | 3.6                                     | 1.5                               |   | 1.5                                     |  |
| Net gains (losses) on investments             | 215.0                       | (273.2)                                 | (58.2)                                  | (162.6)                           | 367.7   | 205.1                                   |  |

|  | First six months                  |   |   |                                   |   |   |  |  |
|--|-----------------------------------|---|---|-----------------------------------|---|---|--|--|
|  |                                   | 2018                                    |   |                                   |   |   |  |  |
|  | Net<br>realized gains<br>(losses) | Net change in unrealized gains (losses) | Net gains<br>(losses) on<br>investments | Net<br>realized gains<br>(losses) | Net change in unrealized gains (losses) | Net gains<br>(losses) on<br>investments |  |  |
| Bonds  | 60.9                              | (294.8)                                 | (233.9)                                 | 373.6                             | (179.1)                                 | 194.5                                   |  |  |
| Preferred stocks   | (27.0)                            | 22.1                                    | (4.9)                                   |                                   | 1.1                                     | 1.1                                     |  |  |
| Common stocks  | 120.1                             | (18.8)                                  | 101.3                                   | 45.1 <sup>(3)</sup>               | 373.1                                   | 418.2                                   |  |  |
|  | 154.0                             | (291.5)                                 | (137.5)                                 | 418.7                             | 195.1                                   | 613.8                                   |  |  |
| Derivatives:   | (1)                               |   |   | (1)                               |   |   |  |  |
| Common stock and equity index short positions                        | 1.2                               | (48.7)                                  | (47.5)                                  | (272.1)                           | 2.4                                     | (269.7)                                 |  |  |
| Common stock and equity index long positions                         | 21.2                              | (5.5)                                   | 15.7                                    | (8.9)                             | (19.7)                                  | (28.6)                                  |  |  |
| Equity warrant forward contracts                                     | _                                 | 204.7                                   | 204.7                                   | _                                 | _                                       | _                                       |  |  |
| Equity warrants and call options                                     | 1.9                               | (30.2)                                  | (28.3)                                  | 16.8                              | (3.9)                                   | 12.9                                    |  |  |
| CPI-linked derivatives   | _                                 | (19.2)                                  | (19.2)                                  | _                                 | (28.0)                                  | (28.0)                                  |  |  |
| U.S. treasury bond forwards  | 45.7                              | 0.2                                     | 45.9                                    | (143.7)                           | 31.5                                    | (112.2)                                 |  |  |
| Other  |                                   | 18.7                                    | 18.7                                    | (8.0)                             | 7.9                                     | (0.1)                                   |  |  |
|  | 70.0                              | 120.0                                   | 190.0                                   | (415.9)                           | (9.8)                                   | (425.7)                                 |  |  |
| Foreign currency net gains (losses) on:                              |                                   |   |   |                                   |   |   |  |  |
| Investing activities   | (41.2)                            | (79.6)                                  | (120.8)                                 | 23.1                              | 14.7                                    | 37.8                                    |  |  |
| Underwriting activities  | 23.2                              | _                                       | 23.2                                    | (41.5)                            | _                                       | (41.5)                                  |  |  |
| Foreign exchange forward contracts                                   | (17.2)                            | 32.9                                    | 15.7                                    | (18.0)                            | 22.5                                    | 4.5                                     |  |  |
|  | (35.2)                            | (46.7)                                  | (81.9)                                  | (36.4)                            | 37.2                                    | 0.8                                     |  |  |
| Gain on de-consolidation of subsidiary and disposition of associates | 901.9                             |   | 901.9                                   |                                   |   |   |  |  |
| Other  | (0.9)                             | 4.4                                     | 3.5                                     | 1.0                               | (3.2)                                   | (2.2)                                   |  |  |
| Net gains (losses) on investments                                    | 1,089.8                           | (213.8)                                 | 876.0                                   | (32.6)                            | 219.3                                   | 186.7                                   |  |  |

<sup>(1)</sup> Amounts recorded in net realized gains (losses) include net gains (losses) on total return swaps where the counterparties are required to cash-settle on a quarterly or monthly basis the market value movement since the previous reset date notwithstanding that the total return swap positions remain open subsequent to the cash settlement.

<sup>(2)</sup> Includes the Seaspan forward contracts described in note 6.

<sup>(3)</sup> During the second quarter of 2017 the company increased its ownership interest and potential voting interest in Exco to 15.8% and 21.8% respectively and commenced applying the equity method of accounting, resulting in unrealized losses of \$121.6 on Exco being reclassified to realized losses with a net impact of nil in the consolidated statement of earnings.

<sup>(4)</sup> On March 1, 2018 Thomas Cook India entered into a strategic agreement with the founder of Quess that resulted in Quess becoming an associate of Thomas Cook India whereas it was previously a consolidated subsidiary. Accordingly, the company re-measured the carrying value of Quess to its fair value of \$1,109.5, recognized a non-cash gain of \$889.9 and commenced applying the equity method of accounting.

#### Investments in Associates

Investments in the equity of associates and joint arrangements were comprised as follows:

|  | June 30, 2018 |                |            | 31, 2017       |  |
|--|---------------|----------------|------------|----------------|--|
|  | Fair value    | Carrying value | Fair Value | Carrying value |  |
| Associates and joint arrangements:       |               |                |            |                |  |
| Insurance and reinsurance <sup>(1)</sup> | 736.4         | 675.5          | 783.1      | 711.0          |  |
| Non-insurance <sup>(2)(3)(4)(5)</sup>    | 3,296.3       | 2,775.0        | 2,041.2    | 1,776.0        |  |
|  | 4,032.7       | 3,450.5        | 2,824.3    | 2,487.0        |  |
| Fairfax India associates <sup>(6)</sup>  | 1,487.9       | 992.3          | 1,517.3    | 949.5          |  |
| Fairfax Africa associates <sup>(7)</sup> | 320.8         | 279.4          | 287.7      | 219.8          |  |
|  | 5,841.4       | 4,722.2        | 4,629.3    | 3,656.3        |  |

## Insurance and reinsurance associates and joint arrangements

(1) On January 9, 2018 the company increased its equity interest in Thai Re Public Company Limited ("Thai Re") to 47.1% through the acquisition of an additional 12.2% equity interest for cash consideration of \$28.2 (910.5 million Thai baht). At June 30, 2018 Thai Re's recoverable amount of \$64.8 was determined to be lower than its carrying value resulting in a non-cash impairment charge of \$33.2 recognized in share of profit of associates in the consolidated statement of earnings.

# Non-insurance associates and joint arrangements

- (2) During the second quarter of 2018 three KWF LPs sold investment properties located in Dublin, Ireland. The company recognized its share of profit of \$73.6 (€64.2) from the sale of the underlying investment properties in share of profit of associates in the consolidated statement of earnings. Subsequently, the three KWF LPs were liquidated and the company received final net distributions of \$107.3 (€91.9) which reduced the carrying value of these KWF LPs to nil.
- (3) On February 14, 2018 the company invested \$250.0 in securities of Seaspan Corporation ("Seaspan") comprised of 5.50% unsecured debentures due February 14, 2025 and warrants to purchase 38.5 million Class A common shares with an exercise price of \$6.50 per share ("Tranche 1"). In March 2018 the company committed to invest, in January 2019, an additional \$250.0 comprised of 5.50% unsecured debentures due 2026 and warrants to purchase 38.5 million Class A common shares with an exercise price of \$6.50 per share ("Tranche 2"). On May 31, 2018 the company agreed to exercise the Tranche 1 warrants early (exercised on July 16, 2018) and to exercise the Tranche 2 warrants immediately upon issuance in January 2019. As consideration for the early exercise of Tranche 1 and Tranche 2 warrants, Seaspan agreed to issue to Fairfax new 7-year warrants to purchase 25.0 million Class A common shares with an exercise price of \$8.05 per share (the "\$8.05 warrants") and to amend the terms of the Tranche 1 and Tranche 2 debentures such that Fairfax may require Seaspan to repurchase some or all of the debentures prior to their maturity dates (collectively the "early exercise inducement"). Seaspan is a publicly listed independent charter owner and manager of containerships.

On February 14, 2018 the company's consolidated balance sheet reflected the Tranche 1 debentures as bonds (\$222.0) and the Tranche 1 warrants as an investment in associate (\$28.0), as the Tranche 1 warrants have features of in-substance equity and provide for significant influence by representing a potential voting interest in Seaspan of 22.4% at acquisition date (assuming all holders of Seaspan convertible securities, including the company, exercised their conversion options). The company's commitments to purchase the Tranche 2 warrants and invest in the Tranche 2 debentures, and its right to receive the \$8.05 warrants, (collectively the "Seaspan forward contracts"), as well as the company's Tranche 1 warrants and debentures, are recorded in the consolidated balance sheet and consolidated statement of earnings as follows:

|  | June 30, 2018   |   | Quarter ended<br>June 30, 2018   | Six months ended<br>June 30, 2018   |
|--|---|---|--|---|
| Balance sheet line                             | Carrying value  | Fair value  | Net gains (losses) on investments  | Net gains (losses) on investments   |
| Investments in associates                      | 28.8  | 141.5   |  |   |
| Bonds  | 249.3   | 249.3   | 32.0   | 25.5  |
| Derivatives - equity warrant forward contracts | 113.5   | 113.5   | 113.5  | 113.5   |
| Derivatives - other                            | 15.3  | 15.3  | 21.3   | 15.3  |
| Derivatives - equity warrant forward contracts | 91.2  | 91.2  | 91.2   | 91.2  |
|  | 498.1   | 610.8   | 258.0  | 245.5   |
|  | Investments in associates Bonds Derivatives - equity warrant forward contracts Derivatives - other Derivatives - equity warrant | Balance sheet lineCarrying valueInvestments in associates28.8Bonds249.3Derivatives - equity warrant forward contracts113.5Derivatives - other15.3Derivatives - equity warrant forward contracts91.2 | Balance sheet lineCarrying valueFair valueInvestments in associates28.8141.5Bonds249.3249.3Derivatives - equity warrant forward contracts113.5113.5Derivatives - other15.315.3Derivatives - equity warrant forward contracts91.291.2 | Balance sheet lineCarrying valueFair valueNet gains (losses) on investmentsInvestments in associates28.8141.5—Bonds249.3249.332.0Derivatives - equity warrant forward contracts113.5113.5113.5Derivatives - other15.315.321.3Derivatives - equity warrant forward contracts91.291.291.2 |

<sup>(</sup>a) The Tranche 1 warrants are recorded under the equity method of accounting so common shareholders' equity at June 30, 2018 does not include an unrealized gain of \$112.7. In the second quarter and first six months of 2018, share of profit of associates included share of profit of Seaspan of \$1.5.

<sup>(</sup>b) Net gains (losses) on investments in the second quarter and first six months of 2018 included an unrealized gain of \$24.5 related to the increase in fair value of the Tranche 1 debentures as a result of the early exercise inducement giving the company the ability to put the Tranche 1 debentures to Seaspan each year in the seven years subsequent to issuance. Previously the Tranche 1 debentures were payable only at their maturity after seven years.

- (c) Net gains (losses) on investments in the second quarter and first six months of 2018 included an unrealized gain of \$113.5 reflecting the intrinsic value of the 38.5 million Tranche 2 warrants (\$141.5) less the expected cost to acquire those warrants on January 15, 2019 (\$28.0). Intrinsic value was considered to be appropriate in the determination of fair value due to the short term nature of the Tranche 2 warrants, and was calculated as the difference between the fair value of a Seaspan Class A common share at June 30, 2018 (\$10.18 per share) and the exercise price of the Tranche 2 warrants (\$6.50 per share) multiplied by 38.5 million.
- (d) Net gains (losses) on investments in the second quarter and first six months of 2018 included an unrealized gain of \$22.1 related to the increase in fair value of the Tranche 2 debentures underlying the commitment to purchase the Tranche 2 debentures as a result of the early exercise inducement giving the company the ability to put the Tranche 2 debentures to Seaspan each year in the seven years subsequent to their issuance. Previously, the Tranche 2 debentures were payable only at their maturity after seven years.
- (e) Net gains (losses) on investments in the second quarter and first six months of 2018 included an unrealized gain of \$91.2 related to the \$8.05 Warrants Seaspan has agreed to issue to the company as part of the early exercise inducement.

The company's commitments (including those fulfilled) to invest in Seaspan are set out in the following table:

|   | Date              | Total investment |
|---|-------------------|------------------|
| Tranche 1 debentures and Tranche 1 warrants | February 14, 2018 | 250.0            |
| Early exercise of Tranche 1 warrants        | July 16, 2018     | 250.0            |
| Tranche 2 debentures and Tranche 2 warrants | January 15, 2019  | 250.0            |
| Early exercise of Tranche 2 warrants        | January 15, 2019  | 250.0            |
|   |                   | 1,000.0          |

- (4) On March 1, 2018 Thomas Cook India entered into a strategic agreement with the founder of Quess that resulted in Quess becoming an associate of Thomas Cook India whereas it was previously a consolidated subsidiary. Accordingly, the company re-measured the carrying value of Quess to its fair value of \$1,109.5, recognized a non-cash gain of \$889.9 and commenced applying the equity method of accounting.
- (5) During the first six months of 2018 the company received distributions and dividends of \$119.5 (2017 \$69.0) from its non-insurance associates and joint arrangements, inclusive of net distributions received from the liquidation of three KWF LPs as described in footnote (2) above.

#### **Fairfax India associates**

(6) On May 16, 2018 Fairfax India acquired an additional 6.0% equity interest in Bangalore Airport for cash consideration of \$67.4 (4.6 billion Indian rupees). See note 15.

### Fairfax Africa associates

(7) On January 31, 2018 AFGRI Holdings Proprietary Limited ("AFGRI") completed its previously announced rights issue. Fairfax Africa participated in the rights issue and acquired ordinary shares for cash consideration of \$26.1 (311.2 million South African rand) to maintain its equity interest in AFGRI at 60.0%.

### 7. Short Sales and Derivatives

The following table summarizes the company's derivative financial instruments:

|   | June 30, 2018 |           |            |             | December 31, 2017 |           |            |             |
|---|---------------|-----------|------------|-------------|-------------------|-----------|------------|-------------|
|   |               | Notional  | Fair value |             |                   | Notional  | Fair value |             |
|   | Cost          | amount    | Assets     | Liabilities | Cost              | amount    | Assets     | Liabilities |
| Equity derivatives:                               |               |           |            |             |                   |           |            |             |
| Equity index total return swaps – short positions | _             | _         | _          | _           | _                 | 52.6      | 0.4        | _           |
| Equity total return swaps – short positions       | _             | 507.7     | _          | 48.6        | _                 | 892.5     | 11.8       | 12.1        |
| Equity total return swaps – long positions        | _             | 574.0     | 10.5       | 13.8        | _                 | 697.8     | 17.8       | 15.6        |
| Equity warrants and call options                  | 63.8          | 593.1     | 45.2       | _           | 65.2              | 615.3     | 77.6       | _           |
| Equity warrant forward contracts <sup>(1)</sup>   | _             | 592.8     | 204.7      | _           | _                 | _         | _          | _           |
| CPI-linked derivatives                            | 673.2         | 115,667.3 | 15.8       | _           | 678.4             | 117,254.6 | 39.6       | _           |
| U.S. treasury bond forwards                       | _             | 892.2     | _          | 27.4        | _                 | 1,693.8   | _          | 28.8        |
| Foreign exchange forward contracts                | _             | _         | 78.3       | 56.9        | _                 | _         | 57.1       | 69.7        |
| Other derivatives <sup>(1)</sup>                  | _             | _         | 15.4       |             | _                 | _         |            |             |
| Total   |               |           | 369.9      | 146.7       |                   |           | 204.3      | 126.2       |

<sup>(1)</sup> Includes the Seaspan forward contracts described in note 6.

Derivative contracts entered into by the company, with limited exceptions, are considered investments or economic hedges and are not designated as hedges for financial reporting.

## **Equity contracts**

The company maintains short equity and equity index total return swaps for investment purposes that provide a return which is inverse to changes in the fair values of the underlying equity indexes and certain individual equities. During the second quarter and first six months of 2018 the company received net cash of \$37.7 and \$1.2 (2017 - paid net cash of \$54.1 and \$272.1) in connection with the reset provisions and terminations of its short equity and equity index total return swaps (excluding the impact of collateral requirements). During the first six months of 2018 the company closed out \$481.3 notional amount of its short equity and equity index total return swaps and recorded a net loss on investment of \$8.1 (realized loss of \$199.0 of which \$190.9 was recognized as unrealized losses in prior years). During the second quarter of 2018 the company did not open or close out any short equity and equity index total return swaps.

At June 30, 2018 the company held long equity total return swaps on individual equities for investment purposes with an original notional amount of \$626.2 (December 31, 2017 - \$706.3). During the second quarter and first six months of 2018 the company received net cash of \$40.7 and \$21.2 (2017 - paid net cash of \$25.1 and \$8.9) in connection with the reset provisions of its long equity total return swaps (excluding the impact of collateral requirements). During the second quarter and first six months of 2018 the company closed out \$300.9 and \$320.9 notional amount of its long equity total return swaps and recorded net gains on investments of \$16.1 and \$25.7 (realized gains of \$64.5 and \$59.5 of which \$48.4 and \$33.8 were recognized as unrealized gains in prior periods).

At June 30, 2018 the fair value of the collateral deposited for the benefit of derivative counterparties included in holding company cash and investments, or in assets pledged for short sale and derivative obligations, was \$234.5 (December 31, 2017 - \$272.5), comprised of collateral of \$155.5 (December 31, 2017 - \$236.5) required to be deposited to enter into such derivative contracts (principally related to total return swaps) and \$79.0 (December 31, 2017 - \$36.0) securing amounts owed to counterparties to the company's derivative contracts arising in respect of changes in the fair values of those derivative contracts since the most recent reset date.

#### CPI-linked derivative contracts

The company has entered into derivative contracts referenced to consumer price indexes ("CPI") in the geographic regions in which it operates that serve as an economic hedge against the potential adverse financial impact on the company of decreasing price levels. At June 30, 2018 the company held CPI-linked derivative contracts with a fair value of \$15.8 (December 31, 2017 - \$39.6), notional amount of \$115.7 billion (December 31, 2017 - \$117.3 billion) and weighted average term until expiry of 4.1 years (December 31, 2017 - 4.6 years).

The company's CPI-linked derivative contracts produced net unrealized gains of \$1.0 and net unrealized losses of \$19.2 in the second quarter and first six months of 2018 (2017 - net unrealized losses of \$12.7 and \$28.0). Net unrealized gains (losses) on CPI-linked derivative contracts typically reflect the market's expectation of decreases (increases) in the values of the CPI indexes underlying those contracts at their respective maturities during the periods presented (those contracts are structured to benefit the company during periods of decreasing CPI index values).

## U.S. treasury bond forward contracts

To reduce its exposure to interest rate risk (primarily exposure to U.S. state and municipal bonds and long dated U.S. treasury bonds held in its fixed income portfolio), the company held forward contracts to sell long dated U.S. treasury bonds with a notional amount of \$892.2 at June 30, 2018 (December 31, 2017 - \$1,693.8). These contracts have an average term to maturity of less than three months and may be renewed at market rates.

# Foreign exchange forward contracts

Long and short foreign exchange forward contracts primarily denominated in the euro, the British pound sterling and the Canadian dollar are used to manage certain foreign currency exposures arising from foreign currency denominated transactions. These contracts have an average term to maturity of less than one year and may be renewed at market rates.

#### Counterparty collateral

The company endeavours to limit counterparty risk through diligent selection of counterparties to its derivative contracts and through the terms of negotiated agreements. Collateral deposited for the benefit of the company at June 30, 2018 consisted of cash of \$3.8 and government securities of \$6.5 (December 31, 2017 - \$3.6 and \$35.9). The company has recognized the cash collateral within subsidiary cash and short term investments and recognized a corresponding liability within accounts payable and accrued liabilities. The company had not exercised its right to sell or repledge collateral at June 30, 2018. The company's exposure to counterparty risk and the manner in which it is managed are discussed further in note 16.

# Hedge of net investment in European operations

On March 29, 2018 and May 18, 2018 the company completed offerings of €600.0 senior notes and €150.0 senior notes (a re-opening of the €600.0 senior notes) respectively and designated the principal amounts as a hedge of the company's net investments in European operations with a euro functional currency (see note 10).

## 8. Insurance Contract Liabilities

|   |             | June 30, 2018 |          | December 31, 2017 |         |          |  |
|---|-------------|---------------|----------|-------------------|---------|----------|--|
|   | Gross Ceded |               | Net      | Gross             | Ceded   | Net      |  |
| Provision for unearned premiums                   | 6,710.3     | 1,369.0       | 5,341.3  | 5,951.7           | 1,169.0 | 4,782.7  |  |
| Provision for losses and loss adjustment expenses | 27,914.2    | 6,017.7       | 21,896.5 | 28,610.8          | 6,189.7 | 22,421.1 |  |
| Insurance contract liabilities                    | 34,624.5    | 7,386.7       | 27,237.8 | 34,562.5          | 7,358.7 | 27,203.8 |  |

Provision for losses and loss adjustment expenses

Changes in the provision for losses and loss adjustment expenses for the six months ended June 30 were as follows:

| Provision for losses and loss adjustment expenses – January 128,610.819,481.8Decrease in estimated losses and expenses for claims occurring in the prior years(60.2)(32.1)Losses and expenses for claims occurring in the current year4,590.73,061.3Paid on claims occurring during:(686.8)(492.1)the current year(4,122.6)(2,829.4)Acquisitions of subsidiaries11.61.4Foreign exchange effect and other(429.3)305.0Provision for losses and loss adjustment expenses – June 3027,914.219,495.9 |   | 2018      | 2017      |
|---|---|-----------|-----------|
| Losses and expenses for claims occurring in the current year  Paid on claims occurring during:  the current year  the prior years  Acquisitions of subsidiaries  Foreign exchange effect and other  4,590.7  3,061.3  (492.1)  (492.1)  (2,829.4)  11.6  1.4  507.0  (492.1)  (492.1)  (492.1)  (492.1)  (492.1)  (492.1)  (492.1)  (492.1)  (492.1)  (492.1)  (492.1)  | Provision for losses and loss adjustment expenses – January 1                     | 28,610.8  | 19,481.8  |
| Paid on claims occurring during:         the current year       (686.8)       (492.1)         the prior years       (4,122.6)       (2,829.4)         Acquisitions of subsidiaries       11.6       1.4         Foreign exchange effect and other       (429.3)       305.0   | Decrease in estimated losses and expenses for claims occurring in the prior years | (60.2)    | (32.1)    |
| the current year       (686.8)       (492.1)         the prior years       (4,122.6)       (2,829.4)         Acquisitions of subsidiaries       11.6       1.4         Foreign exchange effect and other       (429.3)       305.0  | Losses and expenses for claims occurring in the current year                      | 4,590.7   | 3,061.3   |
| the prior years (4,122.6) (2,829.4) Acquisitions of subsidiaries 11.6 1.4 Foreign exchange effect and other (429.3) 305.0   | Paid on claims occurring during:  |           |           |
| Acquisitions of subsidiaries 11.6 1.4 Foreign exchange effect and other (429.3) 305.0   | the current year  | (686.8)   | (492.1)   |
| Foreign exchange effect and other 429.3 305.0   | the prior years   | (4,122.6) | (2,829.4) |
|   | Acquisitions of subsidiaries  | 11.6      | 1.4       |
| Provision for losses and loss adjustment expenses – June 30 27,914.2 19,495.9   | Foreign exchange effect and other   | (429.3)   | 305.0     |
|   | Provision for losses and loss adjustment expenses – June 30                       | 27,914.2  | 19,495.9  |

#### 9. Reinsurance

Reinsurers' share of insurance contract liabilities was comprised as follows:

|   |         | June 30, 2018 |                             | December 31, 2017                       |   |                             |  |
|---|---------|---------------|-----------------------------|---|---|-----------------------------|--|
|   |         |               | Recoverable from reinsurers | Gross<br>recoverable<br>from reinsurers | Provision for<br>uncollectible<br>reinsurance | Recoverable from reinsurers |  |
| Provision for losses and loss adjustment expenses | 6,043.7 | (26.0)        | 6,017.7                     | 6,216.2                                 | (26.5)  | 6,189.7                     |  |
| Reinsurers' share of paid losses                  | 675.3   | (137.0)       | 538.3                       | 593.7                                   | (139.9)                                       | 453.8                       |  |
| Provision for unearned premiums                   | 1,369.0 | <u> </u>      | 1,369.0                     | 1,169.0                                 |   | 1,169.0                     |  |
|   | 8,088.0 | (163.0)       | 7,925.0                     | 7,978.9                                 | (166.4)                                       | 7,812.5                     |  |

Included in commissions, net in the consolidated statement of earnings for the second quarter and first six months of 2018 is commission income earned on premiums ceded to reinsurers of \$137.9 and \$251.2 (2017 - \$63.0 and \$119.4).

#### 10. Borrowings

|  |  | June 30, 2018 |                           | December 31, 2017                          |         |                           |  |
|--|--|---------------|---------------------------|--|---------|---------------------------|--|
|  | Carrying<br>Principal value <sup>(1)</sup> |               | Fair value <sup>(2)</sup> | Carrying<br>Principal value <sup>(1)</sup> |         | Fair value <sup>(2)</sup> |  |
| Holding company                        | 3,987.5                                    | 3,951.3       | 4,126.6                   | 3,492.0                                    | 3,475.1 | 3,723.5                   |  |
| Insurance and reinsurance companies    | 986.7                                      | 1,000.8       | 988.9                     | 1,336.8                                    | 1,373.0 | 1,386.9                   |  |
| Non-insurance companies <sup>(3)</sup> | 1,750.1                                    | 1,742.8       | 1,748.3                   | 1,568.1                                    | 1,566.0 | 1,566.1                   |  |
| Total borrowings                       | 6,724.3                                    | 6,694.9       | 6,863.8                   | 6,396.9                                    | 6,414.1 | 6,676.5                   |  |

<sup>(1)</sup> Principal net of unamortized issue costs and discounts (premiums).

On June 28, 2018 Fairfax India replaced its \$400.0 principal amount of one-year floating rate term loan due July 10, 2018 with a \$550.0 principal amount of one-year floating rate term loan due June 27, 2019 (with a one year extension option) through a syndicate of lenders led by a Canadian bank.

On June 15, 2018 the company redeemed all of its \$500.0 principal amount of 5.80% senior notes due May 15, 2021 for cash consideration of \$538.8 including accrued interest, and recognized a loss on repurchase of long term debt of \$38.2 in other expenses in the consolidated statement of earnings.

On May 31, 2018 Toys "R" Us Canada repaid its \$195.9 (Cdn\$254.2) principal amount of debtor in possession loan for cash consideration of \$198.0 (Cdn\$256.9) including accrued interest. Contemporaneously Toys "R" Us Canada entered into a \$154.2 (Cdn\$200.0) floating rate revolving credit facility with a syndicate of lenders that expires on May 31, 2023 and drew \$55.5 (Cdn\$72.0) on the facility.

<sup>(2)</sup> Based principally on quoted market prices with the remainder based on discounted cash flow models using market observable inputs (Levels 1 and 2 respectively in the fair value hierarchy).

<sup>(3)</sup> These borrowings are non-recourse to the holding company.

On May 18, 2018 the company completed an offering of €150.0 principal amount of 2.75% unsecured senior notes due March 29, 2028 at an issue price of 98.893 for net proceeds after discount, commissions and expenses of \$173.3 (€147.2). The senior notes were a re-opening of the €600.0 principal amount of 2.75% unsecured senior notes due March 29, 2028 issued on March 29, 2018. Commissions and expenses of \$1.3 (€1.1) were included in the carrying value of the notes.

During the first six months of 2018 the company repurchased \$8.2 principal amount of Allied World's 5.50% senior notes due November 15, 2020. On May 7, 2018 Allied World used a capital contribution from the company to redeem the remaining \$291.8 principal amount of those senior notes for cash consideration of \$316.6 including accrued interest.

On April 30, 2018 the company redeemed all of its remaining \$207.3 (Cdn\$267.3) principal amount of 7.25% senior notes due June 22, 2020 for cash consideration of \$232.0 (Cdn\$298.4) including accrued interest, and recognized a loss on repurchase of long term debt of \$19.6 (Cdn\$25.1) in other expenses in the consolidated statement of earnings.

On April 17, 2018 the company completed an offering of \$600.0 principal amount of 4.85% unsecured senior notes due April 17, 2028 at an issue price of 99.765 for net proceeds after discount, commissions and expenses of \$594.2. Commissions and expenses of \$4.4 were included in the carrying value of the notes. In anticipation of this offering, the company had initiated a hedge of the treasury benchmark interest rate related to the notes which decreased the effective interest rate from 4.88% to 4.58% per annum.

On April 15, 2018 the company repaid \$144.2 principal amount of its 7.375% senior notes on maturity.

On March 29, 2018 the company completed an offering of €600.0 principal amount of 2.75% unsecured senior notes due March 29, 2028 at an issue price of 98.791 for net proceeds after discount, commissions and expenses of \$723.2 (€588.0). Commissions and expenses of \$5.8 (€4.7) were included in the carrying value of the notes. In anticipation of this offering, the company had initiated a hedge of the benchmark interest rate related to the notes which increased the effective interest rate from 2.89% to 3.12% per annum.

During the first quarter of 2018 the company repurchased \$17.5 principal amount of its 4.875% senior notes due August 13, 2024 and \$3.1 (Cdn\$4.0) principal amount of its 5.84% senior notes due October 14, 2022.

On January 5, 2018 Brit repaid the \$45.0 previously drawn on its revolving credit facility.

#### Credit Facility - Holding Company

There were no amounts drawn on the company's credit facility as at June 30, 2018.

## 11. Total Equity

## Equity attributable to shareholders of Fairfax

Common stock

The number of shares outstanding was as follows:

|   | 2018       | 2017       |
|---|------------|------------|
| Subordinate voting shares – January 1   | 27,002,303 | 22,344,796 |
| Purchases for cancellation  | (120,000)  | _          |
| Treasury shares acquired  | (233,319)  | (65,630)   |
| Treasury shares reissued  | 68,254     | 23,020     |
| Subordinate voting shares – June 30   | 26,717,238 | 22,302,186 |
| Multiple voting shares – beginning and end of period  | 1,548,000  | 1,548,000  |
| Interest in shares held through ownership interest in shareholder – beginning and end of period | (799,230)  | (799,230)  |
| Common stock effectively outstanding – June 30  | 27,466,008 | 23,050,956 |
|   |            |            |

During the three and six months ended June 30, 2018 the company repurchased for cancellation 50,000 and 120,000 (2017 - nil) subordinate voting shares under the terms of its normal course issuer bid at a cost of \$26.8 and \$61.7 (2017 - nil), of which \$14.4 and \$32.0 (2017 - nil) was charged to retained earnings.

During the three and six months ended June 30, 2018 the company repurchased for treasury 159,860 and 233,319 subordinate voting shares at a cost of \$84.3 and \$122.3 (2017 - 15,219 and 65,630 subordinate voting shares at a cost of \$7.7 and \$31.6) for use in its share-based payment awards.

| Net earnings (loss) attributable | to |
|----------------------------------|----|
| non-controlling interests        |    |

|                                  |             | June 30, 2018                    |                | December 31, 2017                |                | Second quarter ended June 30, |        | Six months ended June 30, |        |
|----------------------------------|-------------|----------------------------------|----------------|----------------------------------|----------------|-------------------------------|--------|---------------------------|--------|
| Subsidiary                       | Domicile    | Minority<br>voting<br>percentage | Carrying value | Minority<br>voting<br>percentage | Carrying value | 2018                          | 2017   | 2018                      | 2017   |
| Allied World <sup>(1)</sup>      | Switzerland | 32.2%                            | 1,236.2        | 32.6%                            | 1,229.4        | 13.4                          |        | 20.1                      |        |
| Fairfax India <sup>(2)</sup>     | Canada      | 6.3%                             | 1,074.7        | 6.4%                             | 1,110.7        | (8.6)                         | (31.2) | 17.6                      | (75.6) |
| Recipe <sup>(3)</sup>            | Canada      | 43.2%                            | 542.2          | 43.3%                            | 578.0          | 7.7                           | 7.3    | 17.4                      | 31.7   |
| Grivalia Properties              | Greece      | 47.3%                            | 498.9          | 47.3%                            | 517.6          | 11.1                          | _      | 17.0                      | _      |
| Thomas Cook India <sup>(4)</sup> | India       | 33.0%                            | 460.5          | 32.4%                            | 391.2          | (4.7)                         | 5.2    | 294.2                     | 6.4    |
| Brit <sup>(1)</sup>              | U.K.        | 26.8%                            | 429.4          | 27.5%                            | 435.3          | 5.3                           | 11.9   | 9.0                       | 22.0   |
| Fairfax Africa <sup>(5)</sup>    | Canada      | 1.7%                             | 294.0          | 1.2%                             | 191.6          | (0.7)                         | (1.2)  | 2.3                       | (1.9)  |
| All other                        | _           | _                                | 99.0           | _                                | 147.1          | (2.7)                         | 9.0    | (3.1)                     | 11.1   |
|                                  |             |                                  | 4,634.9        |                                  | 4,600.9        | 20.8                          | 1.0    | 374.5                     | (6.3)  |

<sup>(1)</sup> On April 30, 2018 a dividend of \$45.8 was paid to Brit's minority shareholder (OMERS) and a dividend of \$61.3 was paid to Allied World's minority shareholders (OMERS, AIMCo and others).

- (4) The increase in carrying value of Thomas Cook India's non-controlling interests at June 30, 2018 compared to December 31, 2017 primarily reflected the non-controlling interests' 33.0% share of the non-cash re-measurement gain (\$889.9) related to the change in accounting for Quess (note 15), partially offset by the deconsolidation of the non-controlling interests in Quess (\$212.5).
- (5) During the second quarter of 2018 the company acquired 4,745,421 subordinate voting shares of Fairfax Africa for cash consideration of \$57.8 through Fairfax Africa's public offering and open market purchases. Those transactions decreased the company's equity interest in Fairfax Africa to 59.2% from 64.2% at December 31, 2017. See note 15.

Non-controlling interest voting percentages were consistent with economic ownership for each subsidiary at June 30, 2018 except for Fairfax India, Recipe (formerly Cara), and Fairfax Africa whose non-controlling interest economic ownership percentages were 66.4%, 56.8%, and 40.8% respectively.

## Subsequent to June 30, 2018

On July 5, 2018 Brit used the proceeds from a \$264.6 capital contribution from the company to purchase an 11.2% ownership interest from its minority shareholder (OMERS) for \$251.8 and to pay an accrued dividend of \$12.8 on the shares purchased. Subsequent to this transaction, the company's ownership interest in Brit was 88.0%.

## 12. Earnings per Share

Net earnings per common share is calculated in the following table based upon the weighted average common shares outstanding:

|  | Second     | quarter    | First six  | months     |
|--|------------|------------|------------|------------|
|  | 2018       | 2017       | 2018       | 2017       |
| Net earnings attributable to shareholders of Fairfax                 | 63.1       | 311.6      | 747.4      | 394.2      |
| Preferred share dividends  | (11.2)     | (11.0)     | (22.4)     | (21.8)     |
| Net earnings attributable to common shareholders – basic and diluted | 51.9       | 300.6      | 725.0      | 372.4      |
|  |            |            |            |            |
| Weighted average common shares outstanding – basic                   | 27,549,666 | 23,057,514 | 27,639,392 | 23,068,166 |
| Share-based payment awards   | 888,921    | 676,928    | 841,227    | 651,420    |
| Weighted average common shares outstanding – diluted                 | 28,438,587 | 23,734,442 | 28,480,619 | 23,719,586 |
|  |            |            |            |            |
| Net earnings per common share – basic                                | \$ 1.88    | \$ 13.04   | \$ 26.23   | \$ 16.14   |
| Net earnings per common share – diluted                              | \$ 1.82    | \$ 12.67   | \$ 25.46   | \$ 15.70   |

<sup>(2)</sup> On March 9, 2018 the company received a performance fee of \$114.4 for the period January 30, 2015 to December 31, 2017 in the form of 7,663,685 newly issued Fairfax India subordinate voting shares, which increased the company's equity interest in Fairfax India to 33.6% from 30.2% at December 31, 2017.

<sup>(3)</sup> During the second quarter of 2018 Cara changed its name to Recipe Unlimited Corporation ("Recipe"). The decrease in carrying value of Recipe's non-controlling interests at June 30, 2018 compared to December 31, 2017 primarily reflected the impact of Recipe's purchase of the non-controlling interests in The Keg, partially offset by the impact of the issuance of common shares by Recipe to partially finance that purchase. See note 15.

### 13. Income Taxes

The company's provision for income taxes for the three and six months ended June 30 is summarized in the following table:

|   | Second qu    | uarter | First six me | months |  |
|---|--------------|--------|--------------|--------|--|
|   | 2018         | 2017   | 2018         | 2017   |  |
| Current income tax                                |              |        |              |        |  |
| Current year expense                              | 43.8         | 12.2   | 55.0         | 78.4   |  |
| Adjustments to prior years' income taxes          | 0.9          | (0.1)  | (4.2)        | (1.1)  |  |
|   | 44.7         | 12.1   | 50.8         | 77.3   |  |
| Deferred income tax                               |              |        |              |        |  |
| Origination and reversal of temporary differences | (25.2)       | 15.0   | 22.9         | (25.6) |  |
| Adjustments to prior years' deferred income taxes | (8.3)        | (11.7) | (5.2)        | (12.2) |  |
| Other   | 4.4          | 28.5   | 0.2          | 29.3   |  |
|   | (29.1)       | 31.8   | 17.9         | (8.5)  |  |
| Provision for income taxes                        | <u> 15.6</u> | 43.9   | 68.7         | 68.8   |  |

A significant portion of the company's earnings (loss) before income taxes may be earned or incurred outside of Canada. The statutory income tax rates for jurisdictions outside of Canada generally differ from the Canadian statutory income tax rate (and may be significantly higher or lower). The company's earnings (loss) before income taxes by jurisdiction and the associated provision (recovery) for income taxes for the three and six months ended June 30 are summarized in the following table:

|                                       | Second quarter        |                     |                     |                      |         |                       |                     |                     |                      |       |  |
|---------------------------------------|-----------------------|---------------------|---------------------|----------------------|---------|-----------------------|---------------------|---------------------|----------------------|-------|--|
|                                       |                       |                     | 2018                |                      |         | 2017                  |                     |                     |                      |       |  |
|                                       | Canada <sup>(1)</sup> | U.S. <sup>(2)</sup> | U.K. <sup>(3)</sup> | Other <sup>(4)</sup> | Total   | Canada <sup>(1)</sup> | U.S. <sup>(2)</sup> | U.K. <sup>(3)</sup> | Other <sup>(4)</sup> | Total |  |
| Earnings (loss) before income taxes   | 48.2                  | 35.5                | 18.5                | (2.7)                | 99.5    | 83.9                  | 126.6               | 72.1                | 73.9                 | 356.5 |  |
| Provision (recovery) for income taxes | (4.0)                 | 6.9                 | (1.3)               | 14.0                 | 15.6    | 8.5                   | 14.9                | 6.2                 | 14.3                 | 43.9  |  |
| Net earnings (loss)                   | 52.2                  | 28.6                | 19.8                | (16.7)               | 83.9    | 75.4                  | 111.7               | 65.9                | 59.6                 | 312.6 |  |
|                                       | First six months      |                     |                     |                      |         |                       |                     |                     |                      |       |  |
|                                       |                       |                     | 2018                |                      |         |                       |                     | 2017                |                      |       |  |
|                                       | Canada <sup>(1)</sup> | U.S. <sup>(2)</sup> | U.K. <sup>(3)</sup> | Other <sup>(4)</sup> | Total   | Canada <sup>(1)</sup> | U.S. <sup>(2)</sup> | U.K. <sup>(3)</sup> | Other <sup>(4)</sup> | Total |  |
| Earnings before income taxes          | 45.0                  | 211.5               | 31.5                | 902.6                | 1,190.6 | 11.3                  | 213.4               | 127.9               | 104.1                | 456.7 |  |
| Provision (recovery) for income taxes | 11.6                  | 41.5                | (5.6)               | 21.2                 | 68.7    | 13.4                  | 24.3                | 11.5                | 19.6                 | 68.8  |  |
| Net earnings (loss)                   | 33.4                  | 170.0               | 37.1                | 881.4                | 1,121.9 | (2.1)                 | 189.1               | 116.4               | 84.5                 | 387.9 |  |
|                                       |                       |                     |                     |                      |         |                       |                     |                     |                      |       |  |

<sup>(1)</sup> Includes Fairfax India and Fairfax Africa.

The decrease in pre-tax profitability in Canada in the second quarter of 2018 compared to the second quarter of 2017 principally reflected weaker underwriting and investment results at Northbridge. The increase in pre-tax profitability in Canada in the first six months of 2018 compared to the first six months of 2017 principally reflected stronger operating results at Fairfax India and Fairfax Africa. The decrease in pre-tax profitability in the U.S. and the U.K. in the second quarter and first six months of 2018 compared to the second quarter and first six months of 2017 primarily reflected weaker investment results. The decrease in pre-tax profitability in Other in the second quarter of 2018 compared to the second quarter of 2017 primarily reflected weaker investment results. The increase in pre-tax profitability in Other in the first six months of 2018 compared to the first six months of 2017 primarily reflected the non-cash gain on de-consolidation of Quess (note 15).

<sup>(2)</sup> Principally comprised of Crum & Forster, Zenith National, Odyssey Group (notwithstanding that certain operations of Odyssey Group conduct business outside of the U.S.), U.S. Runoff and other associated holding company results.

<sup>(3)</sup> Principally comprised of Brit, Riverstone UK, Advent and other associated holding company results.

<sup>(4)</sup> Includes companies in India, Asia, Europe (excluding the U.K.) and Allied World (acquired on July 6, 2017; notwithstanding that certain operations of Allied World conduct business in the U.S. and the U.K., the majority of Allied World's net earnings (loss) is sourced from its Bermuda operations).

Reconciliations of the provision for income taxes calculated at the Canadian statutory income tax rate to the provision for income taxes at the effective tax rate in the consolidated financial statements for the second quarter and first six months ended June 30 are summarized in the following table:

|  | Second q | uarter | First six me | ionths |  |
|--|----------|--------|--------------|--------|--|
|  | 2018     | 2017   | 2018         | 2017   |  |
| Canadian statutory income tax rate                                   | 26.5%    | 26.5%  | 26.5%        | 26.5%  |  |
| Provision for income taxes at the Canadian statutory income tax rate | 26.4     | 94.4   | 315.5        | 121.0  |  |
| Non-taxable investment (income) loss                                 | 15.3     | (36.3) | (233.5)      | (57.7) |  |
| Tax rate differential on income and losses outside Canada            | (31.6)   | (20.9) | (44.6)       | (5.3)  |  |
| Recovery relating to prior years                                     | (8.2)    | (10.4) | (10.2)       | (13.3) |  |
| Change in unrecorded tax benefit of losses and temporary differences | (12.2)   | 11.9   | 0.6          | 12.0   |  |
| Foreign exchange effect  | 10.4     | 3.9    | 13.3         | 6.8    |  |
| Change in tax rate for deferred income taxes                         | 1.9      | 1.4    | 2.2          | 2.0    |  |
| Other including permanent differences                                | 13.6     | (0.1)  | 25.4         | 3.3    |  |
| Provision for income taxes   | 15.6     | 43.9   | 68.7         | 68.8   |  |

Non-taxable investment income is principally comprised of dividend income, non-taxable interest income and the 50% of net capital gains which are not taxable in Canada. The non-taxable investment loss of \$15.3 in the second quarter of 2018 (2017 - income of \$36.3) primarily relates to a non-cash mark-to-market loss. The non-taxable investment income of \$233.5 in first six months of 2018 (2017 - \$57.7) includes the non-cash gain on the deconsolidation of Quess (income tax rate benefit of \$235.8 in India).

The tax rate differential on income and losses outside Canada of \$31.6 and \$44.6 in the second quarter and first six months of 2018 principally related to income in the U.S., which is taxed at the reduced U.S. corporate rate of 21% as well as income taxed at lower rates in the U.K., Barbados and at Allied World. The tax rate differential on income and losses outside Canada of \$20.9 and \$5.3 in the second quarter and first six months of 2017 is principally related to income in the U.K. and Fairfax India that is taxed at rates lower than the Canadian statutory rate, partially offset by income in the U.S. that is taxed at rates higher than the Canadian statutory rate.

The change in unrecorded tax benefit of losses and temporary differences of \$12.2 in the second quarter of 2018 principally related to the utilization of unrecorded deferred tax assets of \$19.5 in Canada. The change in unrecorded tax benefit of losses and temporary differences of \$0.6 in the first six months of 2018 principally related to increases in unrecorded deferred tax assets across various jurisdictions, partially offset by the utilization of unrecorded deferred tax assets of \$8.1 in Canada. The change in unrecorded tax benefit of losses and temporary differences in the second quarter and first six months of 2017 principally related to increases in unrecorded deferred tax assets of \$27.6 and \$28.3, mainly in Canada (primarily Fairfax India and Fairfax Africa), partially offset by the benefit related to the utilization of previously unrecorded deferred tax assets in Canada of \$15.8 and \$16.3 (primarily Canadian holding company) and the recognition of previously unrecorded deferred tax assets in Canada (primarily Recipe (formerly Caral)).

# 14. Contingencies and Commitments

#### Lawsuit

On July 26, 2006 Fairfax filed a lawsuit seeking \$6 billion in damages from a number of defendants who, the complaint (as subsequently amended) alleges, participated in a stock market manipulation scheme involving Fairfax shares. The complaint, filed in Superior Court, Morris County, New Jersey, alleges violations of various state laws, including the New Jersey Racketeer Influenced and Corrupt Organizations Act, pursuant to which treble damages may be available. On September 12, 2012, before trial, and consequently without having heard or made any determination on the facts, the Court dismissed the lawsuit on legal grounds. In October 2012 Fairfax filed an appeal of this dismissal, as it believes that the legal basis for the dismissal is incorrect. On April 27, 2017, the appeals court issued a decision reinstating certain claims but affirming the dismissal of the major portion of the claims. On July 10, 2017, Fairfax filed with the New Jersey Supreme Court a petition for certification of the appeal court's decision. On October 20, 2017, that petition was denied by the court. The case is now moving towards a timely trial. The ultimate outcome of any litigation is uncertain. The financial effects, if any, of this lawsuit cannot be practicably determined at this time, and the company's consolidated financial statements include no anticipated recovery from the lawsuit.

#### Other

The Autorité des marchés financiers (the "AMF"), the securities regulatory authority in the Province of Quebec, is conducting an investigation of Fairfax, its CEO, Prem Watsa, and its President, Paul Rivett. The investigation concerns the possibility of illegal insider trading and/or tipping (not involving any personal trading by the individuals) in connection with the December 15, 2011 takeover offer by Resolute Forest Products Inc. for shares of Fibrek Inc. Except as set out below, further details concerning the investigation are, by law, not permitted to be disclosed.

The AMF has authorized Fairfax to make the above-mentioned disclosure. Fairfax and its management are solely responsible for the content of the disclosure set out in the three following paragraphs; the AMF has not in any way endorsed that content.

Resolute's above-mentioned takeover offer was made to all Fibrek shareholders, including Fairfax. Fairfax agreed in that transaction to a hard lock-up agreement with Resolute whereby Fairfax agreed to tender its shares of Fibrek, representing approximately 26% of Fibrek's outstanding shares, to the Resolute takeover offer at the same price as all other Fibrek shareholders. At the time of the Resolute takeover offer for Fibrek, Fairfax's position in Fibrek was valued at approximately Cdn\$32, representing less than 1/6 of 1% of Fairfax's total invested assets at that time.

Fibrek actively opposed the Resolute takeover offer. In 2012, the Fibrek transaction was the subject of numerous regulatory hearings in Quebec and court proceedings relating to Fibrek's anti-takeover tactics and the hard lock-ups given by various selling shareholders, including Fairfax. Allegations were made in those hearings concerning the possibility of non-compliance with the takeover bid rules. Resolute's takeover offer was allowed to proceed and resulted in Resolute acquiring Fibrek.

Fairfax believes it has an unblemished record for honesty and integrity and is fully cooperating with the AMF's investigation. Fairfax continues to be confident that in connection with the Resolute takeover offer, it had no material non-public information, that it did not engage in illegal insider trading or tipping, and that there is no reasonable basis for any proceedings in this connection. To the best of Fairfax's knowledge, the AMF investigation is still ongoing. If the AMF commences legal proceedings, no assurance can be given at this time by Fairfax as to the outcome.

## 15. Acquisitions and Divestitures

## Subsequent to June 30, 2018

#### Additional investment in Brit Limited

On July 5, 2018 Brit Limited ("Brit") used the proceeds from a \$264.6 capital contribution from the company to purchase an 11.2% ownership interest from its minority shareholder (OMERS) for \$251.8 and to pay an accrued dividend of \$12.8 on the shares purchased. Subsequent to this transaction, the company's ownership interest in Brit was 88.0%.

Investment in The Catholic Syrian Bank Ltd.

On February 20, 2018 Fairfax India entered into an agreement to acquire a 51.0% equity interest in The Catholic Syrian Bank Ltd. ("CS Bank") for approximately \$176 (12.1 billion Indian rupees). The transaction is expected to close in the third quarter of 2018, subject to regulatory approval and customary closing conditions. CS Bank, headquartered in Thrissur, Kerala, offers banking services across India.

## Six months ended June 30, 2018

# Additional investment in Fairfax Africa Holdings Corporation

On June 18, 2018 Fairfax Africa completed a bought deal public offering of 12,300,000 subordinate voting shares at a price of \$12.25 per share, which raised gross proceeds of \$150.7 (net proceeds of \$148.3 after commissions and expenses). The company acquired 4,100,000 subordinate voting shares for \$50.2 through the public offering, and an additional 645,421 subordinate voting shares for \$7.6 through open market purchases. These transactions collectively decreased the company's ownership interest in Fairfax Africa from 64.2% to 59.2% and its voting interest from 98.8% to 98.3%, and resulted in an increase in non-controlling interests of \$86.6 and a dilution gain of \$3.9, which are included in other net changes in capitalization in the consolidated statement of changes in equity.

Acquisition of Toys "R" Us (Canada) Ltd.

On May 31, 2018 the company acquired a 100% equity interest in Toys "R" Us (Canada) Ltd. ("Toys "R" Us Canada") from Toys "R" Us - Delaware, Inc. for cash consideration of \$41.0 (Cdn\$53.2) and an additional investment of \$193.7 (Cdn\$251.3) that Toys "R" Us Canada used to repay its debtor in possession financing loan. Toys "R" Us Canada is a specialty retailer of toys and baby products with 82 stores across Canada.

# Additional investment in Bangalore International Airport Limited

On May 16, 2018 Fairfax India acquired an additional 6.0% of the outstanding shares of Bangalore International Airport Limited ("Bangalore Airport") from Siemens Project Ventures GmbH for cash consideration of \$67.4 (4.6 billion Indian rupees). The transaction increased the company's equity interest in Bangalore Airport to 54.0%. The company continues to apply the equity method of accounting to its equity interest in Bangalore Airport due primarily to extensive government regulation of, and participation in, Bangalore Airport's relevant activities. Bangalore Airport owns and operates the Kempegowda International Airport in Bangalore, India through a public-private partnership.

## Receipt of Fairfax India Performance Fee

Pursuant to the company's investment advisory agreement with Fairfax India, on March 9, 2018 the company received a performance fee of \$114.4 for the period January 30, 2015 to December 31, 2017 in the form of 7,663,685 newly issued Fairfax India subordinate voting shares, which increased the company's equity interest in Fairfax India to 33.6% from 30.2% at December 31, 2017.

Acquisition of certain businesses of Carillion Canada Inc.

On March 7, 2018 the company acquired the services business carried on in Canada by Carillion Canada Inc. and certain affiliates thereof (collectively "Carillion Canada") relating to facilities management of airports, commercial and retail properties, defense facilities, select healthcare facilities and on behalf of oil, gas and mining clients. Carillion Canada is an infrastructure services company that provides asset management and operations solutions to industries and governments.

# De-consolidation of Quess Corp Limited

On March 1, 2018 Thomas Cook India entered into a strategic agreement with the founder of Quess Corp Limited ("Quess") that resulted in Quess becoming an associate of Thomas Cook India whereas it was previously a consolidated subsidiary. Accordingly, the company re-measured the carrying value of Quess to its fair value of \$1,109.5, recognized a non-cash gain of \$889.9 and commenced applying the equity method of accounting. The deconsolidation of Quess reduced non-controlling interests by \$212.5 which was included in other net changes in capitalization in the consolidated statement of changes in equity.

Sale of Keg Restaurants Ltd. to Cara Operations Limited

During the second quarter of 2018 Cara changed its name to Recipe Unlimited Corporation ("Recipe").

On February 22, 2018 the company sold its 51.0% ownership interest in Keg Restaurants Ltd. ("The Keg") to Cara for consideration of \$74.6 (Cdn\$94.7), comprised of cash of \$7.9 (Cdn\$10.0) and 3,400,000 Cara subordinate voting shares. The other shareholders of The Keg sold their 49.0% ownership interest to Cara for \$82.7 (Cdn\$105.0), comprised of cash of \$74.8 (Cdn\$95.0) and 401,284 Cara subordinate voting shares. Cara may be required to pay up to an additional \$23.6 (Cdn\$30.0) of cash consideration to the other shareholders of The Keg, contingent on the achievement of certain financial objectives within the first three years subsequent to closing. The transaction increased the company's equity interest in Cara to 43.2% from 40.2% at December 31, 2017. The company recorded the sale of its ownership interest in The Keg to Cara as a business combination between entities under common control using predecessor values whereby the company's carrying values for the assets and liabilities of The Keg at the date of the transaction were added to those of Cara's, with no change to the company's consolidated financial statements. Cara's acquisition of the remaining 49.0% ownership interest in The Keg was recorded as an equity transaction, with the excess of consideration paid over the carrying value of non-controlling interests in The Keg included in other net changes in capitalization in the consolidated statement of changes in equity.

# Acquisition of AIG Uruguay

On January 31, 2018 the company completed the acquisition of the insurance operations of AIG in Uruguay for cash consideration of \$5.9.

The determination of the fair value of assets acquired and liabilities assumed in connection with the acquisitions described above is currently underway and will be finalized within twelve months of the respective acquisition dates.

## 16. Financial Risk Management

#### Overview

There were no significant changes in the types of the company's risk exposures or the processes used by the company for managing those risk exposures at June 30, 2018 compared to those identified and disclosed in the company's annual consolidated financial statements for the year ended December 31, 2017, except as discussed below.

# **Underwriting Risk**

Underwriting risk is the risk that the total cost of claims, claims adjustment expenses and premium acquisition expenses will exceed premiums received and can arise as a result of numerous factors, including pricing risk, reserving risk and catastrophe risk. There were no significant changes to the company's exposure to underwriting risk or the framework used to monitor, evaluate and manage underwriting risk at June 30, 2018 compared to December 31, 2017.

### Credit Risk

Credit risk is the risk of loss resulting from the failure of a counterparty to honour its financial obligations to the company. Credit risk arises predominantly with respect to cash and short term investments, investments in debt instruments, insurance contract receivables, recoverable from reinsurers and receivables from counterparties to derivative contracts (primarily total return swaps and CPI-linked derivatives). During the first six months of 2018 the company's holdings of debt instruments rated AAA/Aaa increased primarily due to the reinvestment of cash and short term investments into short-dated U.S. treasury bonds (net purchases of \$6,181.3) and Canadian government bonds (net purchases of \$822.4). The decrease in debt instruments rated AA/Aa and B/B was primarily due to net sales of U.S. state and municipal bonds (net proceeds of \$754.5 and \$170.9 respectively). The increase in unrated debt instruments was primarily due to investments in EXCO Resources, Inc. being reclassified from lower than B/B to unrated and increased investment in unrated private placement corporate bonds. There were no significant changes to the framework used to monitor, evaluate and manage credit risk at June 30, 2018 compared to December 31, 2017.

|                      |                | June 30, 2018  |       | Dec            | ember 31, 201  | 17    |
|----------------------|----------------|----------------|-------|----------------|----------------|-------|
| Issuer Credit Rating | Amortized cost | Carrying value | %     | Amortized cost | Carrying value | %     |
| AAA/Aaa              | 9,307.9        | 9,260.7        | 56.7  | 2,476.3        | 2,432.0        | 23.7  |
| AA/Aa                | 1,521.8        | 1,642.2        | 10.1  | 2,149.5        | 2,408.8        | 23.4  |
| A/A                  | 939.1          | 921.5          | 5.6   | 823.1          | 819.8          | 8.0   |
| BBB/Baa              | 1,764.8        | 1,811.2        | 11.1  | 1,617.1        | 1,764.8        | 17.1  |
| BB/Ba                | 134.1          | 130.2          | 0.8   | 151.1          | 154.0          | 1.5   |
| B/B                  | 210.4          | 200.3          | 1.2   | 448.7          | 447.6          | 4.3   |
| Lower than B/B       | 30.5           | 29.4           | 0.2   | 554.1          | 432.7          | 4.2   |
| Unrated              | 2,281.5        | 2,331.5        | 14.3  | 1,594.4        | 1,831.1        | 17.8  |
| Total                | 16,190.1       | 16,327.0       | 100.0 | 9,814.3        | 10,290.8       | 100.0 |

#### Counterparties to Derivative Contracts

Counterparty risk refers to the risk that a counterparty to the company's derivative contracts may not fulfill its obligations under the contract. Agreements negotiated with counterparties provide for a single net settlement of all financial instruments covered by the agreement in the event of default by the counterparty, thereby permitting obligations owed by the company to a counterparty to be offset to the extent of the aggregate amount receivable by the company from that counterparty (the "net settlement arrangements"). The following table sets out the company's exposure to counterparty risk assuming all derivative contract counterparties are simultaneously in default:

|   | June 30,<br>2018 | December 31,<br>2017 |
|---|------------------|----------------------|
| Total derivative assets <sup>(1)</sup>  | 104.6            | 126.7                |
| Impact of net settlement arrangements   | (41.1)           | (38.6)               |
| Fair value of collateral deposited for the benefit of the company <sup>(2)</sup>      | (8.5)            | (39.1)               |
| Excess collateral pledged by the company in favour of counterparties                  | 11.1             | 9.0                  |
| Initial margin not held in segregated third party custodian accounts                  | 4.3              | 8.2                  |
| Net derivative counterparty exposure after net settlement and collateral arrangements | 70.4             | 66.2                 |

<sup>(1)</sup> Excludes equity warrants, equity warrant forward contracts, equity call options and other derivatives, which are not subject to counterparty risk.

Collateral deposited for the benefit of the company at June 30, 2018 consisted of cash of \$3.8 and government securities of \$6.5 (December 31, 2017 - \$3.6 and \$35.9). The company had not exercised its right to sell or repledge collateral at June 30, 2018.

#### Recoverable from Reinsurers

Credit exposure on the company's recoverable from reinsurers balance existed at June 30, 2018 to the extent that any reinsurer may be unable or unwilling to reimburse the company under the terms of the relevant reinsurance arrangements. The provision for uncollectible reinsurance is disclosed in note 9.

### Liquidity Risk

Liquidity risk is the potential for loss if the company is unable to meet financial commitments in a timely manner at reasonable costs as they fall due. There were no significant changes to the company's exposure to liquidity risk or the framework used to monitor, evaluate and manage liquidity risk at June 30, 2018 compared to December 31, 2017.

The holding company's remaining known significant commitments for 2018 consist of payments relating to interest expense, corporate overhead, preferred share dividends, income taxes, and other investment related activities.

During the second quarter and first six months of 2018 the holding company received net cash of \$8.7 and paid net cash of \$7.2 (2017 - received net cash of \$22.1 and paid net cash of \$46.1) and the insurance and reinsurance subsidiaries received net cash of \$69.7 and \$29.6 (2017 - paid net cash of \$101.3 and \$234.9) in connection with long and short equity and equity index total return swap derivative contracts (excluding the impact of collateral requirements).

<sup>(2)</sup> Excludes \$1.8 (December 31, 2017 - \$0.4) of excess collateral pledged by counterparties.

#### Market Risk

Market risk, comprised of interest rate risk, foreign currency risk and other price risk, is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. The company is exposed to market risk principally in its investing activities but also in its underwriting activities to the extent that those activities expose the company to foreign currency risk. The company's investment portfolios are managed with a long term, value-oriented investment philosophy emphasizing downside protection. The company has policies to limit and monitor its individual issuer exposures and aggregate equity exposure. Exposure to single issuers and total equity positions are monitored at the subsidiary level and in aggregate at the company level.

## Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The company's exposure to interest rate risk increased during the first six months of 2018 reflecting the reinvestment of cash and short term investments into short-dated U.S. treasury bonds (net purchases of \$6,181.3) and Canadian government bonds (net purchases of \$822.4), partially offset by net sales of U.S. state and municipal bonds (net proceeds of \$983.2). There were no significant changes to the company's framework used to monitor, evaluate and manage interest rate risk at June 30, 2018 compared to December 31, 2017.

|                          |   | June 30, 2018              |       | December 31, 2017                                   |  |  |  |  |  |  |
|--------------------------|---|----------------------------|-------|---|--|--|--|--|--|--|
|                          | Fair value of fixed income portfolio <sup>(1)</sup> | ed income \$ change effect |       | Fair value of fixed income portfolio <sup>(1)</sup> | Hypothetical<br>\$ change effect<br>on net earnings <sup>(1)</sup> | Hypothetical<br>% change<br>in fair value <sup>(1)</sup> |  |  |  |  |
| Change in Interest Rates |   |                            |       |   |  | ,  |  |  |  |  |
| 200 basis point increase | 15,817.5  | (417.9)                    | (3.1) | 9,897.4   | (306.2)  | (3.8)  |  |  |  |  |
| 100 basis point increase | 16,071.1  | (209.5)                    | (1.6) | 10,090.1  | (155.6)  | (2.0)  |  |  |  |  |
| No change                | 16,327.0  | _                          | _     | 10,290.8  | _  | _  |  |  |  |  |
| 100 basis point decrease | 16,584.8  | 212.8                      | 1.6   | 10,498.6  | 161.3  | 2.0  |  |  |  |  |
| 200 basis point decrease | 16,848.6  | 429.5                      | 3.2   | 10,720.5  | 332.0  | 4.2  |  |  |  |  |

<sup>(1)</sup> Includes the impact of U.S. treasury bond forward contracts.

#### Market Price Fluctuations

Market price fluctuation is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or foreign currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or other factors affecting all similar financial instruments in the market. The company's exposure to equity price risk through its equity and equity-related holdings increased at June 30, 2018 compared to December 31, 2017 as described below.

The following table summarizes the net effect of the company's equity and equity-related holdings (long exposures net of short exposures) on the company's financial position as at June 30, 2018 and December 31, 2017 and results of operations for the quarters and six months ended June 30, 2018 and 2017:

|   | June 30,                                       | 2018     | December :                      | 31, 2017       | Quarter ended<br>June 30, 2018 | Quarter ended<br>June 30, 2017 | Six months ended<br>June 30, 2018 | Six months ended<br>June 30, 2017 |
|---|--|----------|---------------------------------|----------------|--------------------------------|--------------------------------|-----------------------------------|-----------------------------------|
|   | Exposure/<br>Notional Carrying<br>amount value |          | Exposure/<br>Notional<br>amount | Carrying value | Pre-tax earnings<br>(loss)     | Pre-tax earnings<br>(loss)     | Pre-tax earnings<br>(loss)        | Pre-tax earnings<br>(loss)        |
| Long equity exposures:                            |  |          |                                 |                |                                |                                | 1-1                               |                                   |
| Common stocks <sup>(1)</sup>                      | 5,472.8  | 5,472.8  | 5,578.1                         | 5,578.1        | (32.9)                         | 261.9                          | 100.1                             | 415.9                             |
| Preferred stocks – convertible                    | 64.1   | 64.1     | 68.1                            | 68.1           | (1.0)                          | (1.5)                          | (0.5)                             | (0.6)                             |
| Bonds – convertible                               | 772.3  | 772.3    | 833.8                           | 833.8          | (74.9)                         | 94.9                           | (84.3)                            | 145.7                             |
| Investments in associates <sup>(2)(3)</sup>       | 5,355.7  | 4,046.7  | 3,846.2                         | 2,945.3        | 12.0                           | _                              | 901.9                             | _                                 |
| Derivatives and other invested assets:            |  |          |                                 |                |                                |                                |                                   |                                   |
| Equity total return swaps – long positions        | 574.0  | (3.3)    | 697.8                           | 2.2            | 45.3                           | (38.5)                         | 15.7                              | (28.6)                            |
| Equity warrant forward contracts <sup>(4)</sup>   | 204.7  | 204.7    | _                               | _              | 204.7                          | _                              | 204.7                             | _                                 |
| Equity warrants and call options <sup>(5)</sup>   | 45.2   | 45.2     | 77.6                            | 77.6           | (19.0)                         | 6.4                            | (28.3)                            | 12.9                              |
| Total equity and equity related holdings          | 12,488.8                                       | 10,602.5 | 11,101.6                        | 9,505.1        | 134.2                          | 323.2                          | 1,109.3                           | 545.3                             |
| Short equity exposures:                           |  |          |                                 |                |                                |                                |                                   |                                   |
| Derivatives and other invested assets:            |  |          |                                 |                |                                |                                |                                   |                                   |
| Equity total return swaps – short positions       | (507.7)  | (48.6)   | (892.5)                         | (0.3)          | (97.6)                         | (91.0)                         | (43.2)                            | (268.7)                           |
| Equity index total return swaps – short positions | _  | _        | (52.6)                          | 0.4            | _                              | 4.4                            | (4.3)                             | (1.0)                             |
|   | (507.7)  | (48.6)   | (945.1)                         | 0.1            | (97.6)                         | (86.6)                         | (47.5)                            | (269.7)                           |
| Net equity exposures and financial effects        | 11,981.1                                       |          | 10,156.5                        |                | 36.6                           | 236.6                          | 1,061.8                           | 275.6                             |

<sup>(1)</sup> The company excludes other funds with a carrying value of \$153.6 at June 30, 2018 (December 31, 2017 - \$90.9) that are invested principally in fixed income securities when measuring its equity and equity-related exposure.

<sup>(2)</sup> Excludes the company's insurance and reinsurance investments in associates which are considered long term strategic holdings (see note 6 for details).

- (3) On March 1, 2018 Thomas Cook India entered into a strategic agreement with the founder of Quess that resulted in Quess becoming an associate of Thomas Cook India whereas it was previously a consolidated subsidiary. Accordingly, the company re-measured the carrying value of Quess to its fair value of \$1,109.5, recognized a non-cash gain of \$889.9 and commenced applying the equity method of accounting.
- (4) Includes the Seaspan forward contracts described in note 6.
- (5) The company's assessment of its net equity exposures does not consider the notional amounts of its S&P 500 call options if they are out-of-the-money.

#### Risk of Decreasing Price Levels

The company has purchased derivative contracts referenced to the CPI in the geographic regions in which it operates that serve as an economic hedge against the potential adverse financial impact on the company of decreasing price levels. Holdings of CPI-linked derivative contracts and the activity for the period are disclosed in note 7.

## Foreign Currency Risk

Foreign currency risk is the risk that the fair value or cash flows of a financial instrument or another asset or liability will fluctuate because of changes in exchange rates and as a result, could produce an adverse effect on earnings and equity when measured in a company's functional currency. On March 29, 2018 and May 18, 2018 the company completed offerings of €600.0 senior notes and €150.0 senior notes (a re-opening of the €600.0 senior notes) respectively and designated the principal amounts as a hedge of the company's net investments in European operations with a euro functional currency (see note 10). On April 1, 2018 the company designated its previously issued Cdn\$400.0 senior notes due 2023 and Cdn\$350.0 senior notes due 2025 as a hedge of the company's net investments in its Canadian subsidiaries with a Canadian dollar functional currency. There were no significant changes to the company's framework used to monitor, evaluate and manage foreign currency risk at June 30, 2018 compared to December 31, 2017.

#### **Capital Management**

The company's capital management framework is designed to protect, in the following order, its policyholders, its bondholders and its preferred shareholders and then finally to optimize returns to common shareholders. Effective capital management includes measures designed to maintain capital above minimum regulatory levels, above levels required to satisfy issuer credit ratings and financial strength ratings requirements, and above internally determined and calculated risk management levels. Total capital at June 30, 2018, comprising total debt, shareholders' equity attributable to shareholders of Fairfax and non-controlling interests, was \$25,134.7 compared to \$24,826.1 at December 31, 2017.

The company manages its capital based on the following financial measurements and ratios:

|   | Consol           | lidated              | Excluding conso     |                      |
|---|------------------|----------------------|---------------------|----------------------|
|   | June 30,<br>2018 | December 31,<br>2017 | June 30,<br>2018    | December 31,<br>2017 |
| Holding company cash and investments (net of short sale and derivative obligations) | 2,082.8          | 2,356.9              | 2,082.8             | 2,356.9              |
| Borrowings – holding company  | 3,951.3          | 3,475.1              | 3,951.3             | 3,475.1              |
| Borrowings – insurance and reinsurance companies                                    | 1,000.8          | 1,373.0              | 1,000.8             | 1,373.0              |
| Borrowings – non-insurance companies  | 1,742.8          | 1,566.0              | _                   | _                    |
| Total debt  | 6,694.9          | 6,414.1              | 4,952.1             | 4,848.1              |
| Net debt <sup>(1)</sup>   | 4,612.1          | 4,057.2              | 2,869.3             | 2,491.2              |
| Common shareholders' equity   | 12,469.4         | 12,475.6             | 12,469.4            | 12,475.6             |
| Preferred stock   | 1,335.5          | 1,335.5              | 1,335.5             | 1,335.5              |
| Non-controlling interests   | 4,634.9          | 4,600.9              | 1,724.4             | 1,725.9              |
| Total equity  | 18,439.8         | 18,412.0             | 15,529.3            | 15,537.0             |
| Net debt/total equity   | 25.0%            | 22.0%                | 18.5%               | 16.0%                |
| Net debt/net total capital <sup>(2)</sup>   | 20.0%            | 18.1%                | 15.6%               | 13.8%                |
| Total debt/total capital <sup>(3)</sup>   | 26.6%            | 25.8%                | 24.2%               | 23.8%                |
| Interest coverage <sup>(4)</sup>  | 7.8x             | 7.1x                 | 9.1x <sup>(6)</sup> | 8.0x (6)             |
| Interest and preferred share dividend distribution coverage <sup>(5)</sup>          | 6.6x             | 6.0x                 | 7.4x <sup>(6)</sup> | 6.5x (6)             |

<sup>(1)</sup> Net debt is calculated by the company as total debt less holding company cash and investments (net of short sale and derivative obligations).

<sup>(2)</sup> Net total capital is calculated by the company as the sum of total equity and net debt.

<sup>3)</sup> Total capital is calculated by the company as the sum of total equity and total debt.

<sup>(4)</sup> Interest coverage is calculated by the company as the sum of earnings (loss) before income taxes and interest expense divided by interest expense.

<sup>(5)</sup> Interest and preferred share dividend distribution coverage is calculated by the company as the sum of earnings (loss) before income taxes and interest expense divided by interest expense and preferred share dividend distributions adjusted to a before tax equivalent at the company's Canadian statutory income tax rate.

<sup>(6)</sup> Excludes earnings (loss) before income taxes, and interest expense, of consolidated non-insurance companies. The ratios for the first six months of 2018 include the non-cash gain of \$889.9 from the change in accounting for Quess (note 15).

The company has used substantially all of the net proceeds from its offerings of unsecured senior notes on December 4, 2017 (Cdn\$650.0 principal amount), March 29, 2018 (€600.0 principal amount), April 17, 2018 (\$600.0 principal amount) and May 18, 2018 (€150.0 principal amount) to retire long term debt, such that its next significant debt maturity is not until 2021.

Borrowings - holding company increased to \$3,951.3 at June 30, 2018 from \$3,475.1 at December 31, 2017 primarily reflecting the issuance of €750.0 principal amount of 2.75% unsecured senior notes due March 29, 2028 and \$600.0 principal amount of 4.85% unsecured senior notes due April 17, 2028, partially offset by the redemption of \$500.0 principal amount of 5.80% senior notes due May 15, 2021 and \$207.3 (Cdn\$267.3) principal amount of 7.25% senior notes due June 22, 2020, the repayment of \$144.2 principal amount of 7.375% senior notes on maturity, and the impact of foreign currency translation on the company's Canadian dollar denominated long term debt. Borrowings - insurance and reinsurance companies decreased to \$1,000.8 at June 30, 2018 from \$1,373.0 at December 31, 2017 primarily reflecting Allied World's redemption of its remaining \$291.8 principal amount of 5.50% senior notes due November 15, 2020 and Brit's repayment of \$45.0 on its revolving credit facility. Borrowings - non-insurance companies increased to \$1,742.8 at June 30, 2018 from \$1,566.0 at December 31, 2017 primarily reflecting increased borrowings at Fairfax India (related to the replacement of its \$400.0 one-year term loan due July 10, 2018 with a \$550.0 one-year term loan due June 27, 2019) and Recipe (formerly Cara) (related to the acquisition of The Keg), and the consolidation of Toys "R" Us Canada's borrowings, partially offset by the de-consolidation of Quess' borrowings.

Common shareholders' equity decreased from \$12,475.6 at December 31, 2017 to \$12,469.4 at June 30, 2018 primarily reflecting other comprehensive loss (\$164.0, comprised of \$149.1 related to net unrealized foreign currency translation losses on foreign operations and \$14.9 related to the share of other comprehensive loss of associates), the payment of dividends on the company's common and preferred shares (\$305.6), the repurchase of subordinate voting shares for use in share-based payment awards (\$122.3) and for cancellation (\$61.7) and other net changes in capitalization (\$131.7, primarily comprised of the impacts on common shareholders' equity of dividends paid to minority shareholders at Brit (OMERS) and Allied World (OMERS, AIMCo and others), Recipe's (formerly Cara's) purchase of the non-controlling interests in The Keg and the issuance of Fairfax India subordinate voting shares), partially offset by net earnings attributable to shareholders of Fairfax (\$747.4).

Non-controlling interests increased to \$4,634.9 at June 30, 2018 from \$4,600.9 at December 31, 2017 primarily reflecting non-controlling interests' share of net earnings (\$374.5, including the non-controlling interests' 33.0% share of the non-cash re-measurement gain of \$889.9 related to the change in accounting for Quess (\$293.1)), partially offset by net unrealized foreign currency translation losses (\$149.8), common stock dividends paid to non-controlling interests (\$137.4) and other net changes in capitalization (\$53.0, primarily comprised of the impacts on non-controlling interests of the de-consolidation of the non-controlling interests in Quess (\$212.5) and Recipe's (formerly Cara's) purchase of the non-controlling interests in The Keg, partially offset by the issuance of 8,200,000 subordinate voting shares by Fairfax Africa through a bought deal public offering on June 18, 2018).

The changes in borrowings and common shareholders' equity affected the company's leverage ratios as follows: the consolidated net debt/net total capital ratio increased from 18.1% at December 31, 2017 to 20.0% at June 30, 2018 primarily as a result of increased net debt, partially offset by increased net total capital. The increase in net debt was primarily due to increased total debt (due to increased holding company and non-insurance companies borrowings, partially offset by decreased insurance and reinsurance companies borrowings) and decreased holding company cash and investments. The increase in net total capital was primarily due to increased net debt, partially offset by decreased common shareholders' equity (as described in the preceding paragraph). The consolidated total debt/total capital ratio increased from 25.8% at December 31, 2017 to 26.6% at June 30, 2018 primarily as a result of increased total debt, partially offset by increased total capital (reflecting increased total debt, partially offset by decreased common shareholders' equity).

## 17. Segmented Information

The company is a holding company which, through its subsidiaries, is engaged in property and casualty insurance, conducted on a primary and reinsurance basis, and runoff operations. During the first six months of 2018 the company de-consolidated Quess and commenced consolidating Toys "R" Us Canada and Carillion Canada in the Other reporting segment (note 15). There were no other significant changes to the identifiable assets and liabilities by reporting segment at June 30, 2018 compared to December 31, 2017.

An analysis of pre-tax income (loss) by reporting segment for the three and six months ended June 30 is presented below:

# Quarter ended June 30, 2018

|  | Insurance and Reinsurance |                  |                   |                    |         |                                |                 |         |                    |             |         |                     |                                    |              |
|--|---------------------------|------------------|-------------------|--------------------|---------|--------------------------------|-----------------|---------|--------------------|-------------|---------|---------------------|------------------------------------|--------------|
|  | Northbridge               | Odyssey<br>Group | Crum &<br>Forster | Zenith<br>National | Brit    | Allied<br>World <sup>(1)</sup> | Fairfax<br>Asia | Other   | Ongoing operations | Run-<br>off | Other   | Corporate and Other | Eliminations<br>and<br>adjustments | Consolidated |
| Gross premiums written                         |                           |                  |                   |                    |         |                                |                 |         |                    |             |         |                     |                                    |              |
| External                                       | 361.8                     | 924.5            | 613.4             | 165.1              | 593.3   | 884.2                          | 84.9            | 439.3   | 4,066.5            | 0.7         | _       | _                   | _                                  | 4,067.2      |
| Intercompany                                   | 1.9                       | 23.0             | 4.8               | _                  | 4.8     | 3.5                            | 0.2             | 21.7    | 59.9               | _           | _       | _                   | (59.9)                             | _            |
|  | 363.7                     | 947.5            | 618.2             | 165.1              | 598.1   | 887.7                          | 85.1            | 461.0   | 4,126.4            | 0.7         |         |                     | (59.9)                             | 4,067.2      |
| Net premiums written                           | 337.7                     | 790.0            | 511.5             | 162.3              | 387.0   | 628.5                          | 46.1            | 312.8   | 3,175.9            | (0.1)       |         |                     |                                    | 3,175.8      |
| Net premiums earned                            |                           |                  |                   |                    |         |                                |                 |         |                    |             |         |                     |                                    |              |
| External                                       | 277.4                     | 702.8            | 492.0             | 200.1              | 429.8   | 566.5                          | 48.8            | 280.6   | 2,998.0            | 2.0         | _       | _                   | _                                  | 3,000.0      |
| Intercompany                                   | (2.3)                     | 4.7              | (0.3)             | (0.5)              | 1.5     | (5.7)                          | (2.5)           | 5.1     | _                  | _           | _       | _                   | _                                  | _            |
|  | 275.1                     | 707.5            | 491.7             | 199.6              | 431.3   | 560.8                          | 46.3            | 285.7   | 2,998.0            | 2.0         |         |                     |                                    | 3,000.0      |
| Underwriting expenses <sup>(2)</sup>           | (292.1)                   | (646.6)          | (484.5)           | (176.9)            | (417.6) | (532.2)                        | (46.0)          | (286.3) | (2,882.2)          | (29.6)      | _       | _                   | _                                  | (2,911.8)    |
| Underwriting profit (loss)                     | (17.0)                    | 60.9             | 7.2               | 22.7               | 13.7    | 28.6                           | 0.3             | (0.6)   | 115.8              | (27.6)      |         |                     |                                    | 88.2         |
| Interest income                                | 18.1                      | 36.4             | 14.0              | 8.5                | 14.4    | 33.1                           | 3.7             | 12.4    | 140.6              | 11.4        | 10.6    | 7.4                 | (0.8)                              | 169.2        |
| Dividends                                      | 1.5                       | 5.6              | 0.6               | 0.7                | 0.8     | 2.9                            | 1.5             | 1.6     | 15.2               | 2.5         | 2.0     | 0.3                 | _                                  | 20.0         |
| Investment expenses                            | (3.8)                     | (9.2)            | (3.4)             | (1.9)              | (3.4)   | (8.5)                          | (0.7)           | (6.9)   | (37.8)             | (2.7)       | (0.5)   | (0.1)               | 29.4                               | (11.7)       |
| Interest and dividends                         | 15.8                      | 32.8             | 11.2              | 7.3                | 11.8    | 27.5                           | 4.5             | 7.1     | 118.0              | 11.2        | 12.1    | 7.6                 | 28.6                               | 177.5        |
| Share of profit (loss) of associates           | (5.7)                     | 32.0             | 0.1               | (8.1)              | (7.3)   | (11.9)                         | (1.7)           | 6.1     | 3.5                | (4.2)       | 30.3    | 3.1                 |                                    | 32.7         |
| Other  |                           |                  |                   |                    |         |                                |                 |         |                    |             |         |                     |                                    |              |
| Revenue  | _                         | _                | _                 | _                  | _       | _                              | _               | _       | _                  | _           | 1,058.4 | _                   | _                                  | 1,058.4      |
| Expenses                                       |                           |                  |                   |                    |         |                                |                 |         |                    |             | (998.7) |                     | 0.5                                | (998.2)      |
|  |                           |                  |                   |                    |         |                                |                 |         |                    |             | 59.7    |                     | 0.5                                | 60.2         |
| Operating income (loss)                        | (6.9)                     | 125.7            | 18.5              | 21.9               | 18.2    | 44.2                           | 3.1             | 12.6    | 237.3              | (20.6)      | 102.1   | 10.7                | 29.1                               | 358.6        |
| Net gains (losses) on<br>investments           | (35.1)                    | (9.5)            | (61.9)            | 5.0                | 9.8     | 22.6                           | (118.6)         | 12.4    | (175.3)            | (22.9)      | (49.5)  | 189.5               | _                                  | (58.2)       |
| Loss on repurchase of long term debt (note 10) | _                         | _                | _                 | _                  | _       | _                              | _               | _       | _                  | _           | _       | (38.0)              | _                                  | (38.0)       |
| Interest expense                               | _                         | (1.0)            | (0.6)             | (0.9)              | (3.5)   | (6.2)                          | _               | (1.4)   | (13.6)             | _           | (18.6)  | (54.1)              | _                                  | (86.3)       |
| Corporate overhead and other                   | (1.5)                     | (7.1)            | (4.4)             | (1.9)              | (6.3)   | (14.2)                         | (2.1)           | (4.0)   | (41.5)             |             |         | (5.7)               | (29.4)                             | (76.6)       |
| Pre-tax income (loss)                          | (43.5)                    | 108.1            | (48.4)            | 24.1               | 18.2    | 46.4                           | (117.6)         | 19.6    | 6.9                | (43.5)      | 34.0    | 102.4               | (0.3)                              | 99.5         |
| Income taxes                                   |                           |                  |                   |                    |         |                                |                 |         |                    |             |         |                     |                                    | (15.6)       |
| Net earnings                                   |                           |                  |                   |                    |         |                                |                 |         |                    |             |         |                     |                                    | 83.9         |
| Attributable to:                               |                           |                  |                   |                    |         |                                |                 |         |                    |             |         |                     |                                    |              |
| Shareholders of Fairfax                        |                           |                  |                   |                    |         |                                |                 |         |                    |             |         |                     |                                    | 63.1         |
| Non-controlling interests                      |                           |                  |                   |                    |         |                                |                 |         |                    |             |         |                     |                                    | 20.8         |
|  |                           |                  |                   |                    |         |                                |                 |         |                    |             |         |                     |                                    | 83.9         |

<sup>(1)</sup> Allied World is included in the company's financial reporting with effect from July 6, 2017.

<sup>(2)</sup> Underwriting expenses for the quarter ended June 30, 2018 are comprised as shown below. Accident year underwriting expenses exclude the impact of net favourable or adverse prior year claims reserve development.

|   |             | Insurance and Reinsurance |                   |                    |       |                 |                 |       |                    |  |  |  |  |
|---|-------------|---------------------------|-------------------|--------------------|-------|-----------------|-----------------|-------|--------------------|--|--|--|--|
|   | Northbridge | Odyssey<br>Group          | Crum &<br>Forster | Zenith<br>National | Brit  | Allied<br>World | Fairfax<br>Asia | Other | Ongoing operations |  |  |  |  |
| Loss & LAE - accident year                                | 220.6       | 480.9                     | 310.8             | 116.2              | 247.9 | 386.8           | 32.1            | 174.9 | 1,970.2            |  |  |  |  |
| Commissions   | 45.4        | 145.4                     | 74.1              | 20.5               | 117.0 | 46.6            | 4.1             | 46.9  | 500.0              |  |  |  |  |
| Premium acquisition costs and other underwriting expenses | 47.6        | 65.7                      | 99.7              | 54.4               | 61.6  | 110.0           | 14.9            | 71.2  | 525.1              |  |  |  |  |
| Underwriting expenses - accident year                     | 313.6       | 692.0                     | 484.6             | 191.1              | 426.5 | 543.4           | 51.1            | 293.0 | 2,995.3            |  |  |  |  |
| Net favourable claims reserve development                 | (21.5)      | (45.4)                    | (0.1)             | (14.2)             | (8.9) | (11.2)          | (5.1)           | (6.7) | (113.1)            |  |  |  |  |
| Underwriting expenses - calendar year                     | 292.1       | 646.6                     | 484.5             | 176.9              | 417.6 | 532.2           | 46.0            | 286.3 | 2,882.2            |  |  |  |  |
|   |             |                           |                   |                    |       |                 |                 |       |                    |  |  |  |  |

# Quarter ended June 30, 2017

|                                      | Insurance and Reinsurance |                  |                   |                    |         |                 |         |                    |         |         |                     |                                    |              |
|--------------------------------------|---------------------------|------------------|-------------------|--------------------|---------|-----------------|---------|--------------------|---------|---------|---------------------|------------------------------------|--------------|
|                                      | Northbridge               | Odyssey<br>Group | Crum &<br>Forster | Zenith<br>National | Brit    | Fairfax<br>Asia | Other   | Ongoing operations | Run-off | Other   | Corporate and Other | Eliminations<br>and<br>adjustments | Consolidated |
| Gross premiums written               |                           |                  |                   |                    |         |                 |         |                    |         |         |                     |                                    |              |
| External                             | 320.7                     | 759.0            | 543.5             | 172.7              | 582.1   | 167.3           | 216.3   | 2,761.6            | 10.0    | _       | _                   | _                                  | 2,771.6      |
| Intercompany                         | 2.0                       | 10.5             | 5.7               | _                  | 1.1     | 1.7             | 23.0    | 44.0               | _       | _       | _                   | (44.0)                             | _            |
|                                      | 322.7                     | 769.5            | 549.2             | 172.7              | 583.2   | 169.0           | 239.3   | 2,805.6            | 10.0    |         |                     | (44.0)                             | 2,771.6      |
| Net premiums written                 | 299.4                     | 660.6            | 475.2             | 170.1              | 374.4   | 86.1            | 138.2   | 2,204.0            | 9.9     |         |                     | _                                  | 2,213.9      |
| Net premiums earned                  |                           |                  |                   |                    |         |                 |         |                    |         |         |                     |                                    |              |
| External                             | 242.1                     | 588.7            | 456.9             | 200.0              | 400.4   | 94.0            | 138.2   | 2,120.3            | 14.2    | _       | _                   | _                                  | 2,134.5      |
| Intercompany                         | (1.1)                     | (1.9)            | 6.5               | (0.6)              | 2.1     | (9.1)           | 4.1     |                    |         |         |                     |                                    |              |
|                                      | 241.0                     | 586.8            | 463.4             | 199.4              | 402.5   | 84.9            | 142.3   | 2,120.3            | 14.2    |         |                     |                                    | 2,134.5      |
| Underwriting expenses <sup>(1)</sup> | (240.2)                   | (531.2)          | (459.8)           | (178.4)            | (390.6) | (73.0)          | (138.7) | (2,011.9)          | (61.2)  |         |                     |                                    | (2,073.1)    |
| Underwriting profit (loss)           | 0.8                       | 55.6             | 3.6               | 21.0               | 11.9    | 11.9            | 3.6     | 108.4              | (47.0)  |         |                     |                                    | 61.4         |
| Interest income                      | 12.9                      | 29.7             | 12.4              | 6.4                | 8.6     | 7.0             | 4.8     | 81.8               | 7.5     | 5.1     | (3.8)               |                                    | 90.6         |
| Dividends                            | 2.3                       | 7.9              | 1.5               | 1.2                | 0.7     | 1.2             | 4.2     | 19.0               | 2.0     | 1.8     | _                   | _                                  | 22.8         |
| Investment expenses                  | (2.8)                     | (7.5)            | (7.3)             | (1.8)              | (3.6)   | (1.6)           | (3.2)   | (27.8)             | (3.6)   | (72.7)  | (0.6)               | 98.7                               | (6.0)        |
| Interest and dividends               | 12.4                      | 30.1             | 6.6               | 5.8                | 5.7     | 6.6             | 5.8     | 73.0               | 5.9     | (65.8)  | (4.4)               | 98.7                               | 107.4        |
| Share of profit (loss) of associates | (1.0)                     | (3.3)            | 0.3               | (4.6)              | (3.4)   | 15.2            | (0.2)   | 3.0                | 1.2     | 4.2     | 41.2                |                                    | 49.6         |
| Other                                |                           |                  |                   |                    |         |                 |         |                    |         |         |                     |                                    |              |
| Revenue                              | _                         | _                | _                 | _                  | _       | _               | _       | _                  | _       | 761.6   | _                   | _                                  | 761.6        |
| Expenses                             |                           |                  |                   |                    |         |                 |         |                    |         | (708.6) |                     |                                    | (708.6)      |
|                                      |                           |                  |                   |                    |         |                 |         |                    |         | 53.0    |                     |                                    | 53.0         |
| Operating income (loss)              | 12.2                      | 82.4             | 10.5              | 22.2               | 14.2    | 33.7            | 9.2     | 184.4              | (39.9)  | (8.6)   | 36.8                | 98.7                               | 271.4        |
| Net gains (losses) on investments    | 29.7                      | 28.4             | (27.4)            | 15.2               | 36.5    | 17.0            | 24.5    | 123.9              | 46.1    | 16.2    | 18.9                | _                                  | 205.1        |
| Interest expense                     | _                         | (0.8)            | (0.5)             | (0.9)              | (3.1)   | _               | (1.2)   | (6.5)              | _       | (10.6)  | (51.9)              | _                                  | (69.0)       |
| Corporate overhead and other         | (2.0)                     | (7.7)            | (4.8)             | (2.1)              | (2.3)   | (3.0)           | (2.4)   | (24.3)             |         |         | 72.0                | (98.7)                             | (51.0)       |
| Pre-tax income (loss)                | 39.9                      | 102.3            | (22.2)            | 34.4               | 45.3    | 47.7            | 30.1    | 277.5              | 6.2     | (3.0)   | 75.8                | _                                  | 356.5        |
| Income taxes                         |                           |                  |                   |                    |         |                 |         |                    |         |         |                     |                                    | (43.9)       |
| Net earnings                         |                           |                  |                   |                    |         |                 |         |                    |         |         |                     |                                    | 312.6        |
|                                      |                           |                  |                   |                    |         |                 |         |                    |         |         |                     |                                    |              |
| Attributable to:                     |                           |                  |                   |                    |         |                 |         |                    |         |         |                     |                                    |              |
| Shareholders of Fairfax              |                           |                  |                   |                    |         |                 |         |                    |         |         |                     |                                    | 311.6        |
| Non-controlling interests            |                           |                  |                   |                    |         |                 |         |                    |         |         |                     |                                    | 1.0          |
|                                      |                           |                  |                   |                    |         |                 |         |                    |         |         |                     |                                    | 312.6        |

<sup>(1)</sup> Underwriting expenses for the quarter ended June 30, 2017 are comprised as shown below. Accident year underwriting expenses exclude the impact of net favourable or adverse prior year claims reserve development.

|   | Insurance and Reinsurance |                  |                   |                    |       |                 |        |                    |
|---|---------------------------|------------------|-------------------|--------------------|-------|-----------------|--------|--------------------|
|   | Northbridge               | Odyssey<br>Group | Crum &<br>Forster | Zenith<br>National | Brit  | Fairfax<br>Asia | Other  | Ongoing operations |
| Loss & LAE - accident year                                | 180.7                     | 389.9            | 298.4             | 118.1              | 232.8 | 71.2            | 86.6   | 1,377.7            |
| Commissions   | 41.3                      | 111.2            | 71.8              | 20.8               | 106.5 | 1.0             | 35.8   | 388.4              |
| Premium acquisition costs and other underwriting expenses | 42.0                      | 61.2             | 89.8              | 51.4               | 59.2  | 19.4            | 30.7   | 353.7              |
| Underwriting expenses - accident year                     | 264.0                     | 562.3            | 460.0             | 190.3              | 398.5 | 91.6            | 153.1  | 2,119.8            |
| Net favourable claims reserve development                 | (23.8)                    | (31.1)           | (0.2)             | (11.9)             | (7.9) | (18.6)          | (14.4) | (107.9)            |
| Underwriting expenses - calendar year                     | 240.2                     | 531.2            | 459.8             | 178.4              | 390.6 | 73.0            | 138.7  | 2,011.9            |
|   |                           |                  |                   |                    |       |                 |        |                    |

# Six months ended June 30, 2018

|  |             | Insurance and Reinsurance |                   |                    |         |                                |                 |         |                    |             |           |                     |                                    |              |
|--|-------------|---------------------------|-------------------|--------------------|---------|--------------------------------|-----------------|---------|--------------------|-------------|-----------|---------------------|------------------------------------|--------------|
|  | Northbridge | Odyssey<br>Group          | Crum &<br>Forster | Zenith<br>National | Brit    | Allied<br>World <sup>(1)</sup> | Fairfax<br>Asia | Other   | Ongoing operations | Run-<br>off | Other     | Corporate and Other | Eliminations<br>and<br>adjustments | Consolidated |
| Gross premiums written                         |             |                           |                   |                    |         |                                |                 |         |                    |             |           |                     |                                    |              |
| External                                       | 624.4       | 1,674.9                   | 1,170.4           | 476.8              | 1,143.6 | 1,812.8                        | 196.1           | 899.8   | 7,998.8            | 0.6         | _         | _                   | _                                  | 7,999.4      |
| Intercompany                                   | 2.1         | 37.7                      | 19.8              | _                  | 7.2     | 7.0                            | _               | 32.1    | 105.9              | _           | _         | _                   | (105.9)                            | _            |
|  | 626.5       | 1,712.6                   | 1,190.2           | 476.8              | 1,150.8 | 1,819.8                        | 196.1           | 931.9   | 8,104.7            | 0.6         |           |                     | (105.9)                            | 7,999.4      |
| Net premiums written                           | 576.8       | 1,479.7                   | 996.3             | 470.7              | 795.6   | 1,363.5                        | 99.7            | 633.8   | 6,416.1            | (0.2)       |           |                     |                                    | 6,415.9      |
| Net premiums earned                            |             |                           |                   |                    |         |                                |                 |         |                    |             |           |                     |                                    |              |
| External                                       | 546.6       | 1,316.1                   | 951.6             | 396.8              | 779.6   | 1,091.0                        | 100.1           | 555.8   | 5,737.6            | 4.1         | _         | _                   | _                                  | 5,741.7      |
| Intercompany                                   | (3.4)       | 9.4                       | 7.6               | (1.1)              | (0.3)   | (11.8)                         | (4.0)           | 3.6     |                    |             |           |                     |                                    |              |
|  | 543.2       | 1,325.5                   | 959.2             | 395.7              | 779.3   | 1,079.2                        | 96.1            | 559.4   | 5,737.6            | 4.1         |           |                     |                                    | 5,741.7      |
| Underwriting expenses <sup>(2)</sup>           | (557.9)     | (1,210.1)                 | (950.7)           | (345.7)            | (761.7) | (1,023.9)                      | (98.1)          | (564.6) | (5,512.7)          | (73.2)      |           |                     |                                    | (5,585.9)    |
| Underwriting profit (loss)                     | (14.7)      | 115.4                     | 8.5               | 50.0               | 17.6    | 55.3                           | (2.0)           | (5.2)   | 224.9              | (69.1)      |           |                     |                                    | 155.8        |
| Interest income                                | 36.8        | 80.7                      | 34.7              | 17.2               | 28.5    | 63.1                           | 8.3             | 30.6    | 299.9              | 23.3        | 20.8      | 27.1                | (0.8)                              | 370.3        |
| Dividends                                      | 5.5         | 9.1                       | 2.5               | 1.9                | 1.7     | 5.1                            | 2.1             | 2.9     | 30.8               | 5.1         | 4.1       | 0.8                 | _                                  | 40.8         |
| Investment expenses                            | (6.9)       | (16.8)                    | (6.7)             | (3.8)              | (6.3)   | (17.9)                         | (1.4)           | (9.3)   | (69.1)             | (5.7)       | (19.4)    | (2.4)               | 74.4                               | (22.2)       |
| Interest and dividends                         | 35.4        | 73.0                      | 30.5              | 15.3               | 23.9    | 50.3                           | 9.0             | 24.2    | 261.6              | 22.7        | 5.5       | 25.5                | 73.6                               | 388.9        |
| Share of profit (loss) of associates           | (8.0)       | 25.5                      | (2.5)             | (9.3)              | (8.9)   | (13.4)                         | (0.7)           | 5.7     | (11.6)             | (6.7)       | 70.3      | 11.0                |                                    | 63.0         |
| Other  |             |                           |                   |                    |         |                                |                 |         |                    |             |           |                     |                                    |              |
| Revenue  | _           | -                         | _                 | _                  | _       | _                              | _               | _       | -                  | _           | 2,067.2   | _                   | -                                  | 2,067.2      |
| Expenses                                       |             |                           |                   |                    |         |                                |                 |         |                    |             | (1,963.9) |                     | 0.5                                | (1,963.4)    |
|  |             |                           |                   |                    |         |                                |                 |         |                    |             | 103.3     |                     | 0.5                                | 103.8        |
| Operating income (loss)                        | 12.7        | 213.9                     | 36.5              | 56.0               | 32.6    | 92.2                           | 6.3             | 24.7    | 474.9              | (53.1)      | 179.1     | 36.5                | 74.1                               | 711.5        |
| Net gains (losses) on investments              | (43.9)      | 36.3                      | (29.2)            | (6.0)              | (7.0)   | 12.6                           | (126.3)         | 9.5     | (154.0)            | (5.1)       | 864.8     | 170.3               | _                                  | 876.0        |
| Loss on repurchase of long term debt (note 10) | _           | _                         | _                 | _                  | _       | _                              | _               | _       | _                  | _           | _         | (58.9)              | _                                  | (58.9)       |
| Interest expense                               | _           | (1.9)                     | (1.1)             | (1.7)              | (7.1)   | (14.3)                         | _               | (2.7)   | (28.8)             | _           | (42.3)    | (104.0)             | _                                  | (175.1)      |
| Corporate overhead and other                   | (3.3)       | (14.1)                    | (10.3)            | (4.0)              | (8.6)   | (29.1)                         | (4.8)           | (6.6)   | (80.8)             |             |           | (7.7)               | (74.4)                             | (162.9)      |
| Pre-tax income (loss)                          | (34.5)      | 234.2                     | (4.1)             | 44.3               | 9.9     | 61.4                           | (124.8)         | 24.9    | 211.3              | (58.2)      | 1,001.6   | 36.2                | (0.3)                              | 1,190.6      |
| Income taxes                                   |             |                           |                   |                    |         |                                |                 |         |                    |             |           |                     |                                    | (68.7)       |
| Net earnings                                   |             |                           |                   |                    |         |                                |                 |         |                    |             |           |                     |                                    | 1,121.9      |
| Attributable to:                               |             |                           |                   |                    |         |                                |                 |         |                    |             |           |                     |                                    |              |
| Shareholders of Fairfax                        |             |                           |                   |                    |         |                                |                 |         |                    |             |           |                     |                                    | 747.4        |
| Non-controlling interests                      |             |                           |                   |                    |         |                                |                 |         |                    |             |           |                     |                                    | 374.5        |
|  |             |                           |                   |                    |         |                                |                 |         |                    |             |           |                     |                                    | 1,121.9      |

<sup>(1)</sup> Allied World is included in the company's financial reporting with effect from July 6, 2017.

<sup>(2)</sup> Underwriting expenses for the six months ended June 30, 2018 are comprised as shown below. Accident year underwriting expenses exclude the impact of net favourable or adverse prior year claims reserve development.

|   | Insurance and Reinsurance |                  |                   |                    |       |                 |                 |       |                    |
|---|---------------------------|------------------|-------------------|--------------------|-------|-----------------|-----------------|-------|--------------------|
|   | Northbridge               | Odyssey<br>Group | Crum &<br>Forster | Zenith<br>National | Brit  | Allied<br>World | Fairfax<br>Asia | Other | Ongoing operations |
| Loss & LAE - accident year                                | 406.6                     | 877.7            | 606.1             | 233.4              | 441.3 | 750.4           | 70.2            | 335.9 | 3,721.6            |
| Commissions   | 92.4                      | 283.5            | 152.0             | 41.2               | 215.5 | 79.2            | 10.1            | 92.0  | 965.9              |
| Premium acquisition costs and other underwriting expenses | 93.5                      | 134.8            | 192.7             | 107.8              | 113.8 | 209.4           | 28.4            | 143.5 | 1,023.9            |
| Underwriting expenses - accident year                     | 592.5                     | 1,296.0          | 950.8             | 382.4              | 770.6 | 1,039.0         | 108.7           | 571.4 | 5,711.4            |
| Net favourable claims reserve development                 | (34.6)                    | (85.9)           | (0.1)             | (36.7)             | (8.9) | (15.1)          | (10.6)          | (6.8) | (198.7)            |
| Underwriting expenses - calendar year                     | 557.9                     | 1,210.1          | 950.7             | 345.7              | 761.7 | 1,023.9         | 98.1            | 564.6 | 5,512.7            |
|   |                           |                  |                   |                    |       |                 |                 |       |                    |

# Six months ended June 30, 2017

|                                      | Insurance and Reinsurance |                  |                   |                    |         |                 |         |                    |         |           |                     |                                    |              |
|--------------------------------------|---------------------------|------------------|-------------------|--------------------|---------|-----------------|---------|--------------------|---------|-----------|---------------------|------------------------------------|--------------|
|                                      | Northbridge               | Odyssey<br>Group | Crum &<br>Forster | Zenith<br>National | Brit    | Fairfax<br>Asia | Other   | Ongoing operations | Run-off | Other     | Corporate and Other | Eliminations<br>and<br>adjustments | Consolidated |
| Gross premiums written               |                           |                  |                   |                    |         |                 |         |                    |         |           |                     |                                    |              |
| External                             | 554.5                     | 1,341.3          | 1,048.2           | 508.0              | 1,090.4 | 349.7           | 476.4   | 5,368.5            | 12.3    | _         | _                   | _                                  | 5,380.8      |
| Intercompany                         | 3.0                       | 19.7             | 20.4              |                    | 2.1     | (1.1)           | 41.8    | 85.9               |         |           |                     | (85.9)                             |              |
|                                      | 557.5                     | 1,361.0          | 1,068.6           | 508.0              | 1,092.5 | 348.6           | 518.2   | 5,454.4            | 12.3    |           |                     | (85.9)                             | 5,380.8      |
| Net premiums written                 | 513.3                     | 1,215.8          | 926.3             | 501.9              | 768.8   | 186.2           | 364.4   | 4,476.7            | 12.2    |           |                     |                                    | 4,488.9      |
| Net premiums earned                  |                           |                  |                   |                    |         |                 |         |                    |         |           |                     |                                    |              |
| External                             | 478.6                     | 1,087.6          | 893.1             | 388.8              | 739.0   | 182.9           | 331.4   | 4,101.4            | 18.0    | _         | _                   | _                                  | 4,119.4      |
| Intercompany                         | (1.8)                     | (1.9)            | 15.6              | (1.2)              | 4.9     | (21.7)          | 6.1     |                    |         |           |                     |                                    |              |
|                                      | 476.8                     | 1,085.7          | 908.7             | 387.6              | 743.9   | 161.2           | 337.5   | 4,101.4            | 18.0    | _         | _                   | _                                  | 4,119.4      |
| Underwriting expenses <sup>(1)</sup> | (473.4)                   | (982.0)          | (902.8)           | (329.3)            | (720.9) | (144.4)         | (333.0) | (3,885.8)          | (115.4) |           |                     |                                    | (4,001.2)    |
| Underwriting profit (loss)           | 3.4                       | 103.7            | 5.9               | 58.3               | 23.0    | 16.8            | 4.5     | 215.6              | (97.4)  |           |                     |                                    | 118.2        |
| Interest income                      | 25.7                      | 66.7             | 26.1              | 13.3               | 18.5    | 14.0            | 14.5    | 178.8              | 20.1    | 10.2      | (4.9)               | _                                  | 204.2        |
| Dividends                            | 4.7                       | 11.2             | 2.6               | 1.9                | 1.8     | 1.5             | 8.0     | 31.7               | 3.2     | 3.7       | 6.0                 | _                                  | 44.6         |
| Investment expenses                  | (5.3)                     | (8.4)            | (11.0)            | (3.5)              | (6.7)   | (2.7)           | (6.1)   | (43.7)             | (6.7)   | (122.5)   | (1.3)               | 160.9                              | (13.3)       |
| Interest and dividends               | 25.1                      | 69.5             | 17.7              | 11.7               | 13.6    | 12.8            | 16.4    | 166.8              | 16.6    | (108.6)   | (0.2)               | 160.9                              | 235.5        |
| Share of profit (loss) of associates | 0.5                       | 0.1              | (2.6)             | (5.5)              | 1.2     | 15.6            | 1.4     | 10.7               | 1.1     | 10.8      | 54.1                |                                    | 76.7         |
| Other                                |                           |                  |                   |                    |         |                 |         |                    |         |           |                     |                                    |              |
| Revenue                              | _                         | _                | _                 | _                  | -       | _               | _       | _                  | _       | 1,377.5   | _                   | _                                  | 1,377.5      |
| Expenses                             |                           |                  |                   |                    |         |                 |         |                    |         | (1,289.3) |                     |                                    | (1,289.3)    |
|                                      |                           |                  |                   |                    |         |                 |         |                    |         | 88.2      |                     |                                    | 88.2         |
| Operating income (loss)              | 29.0                      | 173.3            | 21.0              | 64.5               | 37.8    | 45.2            | 22.3    | 393.1              | (79.7)  | (9.6)     | 53.9                | 160.9                              | 518.6        |
| Net gains (losses) on investments    | 46.6                      | 68.9             | (70.5)            | 17.8               | 56.9    | 20.5            | 27.4    | 167.6              | 61.9    | (3.4)     | (39.4)              | _                                  | 186.7        |
| Loss on repurchase of long term debt | _                         | _                | _                 | _                  | _       | _               | _       | _                  | _       | _         | (2.6)               | _                                  | (2.6)        |
| Interest expense                     | -                         | (1.6)            | (0.9)             | (1.7)              | (6.0)   | _               | (2.3)   | (12.5)             | _       | (22.1)    | (105.0)             | _                                  | (139.6)      |
| Corporate overhead and other         | (4.2)                     | (14.2)           | (9.8)             | (4.1)              | (4.6)   | (3.7)           | (4.4)   | (45.0)             |         |           | 99.5                | (160.9)                            | (106.4)      |
| Pre-tax income (loss)                | 71.4                      | 226.4            | (60.2)            | 76.5               | 84.1    | 62.0            | 43.0    | 503.2              | (17.8)  | (35.1)    | 6.4                 |                                    | 456.7        |
| Income taxes                         |                           |                  |                   |                    |         |                 |         |                    |         |           |                     |                                    | (68.8)       |
| Net earnings                         |                           |                  |                   |                    |         |                 |         |                    |         |           |                     |                                    | 387.9        |
| Attributable to:                     |                           |                  |                   |                    |         |                 |         |                    |         |           |                     |                                    |              |
| Shareholders of Fairfax              |                           |                  |                   |                    |         |                 |         |                    |         |           |                     |                                    | 394.2        |
| Non-controlling interests            |                           |                  |                   |                    |         |                 |         |                    |         |           |                     |                                    | (6.3)        |
|                                      |                           |                  |                   |                    |         |                 |         |                    |         |           |                     |                                    | 387.9        |

<sup>(1)</sup> Underwriting expenses for the six months ended June 30, 2017 are comprised as shown below. Accident year underwriting expenses exclude the impact of net favourable or adverse prior year claims reserve development.

|   | Insurance and Reinsurance |                  |                   |                    |       |                 |        |                    |
|---|---------------------------|------------------|-------------------|--------------------|-------|-----------------|--------|--------------------|
|   | Northbridge               | Odyssey<br>Group | Crum &<br>Forster | Zenith<br>National | Brit  | Fairfax<br>Asia | Other  | Ongoing operations |
| Loss & LAE - accident year                                | 342.7                     | 702.7            | 587.3             | 230.1              | 410.6 | 130.6           | 220.4  | 2,624.4            |
| Commissions   | 80.9                      | 226.1            | 142.6             | 40.3               | 203.4 | 4.2             | 74.0   | 771.5              |
| Premium acquisition costs and other underwriting expenses | 83.8                      | 120.5            | 176.5             | 104.7              | 114.8 | 34.9            | 66.0   | 701.2              |
| Underwriting expenses - accident year                     | 507.4                     | 1,049.3          | 906.4             | 375.1              | 728.8 | 169.7           | 360.4  | 4,097.1            |
| Net favourable claims reserve development                 | (34.0)                    | (67.3)           | (3.6)             | (45.8)             | (7.9) | (25.3)          | (27.4) | (211.3)            |
| Underwriting expenses - calendar year                     | 473.4                     | 982.0            | 902.8             | 329.3              | 720.9 | 144.4           | 333.0  | 3,885.8            |

Revenue and expenses of the Other reporting segment were comprised as follows:

|  |   |  | Second  | quarter  |  |   |
|--|---|--|---|--|--|---|
|  |   |  | 20  | 18   |  |   |
|  | Restaurants <sup>(1)</sup>                                      | Retail <sup>(2)</sup>  | Fairfax India <sup>(3)</sup>  | Thomas Cook<br>India <sup>(4)</sup>  | Other <sup>(5)</sup>                             | Total   |
| Revenue  | 223.3   | 204.5  | 87.7  | 339.5  | 203.4  | 1,058.4   |
| Expenses   | (198.4)   | (201.2)  | (91.0)  | (328.5)  | (179.6)  | (998.7)   |
| Pre-tax income (loss) before interest expense and other          | 24.9  | 3.3  | (3.3)   | 11.0   | 23.8   | 59.7  |
|  |   |  | Second  | quarter  |  |   |
|  |   |  | 20  | 17   |  |   |
|  | Restaurants <sup>(1)</sup>                                      | Retail <sup>(2)</sup>  | Fairfax India <sup>(3)</sup>  | Thomas Cook<br>India <sup>(4)</sup>  | Other <sup>(5)</sup>                             | Total   |
| Revenue  | 195.2   | 145.8  | 80.0  | 251.6  | 89.0   | 761.6   |
| Expenses   | (178.4)   | (142.1)  | (76.7)  | (229.7)  | (81.7)   | (708.6)   |
| Pre-tax income before interest expense and other                 | 16.8  | 3.7  | 3.3   | 21.9   | 7.3  | 53.0  |
|  |   |  |   |  |  |   |
|  |   |  | First six   |  |  |   |
|  | Restaurants <sup>(1)</sup>                                      | Retail <sup>(2)</sup>  |   |  | Other <sup>(5)</sup>                             | Total   |
| Revenue  | Restaurants <sup>(1)</sup> 451.5                                | Retail <sup>(2)</sup> 321.6                                  | 201   | 18   | Other <sup>(5)</sup>                             | Total 2,067.2                                     |
| Revenue<br>Expenses  |   |  | 202<br>Fairfax India <sup>(3)</sup>   | Thomas Cook<br>India <sup>(4)</sup>  |  |   |
|  | 451.5   | 321.6  | 201<br>Fairfax India <sup>(3)</sup><br>218.0  | Thomas Cook<br>India <sup>(4)</sup> 752.8  | 323.3  | 2,067.2   |
| Expenses   | 451.5<br>(400.9)  | 321.6<br>(332.3)   | Fairfax India <sup>(3)</sup> 218.0 (210.3)  | Thomas Cook<br>India <sup>(4)</sup> 752.8 (733.4)                                    | 323.3<br>(287.0)                                 | 2,067.2<br>(1,963.9)                              |
| Expenses   | 451.5<br>(400.9)  | 321.6<br>(332.3)   | Fairfax India <sup>(3)</sup> 218.0 (210.3) 7.7  First six 6                                       | Thomas Cook India (4)  752.8  (733.4)  19.4  | 323.3<br>(287.0)                                 | 2,067.2<br>(1,963.9)                              |
| Expenses   | 451.5<br>(400.9)  | 321.6<br>(332.3)   | Fairfax India <sup>(3)</sup> 218.0 (210.3) 7.7  | Thomas Cook India (4)  752.8  (733.4)  19.4  months                                  | 323.3<br>(287.0)                                 | 2,067.2<br>(1,963.9)                              |
| Expenses   | 451.5<br>(400.9)  | 321.6<br>(332.3)   | Fairfax India <sup>(3)</sup> 218.0 (210.3) 7.7  First six 6                                       | Thomas Cook India (4)  752.8  (733.4)  19.4  | 323.3<br>(287.0)                                 | 2,067.2<br>(1,963.9)                              |
| Expenses   | 451.5<br>(400.9)<br>50.6<br>Restaurants <sup>(1)</sup><br>402.1 | 321.6<br>(332.3)<br>(10.7)<br>Retail <sup>(2)</sup><br>242.6 | Fairfax India <sup>(3)</sup> 218.0 (210.3) 7.7  First six (20) Fairfax India <sup>(3)</sup> 122.6 | Thomas Cook India (4)  752.8 (733.4)  19.4  months  17  Thomas Cook India (4)  473.3 | 323.3<br>(287.0)<br>36.3<br>Other <sup>(5)</sup> | 2,067.2<br>(1,963.9)<br>103.3<br>Total<br>1,377.5 |
| Expenses Pre-tax income (loss) before interest expense and other | 451.5<br>(400.9)<br>50.6  | 321.6<br>(332.3)<br>(10.7)<br>Retail <sup>(2)</sup>          | Fairfax India <sup>(3)</sup> 218.0 (210.3) 7.7  First six (20) Fairfax India <sup>(3)</sup>       | Thomas Cook India (4)  752.8  (733.4)  19.4  months  Thomas Cook India (4)           | 323.3<br>(287.0)<br>36.3<br>Other <sup>(5)</sup> | 2,067.2<br>(1,963.9)<br>103.3                     |

<sup>(1)</sup> Comprised primarily of Recipe (formerly Cara) and its subsidiaries The Keg, Pickle Barrel (acquired on December 1, 2017), St-Hubert and Original Joe's.

<sup>(2)</sup> Comprised primarily of Toys "R" Us Canada (acquired on May 31, 2018), Praktiker, Golf Town, Sporting Life, Kitchen Stuff Plus and William Ashley.

<sup>(3)</sup> Comprised of Fairfax India and its subsidiaries NCML, Fairchem (merged on March 14, 2017 with Privi Organics) and Saurashtra Freight (acquired on February 14, 2017). These results differ from those published by Fairfax India due to Fairfax India's application of investment entity accounting under IFRS.

<sup>(4)</sup> Comprised of Thomas Cook India and its subsidiaries Quess (de-consolidated on March 1, 2018) and Sterling Resorts. These results differ from those published by Thomas Cook India primarily due to differences between IFRS and Indian GAAP, and acquisition accounting adjustments. As a result of adopting IFRS 15 on January 1, 2018 Thomas Cook India began reporting revenue on a principal basis for certain of its travel related businesses which were previously reported on an agency basis under IAS 18 (see note 3). This change in revenue recognition increased Thomas Cook India's reported revenue and cost of sales, with no impact on net earnings.

<sup>(5)</sup> Comprised primarily of Carillion Canada (acquired on March 7, 2018), Grivalia Properties (consolidated on July 4, 2017), Fairfax Africa (since its initial public offering on February 17, 2017), Mosaic Capital (consolidated on January 26, 2017), Pethealth and Boat Rocker.

# 18. Expenses

Losses on claims, net, operating expenses and other expenses for the three and six months ended June 30 were comprised as follows:

|   | Second quarter  |   |         |   |   |         |  |  |  |  |  |
|---|---|---|---------|---|---|---------|--|--|--|--|--|
|   |   | 2018  |         | 2017  |   |         |  |  |  |  |  |
|   | Insurance<br>and<br>reinsurance<br>companies <sup>(1)</sup> | Non-<br>insurance<br>companies <sup>(2)</sup> | Total   | Insurance<br>and<br>reinsurance<br>companies <sup>(1)</sup> | Non-<br>insurance<br>companies <sup>(2)</sup> | Total   |  |  |  |  |  |
| Losses and loss adjustment expenses               | 1,790.0   |   | 1,790.0 | 1,243.5   |   | 1,243.5 |  |  |  |  |  |
| Other reporting segment cost of sales             | _   | 632.2   | 632.2   | _   | 427.0   | 427.0   |  |  |  |  |  |
| Wages and salaries                                | 311.9   | 166.5   | 478.4   | 246.0   | 110.7   | 356.7   |  |  |  |  |  |
| Employee benefits                                 | 81.0  | 25.9  | 106.9   | 50.6  | 19.9  | 70.5    |  |  |  |  |  |
| Depreciation, amortization and impairment charges | 45.4  | 42.5  | 87.9    | 24.5  | 35.3  | 59.8    |  |  |  |  |  |
| Operating lease costs                             | 23.5  | 38.4  | 61.9    | 16.3  | 38.9  | 55.2    |  |  |  |  |  |
| Audit, legal and tax professional fees            | 51.9  | 10.1  | 62.0    | 30.8  | 12.4  | 43.2    |  |  |  |  |  |
| Premium taxes                                     | 50.1  | _   | 50.1    | 27.4  | _   | 27.4    |  |  |  |  |  |
| Information technology costs                      | 38.3  | 3.3   | 41.6    | 25.3  | 3.7   | 29.0    |  |  |  |  |  |
| Share-based payments to directors and employees   | 19.2  | 4.2   | 23.4    | 12.6  | 1.3   | 13.9    |  |  |  |  |  |
| Other reporting segment marketing costs           | _   | 21.0  | 21.0    | _   | 17.0  | 17.0    |  |  |  |  |  |
| Restructuring costs                               | 4.7   | 0.4   | 5.1     | 2.4   | 1.7   | 4.1     |  |  |  |  |  |
| Loss on repurchase of long term debt (note 10)    | _   | 38.0  | 38.0    | _   | _   | _       |  |  |  |  |  |
| Administrative expense and other                  | 72.4  | 53.7  | 126.1   | 57.4  | 40.7  | 98.1    |  |  |  |  |  |
|   | 2,488.4   | 1,036.2                                       | 3,524.6 | 1,736.8   | 708.6   | 2,445.4 |  |  |  |  |  |

|   |   | First six months                              |         |   |   |         |  |  |  |  |  |  |
|---|---|---|---------|---|---|---------|--|--|--|--|--|--|
|   |   | 2018  |         |   | 2017  |         |  |  |  |  |  |  |
|   | Insurance<br>and<br>reinsurance<br>companies <sup>(1)</sup> | Non-<br>insurance<br>companies <sup>(2)</sup> | Total   | Insurance<br>and<br>reinsurance<br>companies <sup>(1)</sup> | Non-<br>insurance<br>companies <sup>(2)</sup> | Total   |  |  |  |  |  |  |
| Losses and loss adjustment expenses               | 3,402.9   |   | 3,402.9 | 2,341.3   | _   | 2,341.3 |  |  |  |  |  |  |
| Other reporting segment cost of sales             | _   | 1,275.7                                       | 1,275.7 | _   | 760.0   | 760.0   |  |  |  |  |  |  |
| Wages and salaries                                | 636.0   | 306.9   | 942.9   | 485.6   | 219.7   | 705.3   |  |  |  |  |  |  |
| Employee benefits                                 | 155.6   | 49.4  | 205.0   | 107.4   | 38.4  | 145.8   |  |  |  |  |  |  |
| Depreciation, amortization and impairment charges | 89.3  | 73.2  | 162.5   | 49.1  | 65.1  | 114.2   |  |  |  |  |  |  |
| Operating lease costs                             | 46.1  | 74.4  | 120.5   | 33.0  | 70.4  | 103.4   |  |  |  |  |  |  |
| Audit, legal and tax professional fees            | 94.7  | 16.5  | 111.2   | 61.0  | 16.2  | 77.2    |  |  |  |  |  |  |
| Premium taxes                                     | 97.7  | _   | 97.7    | 54.5  | _   | 54.5    |  |  |  |  |  |  |
| Information technology costs                      | 76.8  | 7.8   | 84.6    | 51.4  | 6.6   | 58.0    |  |  |  |  |  |  |
| Share-based payments to directors and employees   | 37.4  | 5.5   | 42.9    | 26.6  | 2.4   | 29.0    |  |  |  |  |  |  |
| Other reporting segment marketing costs           | _   | 38.7  | 38.7    | _   | 30.9  | 30.9    |  |  |  |  |  |  |
| Restructuring costs                               | 11.2  | 0.7   | 11.9    | 4.4   | 2.0   | 6.4     |  |  |  |  |  |  |
| Loss on repurchase of long term debt (note 10)    | _   | 58.9  | 58.9    | _   | 2.6   | 2.6     |  |  |  |  |  |  |
| Administrative expense and other                  | 133.3   | 114.6   | 247.9   | 115.2   | 77.6  | 192.8   |  |  |  |  |  |  |
|   | 4,781.0   | 2,022.3                                       | 6,803.3 | 3,329.5   | 1,291.9                                       | 4,621.4 |  |  |  |  |  |  |

<sup>(1)</sup> Total expense of the insurance and reinsurance companies is comprised of losses on claims, net and operating expenses as presented in the consolidated statement of earnings.

<sup>(2)</sup> Other expenses as presented in the consolidated statement of earnings is comprised of cost of sales and operating expenses of the non-insurance companies, and loss on repurchase of long term debt of the holding company.

# 19. Supplementary Cash Flow Information

Cash and cash equivalents included in the consolidated balance sheets and the consolidated statements of cash flows were comprised as follows:

|   | June 30,<br>2018 | December 31,<br>2017 |
|---|------------------|----------------------|
| Holding company cash and investments:   |                  |                      |
| Cash and balances with banks  | 129.0            | 129.1                |
| Treasury bills and other eligible bills   | 217.3            | 866.3                |
|   | 346.3            | 995.4                |
| Subsidiary cash and short term investments:                                     |                  |                      |
| Cash and balances with banks  | 3,369.9          | 2,355.5              |
| Treasury bills and other eligible bills   | 1,870.8          | 5,028.6              |
|   | 5,240.7          | 7,384.1              |
| Subsidiary assets pledged for short sale and derivative obligations:            |                  |                      |
| Treasury bills and other eligible bills   | _                | 16.8                 |
| Fairfax India:  |                  |                      |
| Cash and balances with banks  | 60.0             | 44.0                 |
| Treasury bills and other eligible bills   | 116.0            | _                    |
|   | 176.0            | 44.0                 |
| Fairfax Africa:   |                  |                      |
| Cash and balances with banks  | 182.2            | 329.7                |
| Treasury bills and other eligible bills   | 73.7             | _                    |
|   | 255.9            | 329.7                |
|   |                  |                      |
| Cash and cash equivalents included in the consolidated balance sheets           | 6,018.9          | 8,770.0              |
| Less: Cash and cash equivalents - restricted <sup>(1)</sup>                     |                  |                      |
| Holding company cash and cash equivalents - restricted:                         |                  |                      |
| Cash and balances with banks  | 0.6              | 1.7                  |
| Subsidiary cash and cash equivalents - restricted:                              |                  |                      |
| Cash and balances with banks  | 782.1            | 546.8                |
| Treasury bills and other eligible bills   | 165.4            | 286.5                |
| ,   | 948.1            | 835.0                |
|   |                  |                      |
| Cash and cash equivalents included in the consolidated statements of cash flows | 5,070.8          | 7,935.0              |
| ·   | <u> </u>         |                      |

<sup>(1)</sup> Cash and cash equivalents as presented in the consolidated statements of cash flows excludes balances that are restricted. Subsidiary restricted cash and cash equivalents are comprised primarily of amounts required to be maintained on deposit with various regulatory authorities to support subsidiary insurance and reinsurance operations.

Details of certain cash flows included in the consolidated statements of cash flows for the three and six months ended June 30 were as follows:

|  | Second qu | arter   | First six mo | onths   |
|--|-----------|---------|--------------|---------|
|  | 2018      | 2017    | 2018         | 2017    |
| (a) Net (purchases) sales of investments classified at FVTPL |           |         |              |         |
| Short term investments                                       | 2,171.6   | 425.0   | 4,203.7      | (125.0) |
| Bonds  | (1,426.3) | 234.1   | (6,393.7)    | 2,169.9 |
| Preferred stocks   | 11.0      | (63.3)  | 11.7         | (71.0)  |
| Common stocks  | 73.2      | 286.0   | 301.2        | 233.0   |
| Derivatives and short sales                                  | 62.8      | (184.6) | (17.3)       | (486.5) |
|  | 892.3     | 697.2   | (1,894.4)    | 1,720.4 |
| (b) Net interest and dividends received                      |           |         |              |         |
| Interest and dividends received                              | 153.2     | 146.3   | 287.7        | 314.6   |
| Interest paid  | (32.2)    | (62.1)  | (79.1)       | (111.0) |
|  | 121.0     | 84.2    | 208.6        | 203.6   |
|  |           |         |              |         |
| (c) Net income taxes paid                                    | (42.0)    | (11.6)  | (138.5)      | (31.0)  |

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# Management's Discussion and Analysis of Financial Condition and Results of Operations (as of August 2, 2018)

(Figures and amounts are in US\$ and \$ millions except per share amounts and as otherwise indicated. Figures may not add due to rounding.)

#### Notes to Management's Discussion and Analysis of Financial Condition and Results of Operations

- (1) Readers of the Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") should review the notes to the interim consolidated financial statements for the three and six months ended June 30, 2018, and the notes to the MD&A contained in the company's 2017 Annual Report.
- (2) The company presents information on gross premiums written and net premiums written throughout this MD&A. These two measures are used in the insurance industry and by management in evaluating operating results. Gross premiums written represents the total premiums on policies issued during a specified period, irrespective of the portion earned, and is an indicator of the volume of new business generated by the company. Net premiums written represents gross premiums written less amounts ceded to reinsurers and is considered a measure of the insurance risk that the company has chosen to retain from the new business it has generated.
- (3) The combined ratio is the traditional measure of underwriting results of property and casualty companies and is calculated by the company as the sum of the loss ratio (claims losses and loss adjustment expenses expressed as a percentage of net premiums earned) and the expense ratio (commissions, premium acquisition costs and other underwriting expenses expressed as a percentage of net premiums earned). Other ratios used by the company include the commission expense ratio (commissions expressed as a percentage of net premiums earned) and the accident year combined ratio (calculated in the same manner as the combined ratio but excluding the net favourable or adverse development of reserves established for claims that occurred in previous accident years). These ratios are calculated from information disclosed in note 17 (Segmented Information) to the interim consolidated financial statements for the three and six months ended June 30, 2018 and are used by management for comparisons to historical underwriting results and to the underwriting results of competitors and the broader property and casualty industry. These ratios do not have any standardized meanings under IFRS and may not be comparable to similar measures presented by other companies.
- (4) The company's long equity total return swaps allow the company to receive the total return on a notional amount of an equity index or individual equity (including dividends and capital gains or losses) in exchange for the payment of a floating rate of interest on the notional amount. Conversely, short equity total return swaps allow the company to pay the total return on a notional amount of an equity index or individual equity in exchange for the receipt of a floating rate of interest on the notional amount. Throughout this MD&A, the terms "total return swap expense" and "total return swap income" refer to the net interest and dividends paid and received respectively related to the company's long and short equity and equity index total return swaps. The company's consolidated interest and dividends includes total return swap expense and income.
- (5) In this MD&A the measures "pre-tax income before net gains (losses) on investments", "net realized gains (losses) on investments", and "net change in unrealized gains (losses) on investments" are each shown separately to present more meaningfully the results of the company's investment management strategies. The two measures "net realized gains (losses) on investments", and "net change in unrealized gains (losses) on investments" are derived from the details of net gains (losses) on investments as presented in note 5 (Cash and Investments) to the interim consolidated financial statements for the three and six months ended June 30, 2018 and their sum is equal to "net gains (losses) on investments" as presented in the consolidated statement of earnings.
- (6) Ratios included in the Capital Resources and Management section of this MD&A include: net debt divided by total equity, net debt divided by net total capital and total debt divided by total capital. The company also calculates an interest coverage ratio and an interest and preferred share dividend distribution coverage ratio as a measure of its ability to service its debt and pay dividends to its preferred shareholders. All of these ratios are calculated from information contained within the company's consolidated financial statements.
- (7) Book value per basic share (also referred to as book value per share) is a performance measure calculated by the company as common shareholders' equity divided by the number of common shares outstanding.
- (8) References in this MD&A to the company's insurance and reinsurance operations do not include its runoff operations.

# **Business Developments**

## **Acquisitions and Divestitures**

For a full description of these transactions, see note 15 (Acquisitions and Divestitures) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

## **Sources of Income**

Income in the consolidated financial statements for the three and six months ended June 30, 2018 and 2017 is shown in the table that follows.

| Net premiums earned - Insurance and Reinsurance | 2018<br>0 <b>543.2</b> | 2017<br>476.8 |
|---|------------------------|---------------|
| Net premiums earned - Insurance and Reinsurance | 0 <b>543.2</b>         | 476.9         |
|   | 0 <b>543.2</b>         | 176 0         |
| Northbridge <b>275.1</b> 241                    |                        | 470.0         |
| Odyssey Group <b>707.5</b> 586                  | 8 <b>1,325.5</b>       | 1,085.7       |
| Crum & Forster 491.7 463                        | 4 <b>959.2</b>         | 908.7         |
| Zenith National 199.6 199                       | 4 <b>395.7</b>         | 387.6         |
| Brit <b>431.3</b> 402                           | 5 <b>779.3</b>         | 743.9         |
| Allied World <sup>(1)</sup> 560.8               | <b>- 1,079.2</b>       | _             |
| Fairfax Asia 46.3 84                            | 9 <b>96.1</b>          | 161.2         |
| Other 285.7 142                                 | 3 <b>559.4</b>         | 337.5         |
| <b>2,998.0</b> 2,120                            | <b>5,737.6</b>         | 4,101.4       |
| Runoff  | 2 4.1                  | 18.0          |
| <b>3,000.0</b> 2,134                            | 5 <b>5,741.7</b>       | 4,119.4       |
| Interest and dividends 177.5 107                | 4 <b>388.9</b>         | 235.5         |
| Share of profit of associates 32.7 49           | 6 <b>63.0</b>          | 76.7          |
| Net gains (losses) on investments (58.2) 205    | 1 <b>876.0</b>         | 186.7         |
| Other <sup>(2)</sup>                            | 6 <b>2,067.2</b>       | 1,377.5       |
|   | 2 <b>9,136.8</b>       | 5,995.8       |

<sup>(1)</sup> Allied World is included in the company's financial reporting with effect from July 6, 2017.

Income of \$4,210.4 and \$9,136.8 in the second quarter and first six months of 2018 increased from \$3,258.2 and \$5,995.8 in the second quarter and first six months of 2017 principally as a result of increases in net premiums earned (including the consolidation of the net premiums earned of Allied World), other revenue and interest and dividends, partially offset by lower share of profit of associates. The second quarter of 2018 reflected net losses on investments relative to net gains on investments in the second quarter of 2017. Net gains on investments increased in the first six months of 2018. An analysis of interest and dividends, share of profit of associates and net gains (losses) on investments for the second quarters and first six months ended June 30, 2018 and 2017 is provided in the Investments section of this MD&A.

The increase in net premiums earned by the company's insurance and reinsurance operations in the second quarter of 2018 reflected the consolidation of the net premiums earned of Allied World (\$560.8), increases at Insurance and Reinsurance – Other (\$143.4, 100.8% inclusive of the consolidation of the \$63.4 and \$22.8 of net premiums earned by Fairfax Latam and Colonnade Insurance related to the insurance operations acquired from AIG in Latin America and the business and renewal rights of the insurance operations acquired from AIG in central and eastern Europe respectively), Odyssey Group (\$120.7, 20.6%), Northbridge (\$34.1, 14.1% including the favourable effect of foreign currency translation), Brit (\$28.8, 7.2%), Crum & Forster (\$28.3, 6.1%) and Zenith National (\$0.2, 0.1%), partially offset by a decrease at Fairfax Asia (\$38.6, 45.5% reflecting the divestiture of First Capital on December 28, 2017).

The increase in net premiums earned by the company's insurance and reinsurance operations in the first six months of 2018 reflected the consolidation of the net premiums earned of Allied World (\$1,079.2), increases at Odyssey Group (\$239.8, 22.1%), Insurance and Reinsurance – Other (\$221.9, 65.7% inclusive of the consolidation of the \$123.7 and \$42.1 of net premiums earned by Fairfax Latam and Colonnade Insurance related to the insurance operations acquired from AIG in Latin America and the business and renewal rights of the insurance operations acquired from AIG in central and eastern Europe respectively), Northbridge (\$66.4, 13.9% including the favourable effect of foreign currency translation), Crum & Forster (\$50.5, 5.6%), Brit (\$35.4, 4.8%) and Zenith National (\$8.1, 2.1%), partially offset by a decrease at Fairfax Asia (\$65.1, 40.4% reflecting the divestiture of First Capital on December 28, 2017).

The increase in other revenue to \$1,058.4 and \$2,067.2 in the second quarter and first six months of 2018 from \$761.6 and \$1,377.5 in the second quarter and first six months of 2017 principally reflected increases at Thomas Cook India (increases of \$279.0 and \$450.1 primarily reflecting the adoption of IFRS 15 as described in the subsequent paragraph) and the consolidation of Carillion Canada (on March 7, 2018), Toys "R" Us Canada (on May 31, 2018) and Grivalia Properties (on July 4, 2017), partially offset by decreases at Quess (primarily reflecting its de-consolidation on March 1, 2018). The increase in the first six months of 2018 also reflected an increase at Fairfax India (primarily reflecting the merger of Fairchem and Privi Organics on March 14, 2017) and the consolidation of Mosaic Capital (on January 26, 2017).

<sup>(2)</sup> Represents revenue earned by the Other reporting segment, which primarily comprises the revenue earned by Recipe (formerly Cara) and its subsidiaries The Keg, Pickle Barrel (acquired on December 1, 2017), St-Hubert and Original Joe's, Toys "R" Us Canada (acquired on May 31, 2018), Praktiker, Golf Town, Sporting Life, Kitchen Stuff Plus, William Ashley, Thomas Cook India and its subsidiaries Quess (de-consolidated on March 1, 2018) and Sterling Resorts, Grivalia Properties (consolidated on July 4, 2017), Carillion Canada (acquired on March 7, 2018), Fairfax Africa (since its initial public offering on February 17, 2017), Mosaic Capital (consolidated on January 26, 2017), Pethealth, Boat Rocker, and Fairfax India and its subsidiaries NCML, Fairchem (merged on March 14, 2017 with Privi Organics) and Saurashtra Freight (acquired on February 14, 2017).

IFRS 15 Revenue from Contracts with Customers ("IFRS 15") introduced a single model for recognizing revenue from contracts with customers that replaced the previous revenue recognition guidance in IAS 18 Revenue and various related standards and interpretations. The company adopted IFRS 15 on January 1, 2018 in accordance with its modified retrospective transition provisions, which did not require comparative periods to be restated. Upon adoption of IFRS 15, Thomas Cook India determined that it should be reporting in other revenue the gross receipts from certain of its travel related businesses (and the associated cost of sales in other expenses). Prior to the adoption of IFRS 15, Thomas Cook India reported the commissions earned on this business as other revenue.

In order to better compare the second quarter and first six months of 2018 to the second quarter and first six months of 2017, the table which follows presents net premiums written by the company's insurance and reinsurance operations, excluding acquisitions or divestitures of companies that occurred in 2017 (comprised of Allied World (acquired July 6, 2017), First Capital (divested December 28, 2017) and various acquisitions within Insurance and Reinsurance - Other).

|  |         | econd quart | ter                            |         | hs      |                                |
|--|---------|-------------|--------------------------------|---------|---------|--------------------------------|
| Net premiums written - Insurance and Reinsurance | 2018    | 2017        | % change<br>year-over-<br>year | 2018    | 2017    | % change<br>year-over-<br>year |
| Northbridge                                      | 337.7   | 299.4       | 12.8                           | 576.8   | 513.3   | 12.4                           |
| Odyssey Group                                    | 790.0   | 660.6       | 19.6                           | 1,479.7 | 1,215.8 | 21.7                           |
| Crum & Forster                                   | 511.5   | 475.2       | 7.6                            | 996.3   | 926.3   | 7.6                            |
| Zenith National                                  | 162.3   | 170.1       | (4.6)                          | 470.7   | 501.9   | (6.2)                          |
| Brit   | 387.0   | 374.4       | 3.4                            | 795.6   | 768.8   | 3.5                            |
| Fairfax Asia <sup>(1)</sup>                      | 46.1    | 49.3        | (6.5)                          | 99.7    | 118.1   | (15.6)                         |
| Other <sup>(2)</sup>                             | 193.1   | 164.0       | 17.7_                          | 408.9   | 390.2   | 4.8                            |
|  | 2,427.7 | 2,193.0     | 10.7                           | 4,827.7 | 4,434.4 | 8.9                            |

<sup>(1)</sup> Excludes in the second quarter and first six months of 2017: First Capital, which was sold on December 28, 2017.

Northbridge's net premiums written increased by 12.8% and 12.4% in the second quarter and first six months of 2018. In Canadian dollar terms, Northbridge's net premiums written increased by 8.2% and 7.7%, primarily due to price increases across the group and strong retention of renewal business.

Odyssey Group's net premiums written increased by 19.6% and 21.7% in the second quarter and first six months of 2018, primarily reflecting increases in all divisions with the majority of the increase related to the North America (growth in property and accident and health lines of business) and U.S. Insurance divisions (growth in automobile lines of business).

Crum & Forster's net premiums written increased by 7.6% in both the second quarter and first six months of 2018, primarily reflecting growth in accident and health, commercial transportation, commercial multi-peril, general liability and property lines of business.

Zenith National's net premiums written decreased by 4.6% and 6.2% in the second quarter and first six months of 2018, primarily reflecting price decreases.

Brit's net premiums written increased by 3.4% and 3.5% in the second quarter and first six months of 2018, primarily reflecting increased contribution from initiatives launched in recent years, price increases (principally in property lines of business) and the favourable impact of foreign currency translation, partially offset by reductions in non-core lines of business through active portfolio management.

Net premiums written by Fairfax Asia decreased by 6.5% and 15.6% in the second quarter and first six months of 2018, primarily reflecting lower premium retention (primarily at Fairfirst Insurance and Falcon), partially offset by increased writings in commercial automobile lines of business.

Net premiums written by the Insurance and Reinsurance – Other reporting segment increased by 17.7% and 4.8% in the second quarter and first six months of 2018, primarily due to growth at Bryte Insurance and Advent.

<sup>(2)</sup> Excludes in the second quarters and first six months of 2018 and 2017: Fairfax Latam (comprised of the insurance operations acquired from AIG in Chile and Colombia (acquired July 31, 2017) and Argentina (acquired September 30, 2017)) and the business and renewal rights of the insurance operations acquired from AIG in Central and Eastern Europe (Hungary, Czech Republic and Slovakia (acquired April 30, 2017), Bulgaria (acquired May 31, 2017), Poland (acquired June 30, 2017) and Romania (acquired October 31, 2017)). Also excluded from the second quarter and first six months of 2017 is the impact of the Bryte LPT. Refer to the Insurance and Reinsurance - Other section of this MD&A for additional information.

## **Sources of Net Earnings**

The following table presents the combined ratios and underwriting and operating results for each of the insurance and reinsurance operations and, as applicable, for runoff operations, as well as the earnings contributions from the Other reporting segment for the three and six months ended June 30, 2018 and 2017. In this table, interest and dividends in the consolidated statements of earnings are presented separately as they relate to the insurance and reinsurance operating segments, and included in Runoff, Corporate overhead and other, and Other as they relate to those segments. Pre-tax income before net gains (losses) on investments, net realized gains (losses) on investments, pre-tax income including net realized gains (losses) on investments, and net change in unrealized gains (losses) on investments are each shown separately to present more meaningfully the results of the company's investment management strategies.

|   | Second q | uarter      | First six m | onths    |
|---|----------|-------------|-------------|----------|
| Combined ratios - Insurance and Reinsurance                         | 2018     | 2017        | 2018        | 2017     |
| Northbridge   | 106.2%   | 99.7%       | 102.7%      | 99.3%    |
| Odyssey Group   | 91.4%    | 90.5%       | 91.3%       | 90.4%    |
| Crum & Forster  | 98.5%    | 99.2%       | 99.1%       | 99.3%    |
| Zenith National   | 88.6%    | 89.5%       | 87.4%       | 85.0%    |
| Brit  | 96.8%    | 97.0%       | 97.7%       | 96.9%    |
| Allied World <sup>(1)</sup>   | 94.9%    | _           | 94.9%       | _        |
| Fairfax Asia  | 99.5%    | 85.9%       | 102.1%      | 89.6%    |
| Other   | 100.2%   | 97.5%       | 100.9%      | 98.6%    |
| Consolidated  | 96.1%    | 94.9%       | 96.1%       | 94.7%    |
| Sources of net earnings   |          |             |             |          |
| Underwriting - Insurance and Reinsurance                            |          |             |             |          |
| Northbridge   | (17.0)   | 0.8         | (14.7)      | 3.4      |
| Odyssey Group   | 60.9     | 55.6        | 115.4       | 103.7    |
| Crum & Forster  | 7.2      | 3.6         | 8.5         | 5.9      |
| Zenith National   | 22.7     | 21.0        | 50.0        | 58.3     |
| Brit  | 13.7     | 11.9        | 17.6        | 23.0     |
| Allied World <sup>(1)</sup>   | 28.6     | _           | 55.3        | _        |
| Fairfax Asia  | 0.3      | 11.9        | (2.0)       | 16.8     |
| Other   | (0.6)    | 3.6         | (5.2)       | 4.5      |
| Underwriting profit   | 115.8    | 108.4       | 224.9       | 215.6    |
| Interest and dividends - insurance and reinsurance                  | 118.0    | 73.0        | 261.6       | 166.8    |
| Share of profit (loss) of associates - insurance and reinsurance    | 3.5      | 3.0         | (11.6)      | 10.7     |
| Operating income  | 237.3    | 184.4       | 474.9       | 393.1    |
| Runoff (excluding net gains (losses) on investments)                | (20.6)   | (39.9)      | (53.1)      | (79.7)   |
| Other reporting segment   | 102.1    | (8.6)       | 179.1       | (9.6)    |
| Interest expense  | (86.3)   | (69.0)      | (175.1)     | (139.6)  |
| Corporate overhead and other  | (74.8)   | 84.5        | (111.2)     | 105.8    |
| Pre-tax income before net gains (losses) on investments             | 157.7    | 151.4       | 314.6       | 270.0    |
| Net realized gains (losses) on investments                          | 201.3    | (83.4)      | 928.1       | 146.1    |
| Pre-tax income including net realized gains (losses) on investments | 359.0    | 68.0        | 1,242.7     | 416.1    |
| Net change in unrealized gains (losses) on investments              | (259.5)  | 288.5       | (52.1)      | 40.6     |
| Pre-tax income  | 99.5     | 356.5       | 1,190.6     | 456.7    |
| Income taxes  | (15.6)   | (43.9)      | (68.7)      | (68.8)   |
| Net earnings  | 83.9     | 312.6       | 1,121.9     | 387.9    |
| rec curmings  |          | 312.0       |             | 307.3    |
| Attributable to:  |          |             |             |          |
| Shareholders of Fairfax   | 63.1     | 311.6       | 747.4       | 394.2    |
| Non-controlling interests   | 20.8     | 1.0         | 374.5       | (6.3)    |
| -   | 83.9     | 312.6       | 1,121.9     | 387.9    |
|   | =====    |             |             |          |
| Net earnings per share  | \$ 1.88  | \$ 13.04    |             | \$ 16.14 |
| Net earnings per diluted share                                      | \$ 1.82  | \$ 12.67    | \$ 25.46    | \$ 15.70 |
| Cash dividends paid per share                                       | \$ —     | \$ <b>—</b> | \$ 10.00    | \$ 10.00 |
|   |          |             |             |          |

<sup>(1)</sup> Allied World is included in the company's financial reporting with effect from July 6, 2017.

The company's insurance and reinsurance operations produced underwriting profits of \$115.8 and \$224.9 (combined ratios of 96.1% and 96.1%) in the second quarter and first six months of 2018 compared to underwriting profits of \$108.4 and \$215.6 (combined ratios of 94.9% and 94.7%) in the second quarter and first six months of 2017. The increase in the combined ratios in the second quarter and first six months of 2018 principally reflected lower net favourable prior year reserve development and an increase in non-catastrophe loss experience related to the current accident year, partially offset by lower current period catastrophe losses. The following table presents the components of the company's combined ratios for the three and six months ended June 30, 2018 and 2017:

|                                | Second q        | uarter  | First six m | onths  |  |
|--------------------------------|-----------------|---------|-------------|--------|--|
|                                | 2018            | 2017    | 2018        | 2017   |  |
| Underwriting profit            | 115.8           | 108.4   | 224.9       | 215.6  |  |
| Loss & LAE - accident year     | 65.7 %          | 65.0 %  | 64.9 %      | 64.0 % |  |
| Commissions                    | 16.7 %          | 18.3 %  | 16.8 %      | 18.8 % |  |
| Underwriting expense           | 17.5 <u>%</u> _ | 16.7 %  | 17.9 %      | 17.1 % |  |
| Combined ratio - accident year | 99.9 %          | 100.0 % | 99.6 %      | 99.9 % |  |
| Net favourable development     | (3.8)%          | (5.1)%  | (3.5)%      | (5.2)% |  |
| Combined ratio - calendar year | 96.1 %          | 94.9 %  | 96.1 %      | 94.7 % |  |
|                                |                 |         |             |        |  |

Net favourable prior year reserve development for the three and six months ended June 30, 2018 and 2017 was comprised as follows:

| Insurance and Reinsurance         2018         2017         2018         2           Northbridge         (21.5)         (23.8)         (34.6) | 017     |
|---|---------|
| Northbridge (21.5) (23.8) (34.6)  | 017     |
|   | (34.0)  |
| Odyssey Group (45.4) (31.1) (85.9)  | (67.3)  |
| Crum & Forster (0.1) (0.2) (0.1)  | (3.6)   |
| Zenith National (14.2) (11.9) (36.7)  | (45.8)  |
| Brit (8.9) (7.9) (8.9)  | (7.9)   |
| Allied World (11.2) — (15.1)  | _       |
| Fairfax Asia (5.1) (18.6) (10.6)  | (25.3)  |
| Other(6.7)(14.4)(6.8)   | (27.4)  |
| (113.1) (107.9) (198.7)   | (211.3) |

Current period catastrophe losses, net of reinstatement premiums, decreased to \$44.4 (1.5 combined ratio points) in the second quarter of 2018 from \$45.4 (2.1 combined ratio points) in the second quarter of 2017. Current period catastrophe losses, net of reinstatement premiums, increased to \$97.0 (1.7 combined ratio points) in the first six months of 2018 from \$84.4 (2.1 combined ratio points) in the first six months of 2017.

The commission expense ratio decreased to 16.7% and 16.8% in the second quarter and first six months of 2018 from 18.3% and 18.8% in the second quarter and first six months of 2017, primarily reflecting the consolidation of Allied World (acquisition accounting adjustments reduced net premiums earned and commission expense in the second quarter and first six months of 2018 resulting in a commission expense ratio that was generally lower than Fairfax's other operating companies), partially offset by increases in the commission expense ratios at Fairfax Asia (decreased profit commission on reinsurance ceded following the divestiture of First Capital) and Odyssey Group (reflecting changes in the mix of business).

The underwriting expense ratio increased to 17.5% and 17.9% in the second quarter and first six months of 2018 from 16.7% and 17.1% in the second quarter and first six months of 2017, primarily reflecting the consolidation of Fairfax Latam (primarily reflecting its higher expense ratio as a result of lower net premiums earned due to changes to its reinsurance structure subsequent to its acquisition by the company and inflationary pressures in the region) and Allied World (Allied World's underwriting expense ratio of 19.6% and 19.5% in the second quarter and first six months of 2018 was generally higher than Fairfax's other operating companies), partially offset by increased net premiums earned relative to underwriting expenses at Odyssey Group.

Underwriting expenses in the second quarter and first six months of 2018 increased by 8.8% and 7.4% (excluding underwriting expenses of \$140.2 and \$270.6 of Allied World and Fairfax Latam in the second quarter and first six months of 2018), primarily reflecting increases at Odyssey Group and Crum & Forster commensurate with their increased business volumes, and Colonnade Insurance reflecting start-up costs associated with its operations.

Operating expenses as presented in the consolidated statement of earnings increased from \$428.2 and \$855.6 in the second quarter and first six months of 2017 to \$630.3 and \$1,243.1 in the second quarter and first six months of 2018, primarily reflecting increased underwriting expenses of the insurance and reinsurance operations as described in the preceding paragraph (including the year-over-year impact of the consolidation of the operating expenses of Allied World and Fairfax Latam) and increased Fairfax and subsidiary holding companies' corporate overhead.

Other expenses as presented in the consolidated statement of earnings increased to \$1,036.2 and \$2,022.3 in the second quarter and first six months of 2018 from \$708.6 and \$1,291.9 in the second quarter and first six months of 2017 principally reflecting increases at Thomas Cook India (increases of \$280.7 and \$457.4 primarily reflecting the adoption of IFRS 15 as described in the Sources of Income section of this MD&A) and the consolidation of Carillion Canada (on March 7, 2018), Toys "R" Us Canada (on May 31, 2018) and Grivalia Properties (on July 4, 2017), partially offset by decreases at Quess (primarily reflecting its de-consolidation on March 1, 2018). The increase in the first six months of 2018 also reflected increases at Fairfax India (primarily reflecting the impact of the merger of Fairchem and Privi Organics on March 14, 2017) and the consolidation of Mosaic Capital (on January 26, 2017). Other expenses also included losses on repurchase of long term debt of \$38.0 and \$58.9 in the second quarter and first six months of 2018.

The company reported net earnings attributable to shareholders of Fairfax of \$63.1 (net earnings of \$1.88 per basic share and \$1.82 per diluted share) in the second quarter of 2018 compared to net earnings attributable to shareholders of Fairfax of \$311.6 (net earnings of \$13.04 per basic share and \$12.67 per diluted share) in the second quarter of 2017. The company reported net earnings attributable to shareholders of Fairfax of \$747.4 (net earnings of \$26.23 per basic share and \$25.46 per diluted share) in the first six months of 2018 compared to net earnings attributable to shareholders of Fairfax of \$394.2 (net earnings of \$16.14 per basic share and \$15.70 per diluted share) in the first six months of 2017. The year-over-year decrease in profitability in the second quarter of 2018 primarily reflected decreased net gains on investments. The year-over-year increase in profitability in the first six months of 2018 primarily reflected increased net gains on investments (inclusive of the non-cash gain on de-consolidation of Quess), partially offset by the increase in net earnings attributable to non-controlling interests.

## **Net Earnings by Reporting Segment**

The company's sources of net earnings by reporting segment are set out below for the three and six months ended June 30, 2018 and 2017. The intercompany adjustment for gross premiums written eliminates premiums on reinsurance ceded within the group, primarily to Odyssey Group and Group Re.

## Quarter ended June 30, 2018

|                                      |             |                  | Ins               | urance and R       | einsurance |                                |                 |       |                    |         |        |                           |                                    |              |
|--------------------------------------|-------------|------------------|-------------------|--------------------|------------|--------------------------------|-----------------|-------|--------------------|---------|--------|---------------------------|------------------------------------|--------------|
|                                      | Northbridge | Odyssey<br>Group | Crum &<br>Forster | Zenith<br>National | Brit       | Allied<br>World <sup>(1)</sup> | Fairfax<br>Asia | Other | Ongoing operations | Run-off | Other  | Corporate<br>and<br>Other | Eliminations<br>and<br>adjustments | Consolidated |
| Gross premiums written               | 363.7       | 947.5            | 618.2             | 165.1              | 598.1      | 887.7                          | 85.1            | 461.0 | 4,126.4            | 0.7     |        |                           | (59.9)                             | 4,067.2      |
| Net premiums written                 | 337.7       | 790.0            | 511.5             | 162.3              | 387.0      | 628.5                          | 46.1            | 312.8 | 3,175.9            | (0.1)   |        |                           |                                    | 3,175.8      |
| Net premiums earned                  | 275.1       | 707.5            | 491.7             | 199.6              | 431.3      | 560.8                          | 46.3            | 285.7 | 2,998.0            | 2.0     |        |                           |                                    | 3,000.0      |
| Underwriting profit (loss)           | (17.0)      | 60.9             | 7.2               | 22.7               | 13.7       | 28.6                           | 0.3             | (0.6) | 115.8              | (27.6)  |        |                           |                                    | 88.2         |
| Interest and dividends               | 15.8        | 32.8             | 11.2              | 7.3                | 11.8       | 27.5                           | 4.5             | 7.1   | 118.0              | 11.2    | 12.1   | 7.6                       | 28.6                               | 177.5        |
| Share of profit (loss) of associates | (5.7)       | 32.0             | 0.1               | (8.1)              | (7.3)      | (11.9)                         | (1.7)           | 6.1   | 3.5                | (4.2)   | 30.3   | 3.1                       |                                    | 32.7         |
| Operating income (loss)              | (6.9)       | 125.7            | 18.5              | 21.9               | 18.2       | 44.2                           | 3.1             | 12.6  | 237.3              | (20.6)  | 42.4   | 10.7                      | 28.6                               | 298.4        |
| Net gains (losses) on investments    | (35.1)      | (9.5)            | (61.9)            | 5.0                | 9.8        | 22.6                           | (118.6)         | 12.4  | (175.3)            | (22.9)  | (49.5) | 189.5                     | _                                  | (58.2)       |
| Other reporting segment              | _           | _                | _                 | _                  | _          | _                              | _               | _     | _                  | _       | 59.7   | _                         | 0.5                                | 60.2         |
| Interest expense                     | _           | (1.0)            | (0.6)             | (0.9)              | (3.5)      | (6.2)                          | _               | (1.4) | (13.6)             | _       | (18.6) | (54.1)                    | _                                  | (86.3)       |
| Corporate overhead and other         | (1.5)       | (7.1)            | (4.4)             | (1.9)              | (6.3)      | (14.2)                         | (2.1)           | (4.0) | (41.5)             | _       | _      | (43.7)                    | (29.4)                             | (114.6)      |
| Pre-tax income (loss)                | (43.5)      | 108.1            | (48.4)            | 24.1               | 18.2       | 46.4                           | (117.6)         | 19.6  | 6.9                | (43.5)  | 34.0   | 102.4                     | (0.3)                              | 99.5         |
| Income taxes                         |             |                  |                   |                    |            |                                |                 |       |                    |         |        |                           |                                    | (15.6)       |
| Net earnings                         |             |                  |                   |                    |            |                                |                 |       |                    |         |        |                           |                                    | 83.9         |
|                                      |             |                  |                   |                    |            |                                |                 |       |                    |         |        |                           |                                    |              |
| Attributable to:                     |             |                  |                   |                    |            |                                |                 |       |                    |         |        |                           |                                    |              |
| Shareholders of Fairfax              |             |                  |                   |                    |            |                                |                 |       |                    |         |        |                           |                                    | 63.1         |
| Non-controlling interests            |             |                  |                   |                    |            |                                |                 |       |                    |         |        |                           |                                    | 20.8         |
|                                      |             |                  |                   |                    |            |                                |                 |       |                    |         |        |                           |                                    | 83.9         |
|                                      |             |                  |                   |                    |            |                                |                 |       |                    |         |        |                           |                                    |              |

<sup>(1)</sup> Allied World is included in the company's financial reporting with effect from July 6, 2017.

## Quarter ended June 30, 2017

|                                      |             | Insurance and Reinsurance |                   |                    |       |                 |                 |       |                    |         |          |                           |                                    |              |
|--------------------------------------|-------------|---------------------------|-------------------|--------------------|-------|-----------------|-----------------|-------|--------------------|---------|----------|---------------------------|------------------------------------|--------------|
|                                      | Northbridge | Odyssey<br>Group          | Crum &<br>Forster | Zenith<br>National | Brit  | Allied<br>World | Fairfax<br>Asia | Other | Ongoing operations | Run-off | Other    | Corporate<br>and<br>Other | Eliminations<br>and<br>adjustments | Consolidated |
| Gross premiums written               | 322.7       | 769.5                     | 549.2             | 172.7              | 583.2 |                 | 169.0           | 239.3 | 2,805.6            | 10.0    |          |                           | (44.0)                             | 2,771.6      |
| Net premiums written                 | 299.4       | 660.6                     | 475.2             | 170.1              | 374.4 |                 | 86.1            | 138.2 | 2,204.0            | 9.9     |          |                           |                                    | 2,213.9      |
| Net premiums earned                  | 241.0       | 586.8                     | 463.4             | 199.4              | 402.5 |                 | 84.9            | 142.3 | 2,120.3            | 14.2    | $\equiv$ |                           |                                    | 2,134.5      |
| Underwriting profit (loss)           | 0.8         | 55.6                      | 3.6               | 21.0               | 11.9  |                 | 11.9            | 3.6   | 108.4              | (47.0)  |          |                           |                                    | 61.4         |
| Interest and dividends               | 12.4        | 30.1                      | 6.6               | 5.8                | 5.7   | _               | 6.6             | 5.8   | 73.0               | 5.9     | (65.8)   | (4.4)                     | 98.7                               | 107.4        |
| Share of profit (loss) of associates | (1.0)       | (3.3)                     | 0.3               | (4.6)              | (3.4) | _               | 15.2            | (0.2) | 3.0                | 1.2     | 4.2      | 41.2                      | _                                  | 49.6         |
| Operating income (loss)              | 12.2        | 82.4                      | 10.5              | 22.2               | 14.2  |                 | 33.7            | 9.2   | 184.4              | (39.9)  | (61.6)   | 36.8                      | 98.7                               | 218.4        |
| Net gains (losses) on investments    | 29.7        | 28.4                      | (27.4)            | 15.2               | 36.5  | _               | 17.0            | 24.5  | 123.9              | 46.1    | 16.2     | 18.9                      | _                                  | 205.1        |
| Other reporting segment              | _           | _                         | _                 | _                  | _     | _               | _               | _     | _                  | _       | 53.0     | _                         | _                                  | 53.0         |
| Interest expense                     | _           | (0.8)                     | (0.5)             | (0.9)              | (3.1) | _               | _               | (1.2) | (6.5)              | _       | (10.6)   | (51.9)                    | _                                  | (69.0)       |
| Corporate overhead and other         | (2.0)       | (7.7)                     | (4.8)             | (2.1)              | (2.3) |                 | (3.0)           | (2.4) | (24.3)             |         |          | 72.0                      | (98.7)                             | (51.0)       |
| Pre-tax income (loss)                | 39.9        | 102.3                     | (22.2)            | 34.4               | 45.3  |                 | 47.7            | 30.1  | 277.5              | 6.2     | (3.0)    | 75.8                      |                                    | 356.5        |
| Income taxes                         |             |                           |                   |                    |       |                 |                 |       |                    |         |          |                           |                                    | (43.9)       |
| Net earnings                         |             |                           |                   |                    |       |                 |                 |       |                    |         |          |                           |                                    | 312.6        |
| Attributable to:                     |             |                           |                   |                    |       |                 |                 |       |                    |         |          |                           |                                    |              |
| Shareholders of Fairfax              |             |                           |                   |                    |       |                 |                 |       |                    |         |          |                           |                                    | 311.6        |
| Non-controlling interests            |             |                           |                   |                    |       |                 |                 |       |                    |         |          |                           |                                    | 1.0          |
|                                      |             |                           |                   |                    |       |                 |                 |       |                    |         |          |                           |                                    | 312.6        |

# Six months ended June 30, 2018

|                                      |             |                  | Ins               | urance and R       | einsurance |                                |                 |       |                    |         |         |                     |                                    |              |
|--------------------------------------|-------------|------------------|-------------------|--------------------|------------|--------------------------------|-----------------|-------|--------------------|---------|---------|---------------------|------------------------------------|--------------|
|                                      | Northbridge | Odyssey<br>Group | Crum &<br>Forster | Zenith<br>National | Brit       | Allied<br>World <sup>(1)</sup> | Fairfax<br>Asia | Other | Ongoing operations | Run-off | Other   | Corporate and Other | Eliminations<br>and<br>adjustments | Consolidated |
| Gross premiums written               | 626.5       | 1,712.6          | 1,190.2           | 476.8              | 1,150.8    | 1,819.8                        | 196.1           | 931.9 | 8,104.7            | 0.6     |         |                     | (105.9)                            | 7,999.4      |
| Net premiums written                 | 576.8       | 1,479.7          | 996.3             | 470.7              | 795.6      | 1,363.5                        | 99.7            | 633.8 | 6,416.1            | (0.2)   |         |                     |                                    | 6,415.9      |
| Net premiums earned                  | 543.2       | 1,325.5          | 959.2             | 395.7              | 779.3      | 1,079.2                        | 96.1            | 559.4 | 5,737.6            | 4.1     |         |                     |                                    | 5,741.7      |
| Underwriting profit (loss)           | (14.7)      | 115.4            | 8.5               | 50.0               | 17.6       | 55.3                           | (2.0)           | (5.2) | 224.9              | (69.1)  |         |                     |                                    | 155.8        |
| Interest and dividends               | 35.4        | 73.0             | 30.5              | 15.3               | 23.9       | 50.3                           | 9.0             | 24.2  | 261.6              | 22.7    | 5.5     | 25.5                | 73.6                               | 388.9        |
| Share of profit (loss) of associates | (8.0)       | 25.5             | (2.5)             | (9.3)              | (8.9)      | (13.4)                         | (0.7)           | 5.7   | (11.6)             | (6.7)   | 70.3    | 11.0                | _                                  | 63.0         |
| Operating income (loss)              | 12.7        | 213.9            | 36.5              | 56.0               | 32.6       | 92.2                           | 6.3             | 24.7  | 474.9              | (53.1)  | 75.8    | 36.5                | 73.6                               | 607.7        |
| Net gains (losses) on<br>investments | (43.9)      | 36.3             | (29.2)            | (6.0)              | (7.0)      | 12.6                           | (126.3)         | 9.5   | (154.0)            | (5.1)   | 864.8   | 170.3               | _                                  | 876.0        |
| Other reporting segment              | _           | _                | _                 | _                  | _          | _                              | _               | _     | _                  | _       | 103.3   | _                   | 0.5                                | 103.8        |
| Interest expense                     | _           | (1.9)            | (1.1)             | (1.7)              | (7.1)      | (14.3)                         | _               | (2.7) | (28.8)             | _       | (42.3)  | (104.0)             | _                                  | (175.1)      |
| Corporate overhead and other         | (3.3)       | (14.1)           | (10.3)            | (4.0)              | (8.6)      | (29.1)                         | (4.8)           | (6.6) | (80.8)             |         |         | (66.6)              | (74.4)                             | (221.8)      |
| Pre-tax income (loss)                | (34.5)      | 234.2            | (4.1)             | 44.3               | 9.9        | 61.4                           | (124.8)         | 24.9  | 211.3              | (58.2)  | 1,001.6 | 36.2                | (0.3)                              | 1,190.6      |
| Income taxes                         |             |                  |                   |                    |            |                                |                 |       |                    |         |         |                     |                                    | (68.7)       |
| Net earnings                         |             |                  |                   |                    |            |                                |                 |       |                    |         |         |                     |                                    | 1,121.9      |
| Attributable to:                     |             |                  |                   |                    |            |                                |                 |       |                    |         |         |                     |                                    |              |
| Shareholders of Fairfax              |             |                  |                   |                    |            |                                |                 |       |                    |         |         |                     |                                    | 747.4        |
| Non-controlling interests            |             |                  |                   |                    |            |                                |                 |       |                    |         |         |                     |                                    | 374.5        |
|                                      |             |                  |                   |                    |            |                                |                 |       |                    |         |         |                     |                                    | 1,121.9      |

<sup>(1)</sup> Allied World is included in the company's financial reporting with effect from July 6, 2017.

# Six months ended June 30, 2017

|                                      |             |                  | Insura            | ance and Rei       | nsurance |                 |                 |       |                    |         |         |                     |                                    |              |
|--------------------------------------|-------------|------------------|-------------------|--------------------|----------|-----------------|-----------------|-------|--------------------|---------|---------|---------------------|------------------------------------|--------------|
|                                      | Northbridge | Odyssey<br>Group | Crum &<br>Forster | Zenith<br>National | Brit     | Allied<br>World | Fairfax<br>Asia | Other | Ongoing operations | Run-off | Other   | Corporate and Other | Eliminations<br>and<br>adjustments | Consolidated |
| Gross premiums written               | 557.5       | 1,361.0          | 1,068.6           | 508.0              | 1,092.5  |                 | 348.6           | 518.2 | 5,454.4            | 12.3    |         |                     | (85.9)                             | 5,380.8      |
| Net premiums written                 | 513.3       | 1,215.8          | 926.3             | 501.9              | 768.8    |                 | 186.2           | 364.4 | 4,476.7            | 12.2    |         |                     |                                    | 4,488.9      |
| Net premiums earned                  | 476.8       | 1,085.7          | 908.7             | 387.6              | 743.9    |                 | 161.2           | 337.5 | 4,101.4            | 18.0    |         |                     |                                    | 4,119.4      |
| Underwriting profit (loss)           | 3.4         | 103.7            | 5.9               | 58.3               | 23.0     |                 | 16.8            | 4.5   | 215.6              | (97.4)  |         |                     |                                    | 118.2        |
| Interest and dividends               | 25.1        | 69.5             | 17.7              | 11.7               | 13.6     | _               | 12.8            | 16.4  | 166.8              | 16.6    | (108.6) | (0.2)               | 160.9                              | 235.5        |
| Share of profit (loss) of associates | 0.5         | 0.1              | (2.6)             | (5.5)              | 1.2      | _               | 15.6            | 1.4   | 10.7               | 1.1     | 10.8    | 54.1                | _                                  | 76.7         |
| Operating income (loss)              | 29.0        | 173.3            | 21.0              | 64.5               | 37.8     |                 | 45.2            | 22.3  | 393.1              | (79.7)  | (97.8)  | 53.9                | 160.9                              | 430.4        |
| Net gains (losses) on investments    | 46.6        | 68.9             | (70.5)            | 17.8               | 56.9     | _               | 20.5            | 27.4  | 167.6              | 61.9    | (3.4)   | (39.4)              | _                                  | 186.7        |
| Other reporting segment              | _           | _                | _                 | _                  | _        | _               | _               | _     | _                  | _       | 88.2    | _                   | _                                  | 88.2         |
| Interest expense                     | _           | (1.6)            | (0.9)             | (1.7)              | (6.0)    | _               | _               | (2.3) | (12.5)             | _       | (22.1)  | (105.0)             | _                                  | (139.6)      |
| Corporate overhead and other         | (4.2)       | (14.2)           | (9.8)             | (4.1)              | (4.6)    | _               | (3.7)           | (4.4) | (45.0)             | _       | _       | 96.9                | (160.9)                            | (109.0)      |
| Pre-tax income (loss)                | 71.4        | 226.4            | (60.2)            | 76.5               | 84.1     |                 | 62.0            | 43.0  | 503.2              | (17.8)  | (35.1)  | 6.4                 |                                    | 456.7        |
| Income taxes                         |             |                  |                   |                    |          |                 |                 |       |                    |         |         |                     |                                    | (68.8)       |
| Net earnings                         |             |                  |                   |                    |          |                 |                 |       |                    |         |         |                     |                                    | 387.9        |
|                                      |             |                  |                   |                    |          |                 |                 |       |                    |         |         |                     |                                    |              |
| Attributable to:                     |             |                  |                   |                    |          |                 |                 |       |                    |         |         |                     |                                    |              |
| Shareholders of Fairfax              |             |                  |                   |                    |          |                 |                 |       |                    |         |         |                     |                                    | 394.2        |
| Non-controlling interests            |             |                  |                   |                    |          |                 |                 |       |                    |         |         |                     |                                    | (6.3)        |
|                                      |             |                  |                   |                    |          |                 |                 |       |                    |         |         |                     |                                    | 387.9        |

Net gains (losses) on investments for the three and six months ended June 30, 2018 and 2017 for each of the insurance and reinsurance operations, runoff operations and Other reporting segment, as well as Corporate and Other, were comprised as shown in the following tables:

## Quarter ended June 30, 2018

|                                      |             |                  | Insu              | rance and Rei      |       |                                |                 |        |                    |         |        |                     |              |
|--------------------------------------|-------------|------------------|-------------------|--------------------|-------|--------------------------------|-----------------|--------|--------------------|---------|--------|---------------------|--------------|
|                                      | Northbridge | Odyssey<br>Group | Crum &<br>Forster | Zenith<br>National | Brit  | Allied<br>World <sup>(1)</sup> | Fairfax<br>Asia | Other  | Ongoing operations | Run-off | Other  | Corporate and Other | Consolidated |
| Long equity exposures <sup>(2)</sup> | (24.7)      | 1.8              | (5.3)             | 8.1                | 8.3   | 38.4                           | (85.1)          | 23.2   | (35.3)             | (11.8)  | (2.8)  | 184.1               | 134.2        |
| Short equity exposures               | _           | (29.8)           | (53.0)            | _                  | _     | _                              | _               | (6.5)  | (89.3)             | (6.5)   | _      | (1.8)               | (97.6)       |
| Bonds                                | 2.1         | 0.2              | 0.5               | 2.0                | 1.6   | 0.7                            | (8.1)           | (20.4) | (21.4)             | (0.4)   | (2.2)  | (0.5)               | (24.5)       |
| U.S. treasury bond forwards          | 0.1         | (0.3)            | 0.8               | (0.3)              | _     | _                              | _               | _      | 0.3                | (0.3)   | _      | 0.2                 | 0.2          |
| CPI-linked derivatives               | 0.4         | 4.7              | 0.5               | _                  | 0.8   | _                              | _               | (2.2)  | 4.2                | (0.1)   | _      | (3.1)               | 1.0          |
| Foreign currency                     | (10.1)      | 16.4             | (3.8)             | (4.1)              | (5.2) | (14.0)                         | (24.8)          | 7.1    | (38.5)             | (3.5)   | (44.4) | (11.9)              | (98.3)       |
| Other                                | (2.9)       | (2.5)            | (1.6)             | (0.7)              | 4.3   | (2.5)                          | (0.6)           | 11.2   | 4.7                | (0.3)   | (0.1)  | 22.5                | 26.8         |
| Net gains (losses) on investments    | (35.1)      | (9.5)            | (61.9)            | 5.0                | 9.8   | 22.6                           | (118.6)         | 12.4   | (175.3)            | (22.9)  | (49.5) | 189.5               | (58.2)       |

## Quarter ended June 30, 2017

|                                   |             |                  | Insu              | rance and Rei      |       |                                |                 |       |                    |         |       |                     |              |
|-----------------------------------|-------------|------------------|-------------------|--------------------|-------|--------------------------------|-----------------|-------|--------------------|---------|-------|---------------------|--------------|
|                                   | Northbridge | Odyssey<br>Group | Crum &<br>Forster | Zenith<br>National | Brit  | Allied<br>World <sup>(1)</sup> | Fairfax<br>Asia | Other | Ongoing operations | Run-off | Other | Corporate and Other | Consolidated |
| Long equity exposures             | 17.3        | 80.8             | 42.5              | 13.4               | 35.2  |                                | 12.9            | 27.0  | 229.1              | 51.3    | 10.7  | 32.1                | 323.2        |
| Short equity exposures            | 12.5        | (32.3)           | (59.3)            | _                  | _     | _                              | _               | (6.9) | (86.0)             | 1.2     | _     | (1.8)               | (86.6)       |
| Bonds                             | 4.2         | 1.6              | 35.2              | 1.5                | 1.2   | _                              | 4.1             | 2.4   | 50.2               | 8.8     | 6.1   | (0.2)               | 64.9         |
| U.S. treasury bond forwards       | (0.5)       | (13.1)           | (46.8)            | (4.0)              | (8.0) | _                              | _               | (8.0) | (66.0)             | (11.3)  | _     | (0.6)               | (77.9)       |
| CPI-linked derivatives            | (2.0)       | (7.4)            | (1.6)             | (0.6)              | (3.3) | _                              | _               | 2.5   | (12.4)             | (0.9)   | _     | 0.6                 | (12.7)       |
| Foreign currency                  | (2.3)       | (1.8)            | 2.3               | 4.5                | 4.0   | _                              | (0.2)           | 0.3   | 6.8                | (3.0)   | (0.6) | (11.4)              | (8.2)        |
| Other                             | 0.5         | 0.6              | 0.3               | 0.4                | 0.2   |                                | 0.2             |       | 2.2                |         |       | 0.2                 | 2.4          |
| Net gains (losses) on investments | 29.7        | 28.4             | (27.4)            | 15.2               | 36.5  |                                | 17.0            | 24.5  | 123.9              | 46.1    | 16.2  | 18.9                | 205.1        |

## Six months ended June 30, 2018

|   | Insurance and Reinsurance |                  |                   |                    |       |                                |                 |        |                    |         |        |                     |              |
|---|---------------------------|------------------|-------------------|--------------------|-------|--------------------------------|-----------------|--------|--------------------|---------|--------|---------------------|--------------|
|   | Northbridge               | Odyssey<br>Group | Crum &<br>Forster | Zenith<br>National | Brit  | Allied<br>World <sup>(1)</sup> | Fairfax<br>Asia | Other  | Ongoing operations | Run-off | Other  | Corporate and Other | Consolidated |
| Long equity exposures <sup>(2)(3)</sup> | (26.2)                    | 52.3             | 11.2              | 3.0                | (1.7) | 55.8                           | (81.2)          | 17.2   | 30.4               | 9.4     | 916.6  | 152.9               | 1,109.3      |
| Short equity exposures                  | 0.2                       | (12.3)           | (21.8)            | _                  | _     | _                              | _               | (2.7)  | (36.6)             | (3.4)   | _      | (7.5)               | (47.5)       |
| Bonds                                   | (6.2)                     | (25.8)           | (38.3)            | (7.7)              | (3.0) | (23.0)                         | (10.5)          | (16.6) | (131.1)            | (14.5)  | (0.3)  | (3.7)               | (149.6)      |
| U.S. treasury bond forwards             | 0.5                       | 5.7              | 28.1              | 3.5                | 0.3   | _                              | _               | 0.3    | 38.4               | 7.2     | _      | 0.3                 | 45.9         |
| CPI-linked derivatives                  | (2.4)                     | (0.1)            | (0.3)             | (1.6)              | _     | _                              | _               | (9.3)  | (13.7)             | _       | _      | (5.5)               | (19.2)       |
| Foreign currency                        | (6.5)                     | 19.5             | (6.0)             | (2.3)              | (7.1) | (16.8)                         | (33.9)          | 8.8    | (44.3)             | (3.6)   | (52.5) | 18.5                | (81.9)       |
| Other                                   | (3.3)                     | (3.0)            | (2.1)             | (0.9)              | 4.5   | (3.4)                          | (0.7)           | 11.8   | 2.9                | (0.2)   | 1.0    | 15.3                | 19.0         |
| Net gains (losses) on investments       | (43.9)                    | 36.3             | (29.2)            | (6.0)              | (7.0) | 12.6                           | (126.3)         | 9.5    | (154.0)            | (5.1)   | 864.8  | 170.3               | 876.0        |

## Six months ended June 30, 2017

|                                   | Insurance and Reinsurance |                  |                   |                    |       |                                |                 |        |                    |         |        |                     |              |
|-----------------------------------|---------------------------|------------------|-------------------|--------------------|-------|--------------------------------|-----------------|--------|--------------------|---------|--------|---------------------|--------------|
|                                   | Northbridge               | Odyssey<br>Group | Crum &<br>Forster | Zenith<br>National | Brit  | Allied<br>World <sup>(1)</sup> | Fairfax<br>Asia | Other  | Ongoing operations | Run-off | Other  | Corporate and Other | Consolidated |
| Long equity exposures             | 40.5                      | 165.2            | 70.1              | 23.2               | 49.8  |                                | 18.4            | 36.0   | 403.2              | 93.6    | 13.3   | 35.2                | 545.3        |
| Short equity exposures            | 0.2                       | (65.7)           | (117.1)           | _                  | _     | _                              | _               | (12.3) | (194.9)            | (14.0)  | _      | (60.8)              | (269.7)      |
| Bonds                             | 1.9                       | (8.1)            | 36.0              | (3.6)              | 3.7   | _                              | 8.1             | 8.3    | 46.3               | 1.6     | 1.0    | (0.1)               | 48.8         |
| U.S. treasury bond forwards       | (1.9)                     | (21.1)           | (62.8)            | (5.6)              | (0.9) | _                              | _               | (2.0)  | (94.3)             | (16.9)  | _      | (1.0)               | (112.2)      |
| CPI-linked derivatives            | (2.7)                     | (10.7)           | (2.7)             | (2.2)              | (3.2) | _                              | _               | (4.7)  | (26.2)             | (1.0)   | _      | (0.8)               | (28.0)       |
| Foreign currency                  | 6.7                       | 8.9              | 5.9               | 5.7                | 6.9   | _                              | (6.3)           | 0.8    | 28.6               | (1.3)   | (17.7) | (8.8)               | 0.8          |
| Other                             | 1.9                       | 0.4              | 0.1               | 0.3                | 0.6   |                                | 0.3             | 1.3    | 4.9                | (0.1)   |        | (3.1)               | 1.7          |
| Net gains (losses) on investments | 46.6                      | 68.9             | (70.5)            | 17.8               | 56.9  |                                | 20.5            | 27.4   | 167.6              | 61.9    | (3.4)  | (39.4)              | 186.7        |

<sup>(1)</sup> Allied World is included in the company's financial reporting with effect from July 6, 2017.

<sup>(2)</sup> Corporate and Other includes the Seaspan forward contracts described in note 6 (investments in Associates) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

<sup>(3)</sup> The Other reporting segment included a non-cash gain of \$889.9 from the de-consolidation of Quess. Refer to note 15 (Acquisitions and Divestitures) to the interim consolidated financial statements for the three and six months ended June 30, 2018 for additional details.

#### **Components of Net Earnings**

#### **Underwriting and Operating Income**

Set out and discussed below are the underwriting and operating results of Fairfax's insurance and reinsurance operations, Runoff and Other reporting segment for the three and six months ended June 30, 2018 and 2017.

#### Northbridge

|                                      | Cdn      | \$      | Cdn         | \$      |          |         |             |         |
|--------------------------------------|----------|---------|-------------|---------|----------|---------|-------------|---------|
|                                      | Second o | uarter  | First six m | onths   | Second q | uarter  | First six m | onths   |
|                                      | 2018     | 2017    | 2018        | 2017    | 2018     | 2017    | 2018        | 2017    |
| Underwriting profit (loss)           | (21.7)   | 1.1     | (18.8)      | 4.5     | (17.0)   | 0.8     | (14.7)      | 3.4     |
| Loss & LAE - accident year           | 80.1 %   | 75.0 %  | 74.8 %      | 71.9 %  | 80.1 %   | 75.0 %  | 74.8 %      | 71.9 %  |
| Commissions                          | 16.5 %   | 17.2 %  | 17.0 %      | 17.0 %  | 16.5 %   | 17.2 %  | 17.0 %      | 17.0 %  |
| Underwriting expenses                | 17.4 %   | 17.4 %  | 17.3 %      | 17.5 %  | 17.4 %   | 17.4 %  | 17.3 %      | 17.5 %  |
| Combined ratio - accident year       | 114.0 %  | 109.6 % | 109.1 %     | 106.4 % | 114.0 %  | 109.6 % | 109.1 %     | 106.4 % |
| Net favourable development           | (7.8)%   | (9.9)%  | (6.4)%      | (7.1)%  | (7.8)%   | (9.9)%  | (6.4)%      | (7.1)%  |
| Combined ratio - calendar year       | 106.2 %  | 99.7 %  | 102.7 %     | 99.3 %  | 106.2 %  | 99.7 %  | 102.7 %     | 99.3 %  |
| Gross premiums written               | 468.2    | 432.9   | 800.6       | 743.7   | 363.7    | 322.7   | 626.5       | 557.5   |
| Net premiums written                 | 434.7    | 401.6   | 737.1       | 684.7   | 337.7    | 299.4   | 576.8       | 513.3   |
| Net premiums earned                  | 355.0    | 324.0   | 694.2       | 636.1   | 275.1    | 241.0   | 543.2       | 476.8   |
| Underwriting profit (loss)           | (21.7)   | 1.1     | (18.8)      | 4.5     | (17.0)   | 0.8     | (14.7)      | 3.4     |
| Interest and dividends               | 20.5     | 16.6    | 45.3        | 33.4    | 15.8     | 12.4    | 35.4        | 25.1    |
| Share of profit (loss) of associates | (7.4)    | (1.2)   | (10.3)      | 0.7     | (5.7)    | (1.0)   | (8.0)       | 0.5     |
| Operating income (loss)              | (8.6)    | 16.5    | 16.2        | 38.6    | (6.9)    | 12.2    | 12.7        | 29.0    |
|                                      |          |         |             |         |          |         |             |         |

The Canadian dollar strengthened relative to the U.S. dollar (measured using average foreign exchange rates) by 4.4% in the first six months of 2018 compared to the first six months of 2017. To avoid the distortion caused by foreign currency translation, the table above presents Northbridge's underwriting and operating results in both U.S. dollars and Canadian dollars (Northbridge's functional currency). The discussion which follows makes reference to those Canadian dollar figures unless indicated otherwise.

Northbridge reported underwriting losses of Cdn\$21.7 and Cdn\$18.8 (\$17.0 and \$14.7) and combined ratios of 106.2% and 102.7% in the second quarter and first six months of 2018 compared to underwriting profits of Cdn\$1.1 and Cdn\$4.5 (\$0.8 and \$3.4) and combined ratios of 99.7% and 99.3% in the second quarter and first six months of 2017. The decrease in underwriting profit in the second quarter and first six months of 2018 principally reflected an increase in current period catastrophe losses and higher non-catastrophe loss experience related to the current accident year (reflecting increased severity of losses in the commercial automobile line of business).

The underwriting results in the second quarter and first six months of 2018 included Cdn\$17.6 (\$13.8) and Cdn\$18.1 (\$14.2) (5.0 and 2.6 combined ratio points) of current period catastrophe losses principally related to windstorms in Ontario and Quebec in the second quarter of 2018. The underwriting results in the second quarter and first six months of 2017 included Cdn\$5.9 (\$4.4) and Cdn\$6.4 (\$4.8) (1.8 and 1.0 combined ratio points) of current period catastrophe losses.

Net favourable prior year reserve development in the second quarter and first six months of 2018 of Cdn\$27.7 and Cdn\$44.2 (\$21.5 and \$34.6) (7.8 and 6.4 combined ratio points) principally reflected better than expected emergence on automobile and casualty lines of business related to accident years 2013 to 2016. Net favourable prior year reserve development in the second quarter and first six months of 2017 of Cdn\$31.8 and Cdn\$45.3 (\$23.8 and \$34.0) (9.9 and 7.1 combined ratio points) principally reflected better than expected emergence on automobile and casualty lines of business related to accident years 2006 to 2014. Northbridge's commission expense ratio decreased to 16.5% in the second quarter of 2018 from 17.2% in the second quarter of 2017 primarily reflecting reduced commission expense related to lower profitability.

Gross premiums written increased by 8.2% and 7.7% from Cdn\$432.9 and Cdn\$743.7 in the second quarter and first six months of 2017 to Cdn\$468.2 and Cdn\$800.6 in the second quarter and first six months of 2018, primarily reflecting price increases across the group and strong retention of renewal business. Net premiums written increased by 8.2% and 7.7% in the second quarter and first six months of 2018, consistent with the growth in gross premiums written. Net premiums earned increased by 9.6% and 9.1% in the second quarter and first six months of 2018 reflecting the growth in net premiums written during 2017 and 2018.

Interest and dividends increased to Cdn\$20.5 and Cdn\$45.3 (\$15.8 and \$35.4) in the second quarter and first six months of 2018 from Cdn\$16.6 and Cdn\$33.4 (\$12.4 and \$25.1) in the second quarter and first six months of 2017 principally reflecting lower total return swap expense and higher interest income earned (primarily due to purchases of short-dated Canadian government and U.S. treasury bonds in the first and second quarters of 2018). Share of loss of associates of Cdn\$7.4 and Cdn\$10.3 (\$5.7 and \$8.0) in the second quarter and first six months of 2018, primarily reflected Northbridge's share of loss of Peak Achievement.

Cash used in operating activities (excluding operating cash flow activity related to securities recorded at FVTPL) was Cdn\$1.5 (\$1.2) in the first six months of 2018 compared to cash provided by operating activities of Cdn\$27.7 (\$20.8) in the first six months of 2017, with the change primarily due to higher income taxes paid.

## Odyssey Group<sup>(1)</sup>

|                                      | Second o | quarter | First six r | months  |
|--------------------------------------|----------|---------|-------------|---------|
|                                      | 2018     | 2017    | 2018        | 2017    |
| Underwriting profit                  | 60.9     | 55.6    | 115.4       | 103.7   |
| Loss & LAE - accident year           | 68.0 %   | 66.5 %  | 66.2 %      | 64.7 %  |
| Commissions                          | 20.6 %   | 18.9 %  | 21.4 %      | 20.8 %  |
| Underwriting expenses                | 9.2 %    | 10.4 %  | 10.2 %      | 11.1 %  |
| Combined ratio - accident year       | 97.8 %   | 95.8 %  | 97.8 %      | 96.6 %  |
| Net favourable development           | (6.4)%   | (5.3)%  | (6.5)%      | (6.2)%  |
| Combined ratio - calendar year       | 91.4 %   | 90.5 %  | 91.3 %      | 90.4 %  |
|                                      |          | _       |             |         |
| Gross premiums written               | 947.5    | 769.5   | 1,712.6     | 1,361.0 |
| Net premiums written                 | 790.0    | 660.6   | 1,479.7     | 1,215.8 |
| Net premiums earned                  | 707.5    | 586.8   | 1,325.5     | 1,085.7 |
| Underwriting profit                  | 60.9     | 55.6    | 115.4       | 103.7   |
| Interest and dividends               | 32.8     | 30.1    | 73.0        | 69.5    |
| Share of profit (loss) of associates | 32.0     | (3.3)   | 25.5        | 0.1     |
| Operating income                     | 125.7    | 82.4    | 213.9       | 173.3   |
|                                      |          |         |             |         |

<sup>(1)</sup> These results differ from those published by Odyssey Group primarily due to differences between IFRS and U.S. GAAP and purchase accounting adjustments (principally goodwill and intangible assets) recorded by Fairfax related to the privatization of Odyssey Group in 2009.

Odyssey Group reported underwriting profits of \$60.9 and \$115.4 and combined ratios of 91.4% and 91.3% in the second quarter and first six months of 2018 compared to underwriting profits of \$55.6 and \$103.7 and combined ratios of 90.5% and 90.4% in the second quarter and first six months of 2017. The increase in underwriting profit in the second quarter and first six months of 2018 principally reflected increased business volumes and a modest increase in net favourable prior year reserve development, partially offset by higher non-catastrophe loss experience related to the current accident year (primarily an increase in large losses).

Net favourable prior year reserve development (principally related to property catastrophe loss reserves in each of 2018 and 2017) increased to \$45.4 and \$85.9 (6.4 and 6.5 combined ratio points) in the second quarter and first six months of 2018 from \$31.1 and \$67.3 (5.3 and 6.2 combined ratio points) in the second quarter and first six months of 2017. Attritional current period catastrophe losses (net of reinstatement premiums) increased to \$26.9 and \$64.8 (3.8 and 4.9 combined ratio points) in the second quarter and first six months of 2018 from \$24.6 and \$53.9 (4.2 and 5.0 combined ratio points) in the second quarter and first six months of 2017. Odyssey Group's underwriting expense ratios decreased to 9.2% and 10.2% in the second quarter and first six months of 2018 from 10.4% and 11.1% in the second quarter and first six months of 2017, primarily reflecting the increase in net premiums earned. Odyssey Group's commission expense ratio increased to 20.6% and 21.4% in the second quarter and first six months of 2018 from 18.9% and 20.8% in the second quarter and first six months of 2017, primarily reflecting changes in the mix of business.

Gross premiums written and net premiums written increased by 23.1% and 19.6% in the second quarter of 2018, and increased by 25.8% and 21.7% in first six months of 2018 principally reflecting increases in all divisions with the majority of the increase related to the North America (growth in property and accident and health lines of business) and U.S. Insurance divisions (growth in automobile lines of business). Net premiums earned in the second quarter and first six months of 2018 increased by 20.6% and 22.1% consistent with the growth in net premiums written during 2017 and 2018.

Interest and dividends increased to \$32.8 and \$73.0 in the second quarter and first six months of 2018 from \$30.1 and \$69.5 in the second quarter and first six months of 2017, primarily reflecting higher interest income earned (principally due to purchases of short-dated U.S. treasury bonds in the first and second quarters of 2018) and increased total return swap income, partially offset by higher investment management and administration fees. Share of profit of associates of \$32.0 and \$25.5 in the second quarter and first six months of 2018 primarily reflected OdysseyRe's share of net gains on sales of investment properties (located in Dublin, Ireland) by KWF LPs.

Cash provided by operating activities (excluding operating cash flow activity related to securities recorded at FVTPL) increased to \$132.0 in the first six months of 2018 from \$126.0 in the first six months of 2017, primarily due to increased net premium volume, largely offset by lower investment income received and higher income tax payments.

#### Crum & Forster

|                                      | Second q | uarter | First six months |         |
|--------------------------------------|----------|--------|------------------|---------|
|                                      | 2018     | 2017   | 2018             | 2017    |
| Underwriting profit                  | 7.2      | 3.6    | 8.5              | 5.9     |
|                                      |          |        |                  |         |
| Loss & LAE - accident year           | 63.2%    | 64.4%  | 63.2%            | 64.6 %  |
| Commissions                          | 15.1%    | 15.5%  | 15.8%            | 15.7 %  |
| Underwriting expenses                | 20.2%    | 19.3%  | 20.1%            | 19.4 %  |
| Combined ratio - accident year       | 98.5%    | 99.2%  | 99.1%            | 99.7 %  |
| Net favourable development           |          |        |                  | (0.4)%  |
| Combined ratio - calendar year       | 98.5%    | 99.2%  | 99.1%            | 99.3 %  |
|                                      |          |        |                  |         |
| Gross premiums written               | 618.2    | 549.2  | 1,190.2          | 1,068.6 |
| Net premiums written                 | 511.5    | 475.2  | 996.3            | 926.3   |
| Net premiums earned                  | 491.7    | 463.4  | 959.2            | 908.7   |
| Underwriting profit                  | 7.2      | 3.6    | 8.5              | 5.9     |
| Interest and dividends               | 11.2     | 6.6    | 30.5             | 17.7    |
| Share of profit (loss) of associates | 0.1      | 0.3    | (2.5)            | (2.6)   |
| Operating income                     | 18.5     | 10.5   | 36.5             | 21.0    |

Crum & Forster reported underwriting profits of \$7.2 and \$8.5 and combined ratios of 98.5% and 99.1% in the second quarter and first six months of 2018 compared to underwriting profits of \$3.6 and \$5.9 and combined ratios of 99.2% and 99.3% in the second quarter and first six months of 2017. The increase in underwriting profits in the second quarter and first six months of 2018 principally reflected higher business volumes in more profitable lines of business and an improvement in non-catastrophe loss experience related to the current accident year (primarily in property and other short-tail lines of business).

Underwriting profits in the second quarters and first six months of 2018 and 2017 included \$6.1 and \$12.1 (1.2 and 1.3 combined ratio points) and \$7.1 and \$10.1 (1.5 and 1.1 combined ratio points) of attritional current period catastrophe losses (net of reinstatement premiums). There was nominal net prior year reserve development in the second quarters and first six months of 2018 and 2017.

Gross premiums written increased by 12.6% and 11.4% in the second quarter and first six months of 2018 principally reflecting growth in accident and health, commercial transportation, commercial multi-peril, general liability and property lines of business. Net premiums written increased by 7.6% in both the second quarter and first six months of 2018, consistent with the growth in gross premiums written. Net premiums earned increased by 6.1% and 5.6% in the second quarter and first six months of 2018 reflecting the growth in net premiums written during 2017 and 2018.

Interest and dividends of \$11.2 and \$30.5 in the second quarter and first six months of 2018 increased from \$6.6 and \$17.7 in the second quarter and first six months of 2017, primarily due to lower total return swap expense and lower investment management and administration fees.

Cash used in operating activities (excluding operating cash flow activity related to securities recorded at FVTPL) of \$8.8 in the first six months of 2018 compared to cash provided by operating activities of \$11.7 in the first six months of 2017 with the change primarily due to increased net paid claims.

# Zenith National (1)

| Underwriting profit         2018         2017         2018         2017           Loss & LAE - accident year         58.2 %         59.3 %         59.0 %         59.4 %           Commissions         10.3 %         10.4 %         10.4 %         10.4 %           Underwriting expenses         27.2 %         25.8 %         27.3 %         27.0 %           Combined ratio - accident year         95.7 %         95.5 %         96.7 %         96.8 %           Net favourable development         (7.1)%         (6.0)%         (9.3)%         (11.8)%           Combined ratio - calendar year         88.6 %         89.5 %         87.4 %         85.0 %           Ret premiums written         165.1         172.7         476.8         508.0           Net premiums written         162.3         170.1         470.7         501.9           Net premiums written         199.6         199.4         395.7         387.6           Underwriting profit         22.7         21.0         50.0         58.3           Interest and dividends         7.3         5.8         15.3         11.7           Share of loss of associates         (8.1)         (4.6)         (9.3)         (5.5)           Operating income         21.9 |                                | Second o | uarter | First six months |         |
|--|--------------------------------|----------|--------|------------------|---------|
| Loss & LAE - accident year       58.2 %       59.3 %       59.0 %       59.4 %         Commissions       10.3 %       10.4 %       10.4 %       10.4 %         Underwriting expenses       27.2 %       25.8 %       27.3 %       27.0 %         Combined ratio - accident year       95.7 %       95.5 %       96.7 %       96.8 %         Net favourable development       (7.1)%       (6.0)%       (9.3)%       (11.8)%         Combined ratio - calendar year       88.6 %       89.5 %       87.4 %       85.0 %         Gross premiums written       165.1       172.7       476.8       508.0         Net premiums written       162.3       170.1       470.7       501.9         Net premiums earned       199.6       199.4       395.7       387.6         Underwriting profit       22.7       21.0       50.0       58.3         Interest and dividends       7.3       5.8       15.3       11.7         Share of loss of associates       (8.1)       (4.6)       (9.3)       (5.5)  |                                | 2018     | 2017   | 2018             | 2017    |
| Commissions         10.3 %         10.4 %         10.4 %           Underwriting expenses         27.2 %         25.8 %         27.3 %         27.0 %           Combined ratio - accident year         95.7 %         95.5 %         96.7 %         96.8 %           Net favourable development         (7.1)%         (6.0)%         (9.3)%         (11.8)%           Combined ratio - calendar year         88.6 %         89.5 %         87.4 %         85.0 %           Gross premiums written         165.1         172.7         476.8         508.0           Net premiums written         162.3         170.1         470.7         501.9           Net premiums earned         199.6         199.4         395.7         387.6           Underwriting profit         22.7         21.0         50.0         58.3           Interest and dividends         7.3         5.8         15.3         11.7           Share of loss of associates         (8.1)         (4.6)         (9.3)         (5.5)  | Underwriting profit            | 22.7     | 21.0   | 50.0             | 58.3    |
| Underwriting expenses         27.2 %         25.8 %         27.3 %         27.0 %           Combined ratio - accident year         95.7 %         95.5 %         96.7 %         96.8 %           Net favourable development         (7.1)%         (6.0)%         (9.3)%         (11.8)%           Combined ratio - calendar year         88.6 %         89.5 %         87.4 %         85.0 %           Gross premiums written         165.1         172.7         476.8         508.0           Net premiums written         162.3         170.1         470.7         501.9           Net premiums earned         199.6         199.4         395.7         387.6           Underwriting profit         22.7         21.0         50.0         58.3           Interest and dividends         7.3         5.8         15.3         11.7           Share of loss of associates         (8.1)         (4.6)         (9.3)         (5.5)   | Loss & LAE - accident year     | 58.2 %   | 59.3 % | 59.0 %           | 59.4 %  |
| Combined ratio - accident year       95.7 %       95.5 %       96.7 %       96.8 %         Net favourable development       (7.1)%       (6.0)%       (9.3)%       (11.8)%         Combined ratio - calendar year       88.6 %       89.5 %       87.4 %       85.0 %         Gross premiums written       165.1       172.7       476.8       508.0         Net premiums written       162.3       170.1       470.7       501.9         Net premiums earned       199.6       199.4       395.7       387.6         Underwriting profit       22.7       21.0       50.0       58.3         Interest and dividends       7.3       5.8       15.3       11.7         Share of loss of associates       (8.1)       (4.6)       (9.3)       (5.5)   | Commissions                    | 10.3 %   | 10.4 % | 10.4 %           | 10.4 %  |
| Net favourable development       (7.1)%       (6.0)%       (9.3)%       (11.8)%         Combined ratio - calendar year       88.6 %       89.5 %       87.4 %       85.0 %         Gross premiums written       165.1       172.7       476.8       508.0         Net premiums written       162.3       170.1       470.7       501.9         Net premiums earned       199.6       199.4       395.7       387.6         Underwriting profit       22.7       21.0       50.0       58.3         Interest and dividends       7.3       5.8       15.3       11.7         Share of loss of associates       (8.1)       (4.6)       (9.3)       (5.5)  | Underwriting expenses          | 27.2 %   | 25.8 % | 27.3 %           | 27.0 %  |
| Combined ratio - calendar year         88.6 %         89.5 %         87.4 %         85.0 %           Gross premiums written         165.1         172.7         476.8         508.0           Net premiums written         162.3         170.1         470.7         501.9           Net premiums earned         199.6         199.4         395.7         387.6           Underwriting profit         22.7         21.0         50.0         58.3           Interest and dividends         7.3         5.8         15.3         11.7           Share of loss of associates         (8.1)         (4.6)         (9.3)         (5.5)  | Combined ratio - accident year | 95.7 %   | 95.5 % | 96.7 %           | 96.8 %  |
| Gross premiums written         165.1         172.7         476.8         508.0           Net premiums written         162.3         170.1         470.7         501.9           Net premiums earned         199.6         199.4         395.7         387.6           Underwriting profit         22.7         21.0         50.0         58.3           Interest and dividends         7.3         5.8         15.3         11.7           Share of loss of associates         (8.1)         (4.6)         (9.3)         (5.5)   | Net favourable development     | (7.1)%   | (6.0)% | (9.3)%           | (11.8)% |
| Net premiums written       162.3       170.1       470.7       501.9         Net premiums earned       199.6       199.4       395.7       387.6         Underwriting profit       22.7       21.0       50.0       58.3         Interest and dividends       7.3       5.8       15.3       11.7         Share of loss of associates       (8.1)       (4.6)       (9.3)       (5.5)  | Combined ratio - calendar year | 88.6 %   | 89.5 % | 87.4 %           | 85.0 %  |
| Net premiums written       162.3       170.1       470.7       501.9         Net premiums earned       199.6       199.4       395.7       387.6         Underwriting profit       22.7       21.0       50.0       58.3         Interest and dividends       7.3       5.8       15.3       11.7         Share of loss of associates       (8.1)       (4.6)       (9.3)       (5.5)  |                                |          |        |                  |         |
| Net premiums earned         199.6         199.4         395.7         387.6           Underwriting profit         22.7         21.0         50.0         58.3           Interest and dividends         7.3         5.8         15.3         11.7           Share of loss of associates         (8.1)         (4.6)         (9.3)         (5.5)   | Gross premiums written         | 165.1    | 172.7  | 476.8            | 508.0   |
| Underwriting profit         22.7         21.0         50.0         58.3           Interest and dividends         7.3         5.8         15.3         11.7           Share of loss of associates         (8.1)         (4.6)         (9.3)         (5.5)   | Net premiums written           | 162.3    | 170.1  | 470.7            | 501.9   |
| Interest and dividends       7.3       5.8       15.3       11.7         Share of loss of associates       (8.1)       (4.6)       (9.3)       (5.5)   | Net premiums earned            | 199.6    | 199.4  | 395.7            | 387.6   |
| Share of loss of associates (8.1) (4.6) (9.3) (5.5)  | Underwriting profit            | 22.7     | 21.0   | 50.0             | 58.3    |
|  | Interest and dividends         | 7.3      | 5.8    | 15.3             | 11.7    |
| Operating income         21.9         22.2         56.0         64.5   | Share of loss of associates    | (8.1)    | (4.6)  | (9.3)            | (5.5)   |
|  | Operating income               | 21.9     | 22.2   | 56.0             | 64.5    |

<sup>(1)</sup> These results differ from those published by Zenith National primarily due to differences between IFRS and U.S. GAAP, intercompany investment transactions and acquisition accounting adjustments recorded by Fairfax related to the acquisition of Zenith National in 2010.

Zenith National reported underwriting profits of \$22.7 and \$50.0 and combined ratios of 88.6% and 87.4% in the second quarter and first six months of 2018 compared to underwriting profits of \$21.0 and \$58.3 and combined ratios of 89.5% and 85.0% in the second quarter and first six months of 2017. The decrease in the combined ratio in the second quarter of 2018 principally reflected higher net favourable prior year reserve development while the increase in the combined ratio in the first six months of 2018 principally reflected lower net favourable prior year reserve development. Net favourable prior year reserve development of \$14.2 and \$36.7 (7.1 and 9.3 combined ratio points) in the second quarter and first six months of 2018 (compared to \$11.9 and \$45.8 (6.0 and 11.8 combined ratio points) in the second quarter and first six months of 2017), principally reflected net favourable emergence related to accident years 2015 through 2017. The estimated accident year loss and LAE ratio in the second quarter and first six months of 2018 was comparable to that of the second quarter and first six months of 2017 and reflected favourable loss development trends for accident year 2017 emerging in 2018, offset by modest earned price decreases and estimated loss trends for accident year 2018. Net premiums earned in the second quarter and first six months of 2017, primarily reflecting higher audit premiums (additional net premiums earned based on exposure reported by the insured), partially offset by earned price decreases.

Interest and dividends of \$7.3 and \$15.3 in the second quarter and first six months of 2018 increased from \$5.8 and \$11.7 in the second quarter and first six months of 2017, primarily reflecting higher total return swap income and higher interest income earned (principally reflecting purchases of short-dated U.S. treasury bonds in the first and second quarters of 2018). Share of loss of associates of \$8.1 and \$9.3 in the second quarter and first six months of 2018 primarily reflected Zenith National's share of a non-cash impairment charge related to Thai Re.

Cash provided by operating activities (excluding operating cash flow activity related to securities recorded at FVTPL) increased to \$52.5 in the first six months of 2018 from \$30.5 in the first six months of 2017, primarily as a result of lower income taxes paid.

#### Brit (1)

|                                      | Second o | <u>juarter</u> | First six n | nonths  |
|--------------------------------------|----------|----------------|-------------|---------|
|                                      | 2018     | 2017           | 2018        | 2017    |
| Underwriting profit                  | 13.7     | 11.9           | 17.6        | 23.0    |
|                                      |          |                |             |         |
| Loss & LAE - accident year           | 57.5 %   | 57.8 %         | 56.6 %      | 55.2 %  |
| Commissions                          | 27.1 %   | 26.5 %         | 27.7 %      | 27.3 %  |
| Underwriting expenses                | 14.3 %   | 14.7 %         | 14.5 %      | 15.5 %  |
| Combined ratio - accident year       | 98.9 %   | 99.0 %         | 98.8 %      | 98.0 %  |
| Net favourable development           | (2.1)%   | (2.0)%         | (1.1)%      | (1.1)%  |
| Combined ratio - calendar year       | 96.8 %   | 97.0 %         | 97.7 %      | 96.9 %  |
|                                      |          |                |             |         |
| Gross premiums written               | 598.1    | 583.2          | 1,150.8     | 1,092.5 |
| Net premiums written                 | 387.0    | 374.4          | 795.6       | 768.8   |
| Net premiums earned                  | 431.3    | 402.5          | 779.3       | 743.9   |
| Underwriting profit                  | 13.7     | 11.9           | 17.6        | 23.0    |
| Interest and dividends               | 11.8     | 5.7            | 23.9        | 13.6    |
| Share of profit (loss) of associates | (7.3)    | (3.4)          | (8.9)       | 1.2     |
| Operating income                     | 18.2     | 14.2           | 32.6        | 37.8    |
|                                      |          |                |             |         |

<sup>(1)</sup> These results differ from those published by Brit primarily due to acquisition accounting adjustments recorded by Fairfax relating to the acquisition of Brit on June 5, 2015 and different measurement and presentation of certain items including investments and foreign exchange.

On July 5, 2018 Brit used the proceeds from a \$264.6 capital contribution from the company to purchase an 11.2% ownership interest from its minority shareholder (OMERS) for \$251.8 and to pay an accrued dividend of \$12.8 on the shares purchased. Subsequent to this transaction, the company's ownership interest in Brit was 88.0%.

Brit reported underwriting profits of \$13.7 and \$17.6 and combined ratios of 96.8% and 97.7% in the second quarter and first six months of 2018 compared to underwriting profits of \$11.9 and \$23.0 and combined ratios of 97.0% and 96.9% in the second quarter and first six months of 2017. The decrease in underwriting profit in the first six months of 2018 principally reflected higher non-catastrophe loss experience related to the current accident year (principally due to the impact of downward pressure on pricing experienced in 2017) and a modest increase in current period catastrophe losses, partially offset by decreased underwriting expenses.

Net favourable prior year reserve development of \$8.9 (2.1 and 1.1 combined ratio points) in the second quarter and first six months of 2018 primarily reflected better than expected emergence on energy, U.S. property, casualty treaty and property treaty lines of business, partially offset by reserve strengthening in marine and accident and health lines of business. Net favourable prior year reserve development of \$7.9 (2.0 and 1.1 combined ratio points) in the second quarter and first six months of 2017, primarily reflected better than expected emergence on casualty and property reinsurance and energy lines of business, partially offset by net reserve strengthening of \$13.1 resulting from a change in the Ogden discount rate that was effective from March 2017. There was nominal current period catastrophe losses in the second quarters and first six months of 2018 and 2017.

Brit's underwriting expense ratio decreased to 14.3% and 14.5% in the second quarter and first six months of 2018 from 14.7% and 15.5% in the second quarter and first six months of 2017, primarily reflecting increased fee income earned from the management of third party underwriting capital and lower compensation costs, partially offset by the unfavourable impact of foreign currency translation.

Gross premiums written increased by 2.6% and 5.3% in the second quarter and first six months of 2018, principally reflecting increased contribution from initiatives launched in recent years, price increases (principally in property lines of business) and the favourable impact of foreign currency translation, partially offset by reductions in non-core lines of business through active portfolio management. Net premiums written increased by 3.4% and 3.5% in the second quarter and first six months of 2018 reflecting the same factors that affected gross premiums written. Net premiums earned increased by 7.2% and 4.8% reflecting increased net premiums written during 2017 and 2018 related primarily to Brit's U.S. operations.

Interest and dividends of \$11.8 and \$23.9 in the second quarter and first six months of 2018 increased from \$5.7 and \$13.6 in the second quarter and first six months of 2017, primarily due to higher interest income earned (principally reflecting purchases of short-dated U.S. treasury bonds in the first and second quarters of 2018). Share of loss of associates of \$7.3 and \$8.9 in the second quarter and first six months of 2018 primarily reflected Brit's share of loss of Peak Achievement.

Cash used in operating activities (excluding operating cash flow activity related to securities recorded at FVTPL) of \$151.0 in the first six months of 2018 increased from cash used in operating activities of \$95.7 in the first six months of 2017, primarily reflecting increased net underwriting cash outflow related to net paid losses on 2017 catastrophe events.

# Allied World(1)

|                                | Second qua | arter    | First six months |      |  |
|--------------------------------|------------|----------|------------------|------|--|
|                                | 2018       | 2017     | 2018             | 2017 |  |
| Underwriting profit            | 28.6       | <u> </u> | 55.3             |      |  |
| Loss & LAE - accident year     | 69.0 %     | _        | 69.5 %           | _    |  |
| Commissions                    | 8.3 %      | _        | 7.3 %            | _    |  |
| Underwriting expenses          | 19.6 %     | _        | 19.5 %           | _    |  |
| Combined ratio - accident year | 96.9 %     | _        | 96.3 %           |      |  |
| Net favourable development     | (2.0)%     |          | (1.4)%           |      |  |
| Combined ratio - calendar year | 94.9 %     |          | 94.9 %           | _    |  |
| ·                              |            |          |                  |      |  |
| Gross premiums written         | 887.7      | _        | 1,819.8          | _    |  |
| Net premiums written           | 628.5      | _        | 1,363.5          | _    |  |
| Net premiums earned            | 560.8      | _        | 1,079.2          |      |  |
| Underwriting profit            | 28.6       | _        | 55.3             | _    |  |
| Interest and dividends         | 27.5       | _        | 50.3             | _    |  |
| Share of loss of associates    | (11.9)     |          | (13.4)           |      |  |
| Operating income               | 44.2       |          | 92.2             |      |  |

<sup>(1)</sup> These results differ from those published by Allied World primarily due to acquisition accounting adjustments recorded by Fairfax related to the acquisition of Allied World on July 6, 2017.

On May 7, 2018 Allied World used the proceeds from a \$325.5 capital contribution from Fairfax to redeem all of its 5.50% senior notes due November 15, 2020 for cash consideration of \$325.5, including accrued interest and make-whole provision. On April 30, 2018 a dividend of \$61.3 was paid to Allied World's minority shareholders (OMERS, AIMCo and others).

As used herein, "Allied World" means Allied World Assurance Company Holdings, GmbH, the successor by merger to Allied World Assurance Company Holdings, AG ("Allied World AG"). On July 6, 2017 the company completed the acquisition of 94.6% of the outstanding shares of Allied World AG for purchase consideration of \$3,977.9, consisting of \$1,905.6 in cash and \$2,072.3 by the issuance of 4,799,497 subordinate voting shares. In addition, Allied World AG declared a special pre-closing cash dividend of \$5.00 per share (\$438.0). Contemporaneously with the closing of the acquisition of Allied World AG, Ontario Municipal Employees Retirement System ("OMERS"), the pension plan manager for government employees in the province of Ontario, Alberta Investment Management Corporation ("AIMCo"), an investment manager for pension, endowment and government funds in the province of Alberta, and certain other third parties (together, "the co-investors") invested \$1,580.0 for an indirect equity interest in Allied World AG. The remaining 5.4% of the outstanding shares of Allied World AG were acquired on August 17, 2017 for purchase consideration of \$229.0, consisting of \$109.7 in cash and \$119.3 by the issuance of 276,397 subordinate voting shares, in a merger transaction under Swiss law pursuant to which Allied World became the surviving entity. This merger resulted in the co-investors holding an indirect ownership interest in Allied World of 32.6%. The co-investors have a dividend in priority to the company, and the company will have the ability to purchase the shares owned by the co-investors over the seven years subsequent to the acquisition date. Allied World is a global property, casualty and specialty insurer and reinsurer.

Allied World reported underwriting profits of \$28.6 and \$55.3 and combined ratios of 94.9% in both the second quarter and first six months of 2018. Allied World recorded net favourable prior year reserve development of \$11.2 and \$15.1 (2.0 and 1.4 combined ratio points) in the second quarter and first six months of 2018 which included net favourable development from 2017 catastrophe losses. There were no current period catastrophe losses in the second quarter and first six months of 2018. Share of loss of associates of \$11.9 and \$13.4 in the second quarter and first six months of 2018 primarily reflected Allied World's share of loss of Peak Achievement.

## Fairfax Asia

|                                      | Second o | uarter  | First six months |         |
|--------------------------------------|----------|---------|------------------|---------|
|                                      | 2018     | 2017    | 2018             | 2017    |
| Underwriting profit (loss)           | 0.3      | 11.9    | (2.0)            | 16.8    |
|                                      |          |         |                  |         |
| Loss & LAE - accident year           | 69.2 %   | 83.8 %  | 73.0 %           | 81.0 %  |
| Commissions                          | 9.0 %    | 1.2 %   | 10.6 %           | 2.6 %   |
| Underwriting expenses                | 32.3 %   | 22.8 %  | 29.5 %           | 21.7 %  |
| Combined ratio - accident year       | 110.5 %  | 107.8 % | 113.1 %          | 105.3 % |
| Net favourable development           | (11.0)%  | (21.9)% | (11.0)%          | (15.7)% |
| Combined ratio - calendar year       | 99.5 %   | 85.9 %  | 102.1 %          | 89.6 %  |
|                                      |          |         |                  |         |
| Gross premiums written               | 85.1     | 169.0   | 196.1            | 348.6   |
| Net premiums written                 | 46.1     | 86.1    | 99.7             | 186.2   |
| Net premiums earned                  | 46.3     | 84.9    | 96.1             | 161.2   |
| Underwriting profit (loss)           | 0.3      | 11.9    | (2.0)            | 16.8    |
| Interest and dividends               | 4.5      | 6.6     | 9.0              | 12.8    |
| Share of profit (loss) of associates | (1.7)    | 15.2    | (0.7)            | 15.6    |
| Operating income                     | 3.1      | 33.7    | 6.3              | 45.2    |

On December 28, 2017 the company completed the sale of its 97.7% interest in First Capital Insurance Limited ("First Capital") to Mitsui Sumitomo Insurance Company Limited of Tokyo, Japan ("Mitsui Sumitomo") for gross proceeds of \$1,683.3 and realized a net after-tax gain of \$1,018.6. The transaction was completed pursuant to an agreement with Mitsui Sumitomo to pursue a global strategic alliance. On July 1, 2018 Falcon entered into a 25% quota share reinsurance agreement to participate in the net underwriting result of First Capital's insurance portfolio.

On August 30, 2017 Pacific Insurance acquired the assets and liabilities of the general insurance business of Prudential Assurance Malaysia Berhad ("Prudential Assurance Malaysia") for \$2.3. Prudential Assurance Malaysia is a general insurer in Malaysia.

On July 6, 2017 the company sold a 12.2% equity interest in ICICI Lombard General Insurance Company Limited ("ICICI Lombard") to private equity investors for net proceeds of \$376.3 and a net realized gain of \$223.3. On September 19, 2017 the company sold an additional 12.1% equity interest through participation in ICICI Lombard's initial public offering for net proceeds of \$532.2 and a net realized gain of \$372.3. In the third quarter of 2017 the company's remaining 9.9% equity interest in ICICI Lombard was reclassified from the equity method of accounting to a common stock (included in holding company cash and investments in the Fairfax Asia reporting segment with a fair value of \$438.1 at June 30, 2018 (December 31, 2017 - \$549.0)).

Fairfax Asia reported an underwriting profit of \$0.3 and an underwriting loss of \$2.0 and combined ratios of 99.5% and 102.1% in the second quarter and first six months of 2018 compared to underwriting profits of \$11.9 and \$16.8 and combined ratios of 85.9% and 89.6% in the second quarter and first six months of 2017. The entities comprising Fairfax Asia produced combined ratios as set out in the following table:

|  | Second quarter |        | FIRST SIX IT | nontns |  |
|--|----------------|--------|--------------|--------|--|
|  | 2018           | 2017   | 2018         | 2017   |  |
| First Capital <sup>(1)</sup>                           | _              | 58.7%  |              | 64.7%  |  |
| Falcon   | 93.8%          | 97.4%  | 98.5%        | 102.2% |  |
| Pacific Insurance                                      | 97.8%          | 96.0%  | 107.7%       | 97.7%  |  |
| AMAG Insurance   | 95.5%          | 96.1%  | 95.7%        | 96.5%  |  |
| Fairfirst Insurance                                    | 102.0%         | 102.7% | 100.8%       | 101.0% |  |
| Fairfax Asia (excluding First Capital <sup>(1)</sup> ) | 99.5%          | 101.9% | 102.1%       | 102.8% |  |

<sup>(1)</sup> The company divested its 97.7% interest in First Capital on December 28, 2017.

Fairfax Asia's underwriting results in the second quarter and first six months of 2018 included the benefit of \$5.1 and \$10.6 (11.0 combined ratio points) of net favourable prior year reserve development, primarily related to workers' compensation, commercial automobile and property loss reserves. Fairfax Asia's underwriting profits in the second quarter and first six months of 2017 included the benefit of \$18.6 and \$25.3 (21.9 and 15.7 combined ratio points) of net favourable prior year reserve development, primarily related to marine, health, commercial automobile and property loss reserves.

Fairfax Asia's commission expense ratio increased to 9.0% and 10.6% in the second quarter and first six months of 2018 from 1.2% and 2.6% in the second quarter and first six months of 2017, primarily reflecting decreased profit commission on reinsurance ceded following the divestiture of First Capital. Fairfax Asia's underwriting expense ratio increased to 32.3% and 29.5% in the second quarter and first six months of 2018 from 22.8% and 21.7% in the second quarter and first six months of 2017, primarily reflecting lower net earned premium following the divestiture of First Capital.

The divestiture of First Capital affected gross premiums written, net premiums written and net premiums earned as set out in the following table:

Second quarter

|                                    | Second quarter               |                            |                           |                              |                            |                           |  |  |  |
|------------------------------------|------------------------------|----------------------------|---------------------------|------------------------------|----------------------------|---------------------------|--|--|--|
|                                    |                              | 2018                       |                           | 2017                         |                            |                           |  |  |  |
|                                    | Gross<br>premiums<br>written | Net<br>premiums<br>written | Net<br>premiums<br>earned | Gross<br>premiums<br>written | Net<br>premiums<br>written | Net<br>premiums<br>earned |  |  |  |
| Fairfax Asia - as reported         | 85.1                         | 46.1                       | 46.3                      | 169.0                        | 86.1                       | 84.9                      |  |  |  |
| First Capital                      |                              |                            |                           | (91.9)                       | (36.8)                     | (31.3)                    |  |  |  |
| Fairfax Asia - as adjusted         | 85.1                         | 46.1                       | 46.3                      | 77.1                         | 49.3                       | 53.6                      |  |  |  |
| Percentage change (year-over-year) | 10.4%                        | (6.5)%                     | (13.6)%                   |                              |                            |                           |  |  |  |

|                                    |                              | First six months           |                           |                              |                            |                           |  |  |  |  |
|------------------------------------|------------------------------|----------------------------|---------------------------|------------------------------|----------------------------|---------------------------|--|--|--|--|
|                                    |                              | 2018                       |                           | 2017                         |                            |                           |  |  |  |  |
|                                    | Gross<br>premiums<br>written | Net<br>premiums<br>written | Net<br>premiums<br>earned | Gross<br>premiums<br>written | Net<br>premiums<br>written | Net<br>premiums<br>earned |  |  |  |  |
| Fairfax Asia - as reported         | 196.1                        | 99.7                       | 96.1                      | 348.6                        | 186.2                      | 161.2                     |  |  |  |  |
| First Capital                      | _                            | _                          | _                         | (177.0)                      | (68.1)                     | (56.1)                    |  |  |  |  |
| Fairfax Asia - as adjusted         | 196.1                        | 99.7                       | 96.1                      | 171.6                        | 118.1                      | 105.1                     |  |  |  |  |
| Percentage change (year-over-year) | 14.3%                        | (15.6)%                    | (8.6)%                    |                              |                            |                           |  |  |  |  |

Gross premiums written increased by 10.4% and 14.3% in the second quarter and first six months of 2018, principally reflecting increased writings in commercial automobile lines of business. The increase in the first six months of 2018 also included increased writings in accident and health and engineering lines of business. Net premiums written decreased by 6.5% and 15.6% in the second quarter and first six months of 2018, primarily reflecting lower premium retention (primarily at Fairfirst Insurance and Falcon). Net premiums earned decreased by 13.6% and 8.6% in the second quarter and first six months of 2018, principally reflecting the normal lag of net premiums earned relative to net premiums written. The decrease in the second quarter of 2018 also reflected the impact of a significant commercial automobile treaty assumed by Falcon in the first quarter of 2017 that was not renewed in the first quarter of 2018.

Share of loss of associates of \$1.7 and \$0.7 in the second quarter and first six months of 2018 compared to share of profit of associates of \$15.2 and \$15.6 in the second quarter and first six months of 2017, with the change primarily reflecting the absence of the share of profit of ICICI Lombard in 2018.

# Insurance and Reinsurance - Other

|                                      |          | Second quarter     |         |                             |   |                   |         |  |  |  |  |
|--------------------------------------|----------|--------------------|---------|-----------------------------|---|-------------------|---------|--|--|--|--|
|                                      |          | 2018               |         |                             |   |                   |         |  |  |  |  |
|                                      | Group Re | Bryte<br>Insurance | Advent  | Fairfax<br>Latin<br>America | Fairfax<br>Central and<br>Eastern<br>Europe | Inter-<br>company | Total   |  |  |  |  |
| Underwriting profit (loss)           | 4.0      | 2.7                | 0.3     | (9.7)                       | 2.1   |                   | (0.6)   |  |  |  |  |
| Loss & LAE - accident year           | 68.5 %   | 66.7 %             | 63.9 %  | 66.0 %                      | 40.0%                                       | _                 | 61.4 %  |  |  |  |  |
| Commissions                          | 20.4 %   | 16.3 %             | 25.5 %  | 7.2 %                       | 18.9%                                       | _                 | 16.4 %  |  |  |  |  |
| Underwriting expenses                | 4.7 %    | 17.7 %             | 20.1 %  | 43.8 %                      | 24.7%                                       | _                 | 24.8 %  |  |  |  |  |
| Combined ratio - accident year       | 93.6 %   | 100.7 %            | 109.5 % | 117.0 %                     | 83.6%                                       |                   | 102.6 % |  |  |  |  |
| Net (favourable) adverse development | (5.0)%   | (4.4)%             | (10.0)% | (4.4)%                      | 12.3%                                       | _                 | (2.4)%  |  |  |  |  |
| Combined ratio - calendar year       | 88.6 %   | 96.3 %             | 99.5 %  | 112.6 %                     | 95.9%                                       |                   | 100.2 % |  |  |  |  |
| Gross premiums written               | 39.3     | 91.9               | 68.8    | 198.2                       | 64.7  | (1.9)             | 461.0   |  |  |  |  |
| Net premiums written                 | 38.1     | 73.8               | 37.6    | 109.8                       | 53.5  |                   | 312.8   |  |  |  |  |
| Net premiums earned                  | 34.9     | 73.6               | 48.2    | 76.8                        | 52.2  |                   | 285.7   |  |  |  |  |
| Underwriting profit (loss)           | 4.0      | 2.7                | 0.3     | (9.7)                       | 2.1   |                   | (0.6)   |  |  |  |  |
| Interest and dividends               | (1.5)    | 5.0                | 2.0     | 1.1                         | 0.5   | _                 | 7.1     |  |  |  |  |
| Share of profit of associates        | 2.6      |                    | 3.4     | <u> </u>                    | 0.1   |                   | 6.1     |  |  |  |  |
| Operating income (loss)              | 5.1      | 7.7                | 5.7     | (8.6)                       | 2.7   |                   | 12.6    |  |  |  |  |

|                                      | Second quarter |                    |         |                          |   |                   |         |  |  |
|--------------------------------------|----------------|--------------------|---------|--------------------------|---|-------------------|---------|--|--|
|                                      | 2017           |                    |         |                          |   |                   |         |  |  |
|                                      | Group Re       | Bryte<br>Insurance | Advent  | Fairfax Latin<br>America | Fairfax<br>Central and<br>Eastern<br>Europe | Inter-<br>company | Total   |  |  |
| Underwriting profit (loss)           | 8.7            | (2.3)              | 0.1     | 0.1                      | (3.0)                                       |                   | 3.6     |  |  |
| Loss & LAE - accident year           | 69.2 %         | 57.1 %             | 63.5 %  | 52.7%                    | 55.5%                                       | _                 | 60.9 %  |  |  |
| Commissions                          | 23.2 %         | 36.5 %             | 23.3 %  | 11.0%                    | 23.3%                                       | _                 | 25.1 %  |  |  |
| Underwriting expenses                | 9.5 %          | 25.9 %             | 21.5 %  | 32.5%                    | 24.9%                                       | _                 | 21.6 %  |  |  |
| Combined ratio - accident year       | 101.9 %        | 119.5 %            | 108.3 % | 96.2%                    | 103.7%                                      |                   | 107.6 % |  |  |
| Net (favourable) adverse development | (32.3)%        | (11.9)%            | (8.4)%  | 2.8%                     | 7.8%  |                   | (10.1)% |  |  |
| Combined ratio - calendar year       | 69.6 %         | 107.6 %            | 99.9 %  | 99.0%                    | 111.5%                                      |                   | 97.5 %  |  |  |
| Gross premiums written               | 37.0           | 81.1               | 55.4    | 33.0                     | 33.9  | (1.1)             | 239.3   |  |  |
| Net premiums written                 | 34.4           | 22.0               | 32.5    | 17.2                     | 32.1  |                   | 138.2   |  |  |
| Net premiums earned                  | 28.4           | 30.6               | 45.5    | 12.0                     | 25.8  | _                 | 142.3   |  |  |
| Underwriting profit (loss)           | 8.7            | (2.3)              | 0.1     | 0.1                      | (3.0)                                       |                   | 3.6     |  |  |
| Interest and dividends               | (0.6)          | 5.0                | 1.3     | (0.2)                    | 0.3   | _                 | 5.8     |  |  |
| Share of profit (loss) of associates | (0.3)          |                    |         |                          | 0.1   |                   | (0.2)   |  |  |
| Operating income (loss)              | 7.8            | 2.7                | 1.4     | (0.1)                    | (2.6)                                       |                   | 9.2     |  |  |

|                                      |          |                    | F       | irst six months             |   |                   |         |
|--------------------------------------|----------|--------------------|---------|-----------------------------|---|-------------------|---------|
|                                      |          |                    |         | 2018                        |   |                   |         |
|                                      | Group Re | Bryte<br>Insurance | Advent  | Fairfax<br>Latin<br>America | Fairfax<br>Central and<br>Eastern<br>Europe | Inter-<br>company | Total   |
| Underwriting profit (loss)           | 6.9      | 1.8                | (1.8)   | (15.4)                      | 3.3   |                   | (5.2)   |
| Loss & LAE - accident year           | 66.3 %   | 66.4 %             | 63.4 %  | 62.2 %                      | 39.8%                                       | _                 | 60.1 %  |
| Commissions                          | 23.7 %   | 15.8 %             | 26.2 %  | 5.8 %                       | 19.8%                                       | _                 | 16.4 %  |
| Underwriting expenses                | 4.7 %    | 18.0 %             | 19.3 %  | 45.9 %                      | 25.6%                                       | _                 | 25.6 %  |
| Combined ratio - accident year       | 94.7 %   | 100.2 %            | 108.9 % | 113.9 %                     | 85.2%                                       |                   | 102.1 % |
| Net (favourable) adverse development | (4.9)%   | (1.4)%             | (7.0)%  | (3.8)%                      | 11.3%                                       | _                 | (1.2)%  |
| Combined ratio - calendar year       | 89.8 %   | 98.8 %             | 101.9 % | 110.1 %                     | 96.5%                                       |                   | 100.9 % |
| Gross premiums written               | 65.3     | 184.8              | 148.4   | 385.8                       | 153.3                                       | (5.7)             | 931.9   |
| Net premiums written                 | 63.8     | 142.3              | 99.4    | 201.0                       | 127.3                                       |                   | 633.8   |
| Net premiums earned                  | 67.2     | 146.8              | 94.7    | 153.3                       | 97.4  |                   | 559.4   |
| Underwriting profit (loss)           | 6.9      | 1.8                | (1.8)   | (15.4)                      | 3.3   |                   | (5.2)   |
| Interest and dividends               | 0.2      | 9.4                | 4.4     | 9.3                         | 0.9   | _                 | 24.2    |
| Share of profit (loss) of associates | 2.7      |                    | 3.4     |                             | (0.4)                                       |                   | 5.7     |
| Operating income (loss)              | 9.8      | 11.2               | 6.0     | (6.1)                       | 3.8   |                   | 24.7    |

|                                      | FIRST SIX MONTHS |                    |         |                          |   |                   |         |  |  |
|--------------------------------------|------------------|--------------------|---------|--------------------------|---|-------------------|---------|--|--|
|                                      |                  |                    |         | 2017                     |   |                   |         |  |  |
|                                      | Group Re         | Bryte<br>Insurance | Advent  | Fairfax Latin<br>America | Fairfax<br>Central and<br>Eastern<br>Europe | Inter-<br>company | Total   |  |  |
| Underwriting profit (loss)           | 14.1             | (5.9)              | 0.2     | 0.3                      | (4.2)                                       |                   | 4.5     |  |  |
| Loss & LAE - accident year           | 71.1 %           | 69.0 %             | 63.3 %  | 60.4 %                   | 54.5%                                       | _                 | 65.3 %  |  |  |
| Commissions                          | 26.3 %           | 22.0 %             | 23.4 %  | 9.5 %                    | 19.4%                                       | _                 | 21.9 %  |  |  |
| Underwriting expenses                | 7.2 %            | 20.3 %             | 20.8 %  | 32.8 %                   | 25.4%                                       |                   | 19.5 %  |  |  |
| Combined ratio - accident year       | 104.6 %          | 111.3 %            | 107.5 % | 102.7 %                  | 99.3%                                       |                   | 106.7 % |  |  |
| Net (favourable) adverse development | (27.3)%          | (6.0)%             | (7.7)%  | (3.8)%                   | 10.0%                                       | _                 | (8.1)%  |  |  |
| Combined ratio - calendar year       | 77.3 %           | 105.3 %            | 99.8 %  | 98.9 %                   | 109.3%                                      |                   | 98.6 %  |  |  |
| Gross premiums written               | 70.0             | 185.9              | 130.1   | 67.6                     | 68.5  | (3.9)             | 518.2   |  |  |
| Net premiums written                 | 66.5             | 107.7              | 94.8    | 31.7                     | 63.7  | _                 | 364.4   |  |  |
| Net premiums earned                  | 62.8             | 112.3              | 92.2    | 25.2                     | 45.0  | _                 | 337.5   |  |  |
| Underwriting profit (loss)           | 14.1             | (5.9)              | 0.2     | 0.3                      | (4.2)                                       |                   | 4.5     |  |  |
| Interest and dividends               | 0.6              | 8.6                | 3.1     | 3.4                      | 0.7   | _                 | 16.4    |  |  |
| Share of profit of associates        | 1.2              |                    | 0.1     |                          | 0.1   |                   | 1.4     |  |  |
| Operating income (loss)              | 15.9             | 2.7                | 3.4     | 3.7                      | (3.4)                                       |                   | 22.3    |  |  |
|                                      |                  |                    |         |                          |   |                   |         |  |  |

First six months

Fairfax Latin America is comprised of Fairfax Brasil (established by the company in 2010) and Fairfax Latam, which consists of the insurance operations acquired from AIG in Chile and Colombia (effective from July 31, 2017), Argentina (effective from September 30, 2017) and Uruguay (effective from January 31, 2018). Fairfax Latam continues to work through the legal, regulatory and operational requirements to complete the acquisition of the insurance operations of AIG in Venezuela.

Fairfax Central and Eastern Europe ("Fairfax CEE") is comprised of Colonnade Insurance and Polish Re (acquired in 2009). Colonnade Insurance includes the following: the business and renewal rights of the insurance operations acquired in 2016 from QBE in Hungary, Czech Republic and Slovakia; the business and renewal rights of the insurance operations acquired from AIG in Hungary, Czech Republic and Slovakia (effective from April 30, 2017), Bulgaria (effective from May 31, 2017), Poland (effective from June 30, 2017) and Romania (effective from October 31, 2017); and Colonnade Ukraine (acquired in 2015).

On May 12, 2017 Bryte Insurance completed a loss portfolio transfer with a third party reinsurer to transfer all liability for risks Bryte Insurance had insured as at December 31, 2016 and prior years (the "Bryte LPT"). The Bryte LPT replaced the reinsurance protection formerly provided by Zurich Insurance Company Ltd. ("Zurich Insurance") as all reinsurance treaties with Zurich Insurance were commuted as at December 31, 2016. The impact of the Bryte LPT decreased net premiums written and net premiums earned by \$32.2 and increased the underwriting loss by \$3.9 in both the second quarter and first six months of 2017.

The Insurance and Reinsurance – Other segment produced underwriting losses of \$0.6 and \$5.2 and combined ratios of 100.2% and 100.9% in the second quarter and first six months of 2018 compared to underwriting profits of \$3.6 and \$4.5 and combined ratios of 97.5% and 98.6% in the second quarter and first six months of 2017. The decrease in underwriting profit in the second quarter of 2018 principally reflected lower net favourable prior year reserve development and an increase in non-catastrophe loss experience related to the current accident year, partially offset by lower current period catastrophe losses. The decrease in underwriting profit in the first six months of 2018 principally reflected lower net favourable prior year reserve development and increased underwriting expenses, partially offset by lower current period catastrophe losses.

The underwriting results in the second quarter and first six months of 2018 included net favourable prior year reserve development of \$6.7 and \$6.8 (2.4 and 1.2 combined ratio points), principally reflecting net favourable prior year reserve development at Advent, Fairfax Latam and Group Re, partially offset by net adverse prior year reserve development at Polish Re (primarily related to commercial automobile and property loss reserves). The underwriting results in the second quarter and first six months of 2017 included the benefit of net favourable prior year reserve development of \$14.4 and \$27.4 (10.1 and 8.1 combined ratio points), principally at Group Re and Advent, partially offset by net adverse prior year reserve development at Polish Re (primarily commercial automobile loss reserves). There was nominal current period catastrophe losses in the second quarter and first six months of 2018. The underwriting results in the second quarter and first six months of 2017 included attritional current period catastrophe losses (net of reinstatement premiums) of \$9.7 and \$14.3 (6.8 and 4.3 combined ratio points).

The underwriting expense ratio increased to 24.8% and 25.6% in the second quarter and first six months of 2018 from 21.6% and 19.5% in the second quarter and first six months of 2017, principally due to the consolidation of Fairfax Latam (primarily reflecting its higher expense ratio as a result of lower net premiums earned due to changes to its reinsurance structure subsequent to its acquisition by the company and inflationary pressures in the region), partially offset by a decrease in the underwriting expense ratio at Colonnade Insurance (primarily reflecting an increase in net premiums earned). The commission expense ratio decreased to 16.4% in both the second quarter and first six months of 2018 from 25.1% and 21.9% in the second quarter and first six months of 2017, principally due to decreases at Bryte Insurance (primarily reflecting the impact of the Bryte LPT in 2017 which reduced net premiums earned) and Colonnade Insurance (primarily reflecting changes in mix of business).

Excluding the impact of the acquisitions of Fairfax Latam and the business and renewal rights of the insurance operations of AIG in central and eastern Europe ("CEE") and the Bryte LPT, gross premiums written, net premiums written and net premiums earned in the second quarters and first six months of 2018 and 2017 were as set out in the following table:

| Insurance and Reinsurance - Other - as reported                                  |
|--|
| Fairfax Latam  |
| Business and renewal rights of the insurance operations acquired from AIG in CEE |
| Bryte loss portfolio transfer  |
| Insurance and Reinsurance - Other - as adjusted                                  |
| Percentage change (year-over-year)   |

|                              | Second quarter             |                           |                              |                            |                           |  |  |  |  |  |  |  |
|------------------------------|----------------------------|---------------------------|------------------------------|----------------------------|---------------------------|--|--|--|--|--|--|--|
|                              | 2018                       |                           |                              | 2017                       |                           |  |  |  |  |  |  |  |
| Gross<br>premiums<br>written | Net<br>premiums<br>written | Net<br>premiums<br>earned | Gross<br>premiums<br>written | Net<br>premiums<br>written | Net<br>premiums<br>earned |  |  |  |  |  |  |  |
| 461.0                        | 312.8                      | 285.7                     | 239.3                        | 138.2                      | 142.3                     |  |  |  |  |  |  |  |
| (166.7)                      | (94.6)                     | (63.4)                    | _                            | _                          | _                         |  |  |  |  |  |  |  |
| (35.1)                       | (25.1)                     | (22.8)                    | (7.3)                        | (6.4)                      | (2.6)                     |  |  |  |  |  |  |  |
| _                            | _                          |                           |                              | 32.2                       | 32.2                      |  |  |  |  |  |  |  |
| 259.2                        | 193.1                      | 199.5                     | 232.0                        | 164.0                      | 171.9                     |  |  |  |  |  |  |  |
| 11.7%                        | 17.7%                      | 16.1%                     |                              |                            |                           |  |  |  |  |  |  |  |

| Insurance and Reinsurance - Other - as reported                                  |
|--|
| Fairfax Latam  |
| Business and renewal rights of the insurance operations acquired from AIG in CEE |
| Bryte loss portfolio transfer  |
| Insurance and Reinsurance - Other - as adjusted                                  |
| Percentage change (year-over-year)   |

|                              |                            | FILSUSIX II               | ionuis                       |                            |                           |
|------------------------------|----------------------------|---------------------------|------------------------------|----------------------------|---------------------------|
|                              | 2018                       |                           |                              | 2017                       |                           |
| Gross<br>premiums<br>written | Net<br>premiums<br>written | Net<br>premiums<br>earned | Gross<br>premiums<br>written | Net<br>premiums<br>written | Net<br>premiums<br>earned |
| 931.9                        | 633.8                      | 559.4                     | 518.2                        | 364.4                      | 337.5                     |
| (316.5)                      | (169.4)                    | (123.7)                   | _                            | _                          | _                         |
| (77.4)                       | (55.5)                     | (42.1)                    | (7.3)                        | (6.4)                      | (2.6)                     |
|                              |                            |                           |                              | 32.2                       | 32.2                      |
| 538.0                        | 408.9                      | 393.6                     | 510.9                        | 390.2                      | 367.1                     |
| 5.3%                         | 4.8%                       | 7.2%                      |                              |                            |                           |

Gross premiums written increased by 11.7% and 5.3% in the second quarter and first six months of 2018, principally reflecting increases at Bryte Insurance (primarily related to growth related to new initiatives and in its travel insurance line of business) and Advent (primarily related to new business and price increases in property and marine insurance and property and casualty reinsurance). Net premiums written increased by 17.7% and 4.8% in the second quarter and first six months of 2018, consistent with the growth in gross premiums written. Net premiums earned increased by 16.1% and 7.2% in the second quarter and first six months of 2018 reflecting the growth in net premiums written during 2017 and 2018.

Interest and dividends of \$7.1 and \$24.2 in the second quarter and first six months of 2018 increased from \$5.8 and \$16.4 in the second quarter and first six months of 2017, principally reflecting the consolidation of the interest and dividends of Fairfax Latam and higher interest income earned (principally reflecting purchases of short-dated U.S. treasury bonds in the first and second quarters of 2018).

#### Run-off

|                                      | Second quarter |        | First six m | onths  |
|--------------------------------------|----------------|--------|-------------|--------|
|                                      | 2018           | 2017   | 2018        | 2017   |
| Gross premiums written               | 0.7            | 10.0   | 0.6         | 12.3   |
| Net premiums written                 | (0.1)          | 9.9    | (0.2)       | 12.2   |
| Net premiums earned                  | 2.0            | 14.2   | 4.1         | 18.0   |
| Losses on claims                     | (0.9)          | (38.8) | (15.0)      | (60.9) |
| Operating expenses                   | (28.7)         | (22.4) | (58.2)      | (54.5) |
| Interest and dividends               | 11.2           | 5.9    | 22.7        | 16.6   |
| Share of profit (loss) of associates | (4.2)          | 1.2    | (6.7)       | 1.1    |
| Operating loss                       | (20.6)         | (39.9) | (53.1)      | (79.7) |

Run-off reported operating losses of \$20.6 and \$53.1 in the second quarter and first six months of 2018 compared to operating losses of \$39.9 and \$79.7 in the second quarter and first six months of 2017. Losses on claims of \$15.0 in the first six months of 2018 principally reflected net adverse prior year reserve development related to asbestos loss reserves at U.S. Run-off. Losses on claims of \$38.8 in the second quarter of 2017 principally reflected net adverse prior year reserve development of \$34.8 at U.S. Run-off related to asbestos (a portion of which was offset by net premiums earned of \$10.1 recognized in connection with the settlement of a specific asbestos claim). Losses on claims of \$60.9 in the first six months of 2017 also included net adverse prior year reserve development at U.S. Run-off related to other health hazards loss reserves.

Operating expenses increased to \$28.7 and \$58.2 in the second quarter and first six months of 2018 from \$22.4 and \$54.5 in the second quarter and first six months of 2017, primarily reflecting the release of a provision for uncollectible reinsurance at U.S. Run-off in the second quarter of 2017 and higher compensation expense in the second quarter of 2018. The increase in operating expenses in the first six months of 2018 was partially offset by lower profit sharing payments made to a broker in connection with an acquired portfolio of construction defect claims.

Interest and dividends increased to \$11.2 and \$22.7 in the second quarter and first six months of 2018 from \$5.9 and \$16.6 in the second quarter and first six months of 2017, primarily as a result of lower total return swap expense. The increase in the second quarter of 2018 also reflected higher interest income earned (principally reflecting purchases of short-dated U.S. treasury bonds in the first and second quarters of 2018). Share of loss of associates of \$4.2 and \$6.7 in the second quarter and first six months of 2018 primarily reflected Run-off's share of a non-cash impairment charge related to Thai Re, partially offset by Run-off's share of net gains on sales of investment properties (located in Dublin, Ireland) by KWF LPs.

## Other

|   |                            |                       | 201                             | 18                                  |                      |           |
|---|----------------------------|-----------------------|---------------------------------|-------------------------------------|----------------------|-----------|
|   | Restaurants <sup>(1)</sup> | Retail <sup>(2)</sup> | Fairfax<br>India <sup>(3)</sup> | Thomas<br>Cook India <sup>(4)</sup> | Other <sup>(5)</sup> | Total     |
| Revenue   | 223.3                      | 204.5                 | 87.7                            | 339.5                               | 203.4                | 1,058.4   |
| Expenses  | (198.4)                    | (201.2)               | (91.0)                          | (328.5)                             | (179.6)              | (998.7)   |
| Pre-tax income (loss) before interest and other         | 24.9                       | 3.3                   | (3.3)                           | 11.0                                | 23.8                 | 59.7      |
| Interest and dividends                                  | 2.0                        | _                     | (2.5)                           | _                                   | 12.6                 | 12.1      |
| Share of profit (loss) of associates                    | (0.1)                      | _                     | 27.5                            | _                                   | 2.9                  | 30.3      |
| Net losses on investments                               | (1.9)                      |                       | (22.6)                          | (17.6)                              | (7.4)                | (49.5)    |
| Pre-tax income (loss) before interest expense           | 24.9                       | 3.3                   | (0.9)                           | (6.6)                               | 31.9                 | 52.6      |
|   |                            |                       |                                 |                                     |                      |           |
|   |                            |                       | Second o                        | quarter                             |                      |           |
|   |                            |                       | 201                             | 17                                  |                      |           |
|   | Restaurants <sup>(1)</sup> | Retail <sup>(2)</sup> | Fairfax<br>India <sup>(3)</sup> | Thomas<br>Cook India <sup>(4)</sup> | Other <sup>(5)</sup> | Total     |
| Revenue   | 195.2                      | 145.8                 | 80.0                            | 251.6                               | 89.0                 | 761.6     |
| Expenses  | (178.4)                    | (142.1)               | (76.7)                          | (229.7)                             | (81.7)               | (708.6)   |
| Pre-tax income before interest and other                | 16.8                       | 3.7                   | 3.3                             | 21.9                                | 7.3                  | 53.0      |
| Interest and dividends                                  | 1.8                        | _                     | (67.8)                          | _                                   | 0.2                  | (65.8)    |
| Share of profit (loss) of associates                    | 0.3                        | _                     | 7.6                             | _                                   | (3.7)                | 4.2       |
| Net gains (losses) on investments                       | 6.1                        | _                     | 10.0                            | 0.6                                 | (0.5)                | 16.2      |
| Pre-tax income (loss) before interest expense           | 25.0                       | 3.7                   | (46.9)                          | 22.5                                | 3.3                  | 7.6       |
|   |                            |                       | First six i                     | 18                                  |                      |           |
|   | Restaurants <sup>(1)</sup> | Retail <sup>(2)</sup> | Fairfax<br>India <sup>(3)</sup> | Thomas<br>Cook India <sup>(4)</sup> | Other <sup>(5)</sup> | Total     |
| Revenue   | 451.5                      | 321.6                 | 218.0                           | 752.8                               | 323.3                | 2,067.2   |
| Expenses  | (400.9)                    | (332.3)               | (210.3)                         | (733.4)                             | (287.0)              | (1,963.9) |
| Pre-tax income (loss) before interest expense and other | 50.6                       | (10.7)                | 7.7                             | 19.4                                | 36.3                 | 103.3     |
| Interest and dividends                                  | 4.1                        | _                     | (4.0)                           | _                                   | 5.4                  | 5.5       |
| Share of profit (loss) of associates                    | (0.5)                      | _                     | 49.6                            | 0.5                                 | 20.7                 | 70.3      |
| Net gains (losses) on investments                       | (1.3)                      | 0.1                   | (2.3)                           | 873.3                               | (5.0)                | 864.8     |
| Pre-tax income (loss) before interest expense           | 52.9                       | (10.6)                | 51.0                            | 893.2                               | 57.4                 | 1,043.9   |
|   |                            |                       | First six ı                     | months                              |                      |           |
|   |                            |                       | 201                             |                                     |                      |           |
|   | Restaurants <sup>(1)</sup> | Retail <sup>(2)</sup> | Fairfax<br>India <sup>(3)</sup> | Thomas<br>Cook India <sup>(4)</sup> | Other <sup>(5)</sup> | Total     |
| Revenue   | 402.1                      | 242.6                 | 122.6                           | 473.3                               | 136.9                | 1,377.5   |
| Expenses  | (352.2)                    | (250.9)               | (116.2)                         | (446.4)                             | (123.6)              | (1,289.3) |
| Pre-tax income (loss) before interest expense and other | 49.9                       | (8.3)                 | 6.4                             | 26.9                                | 13.3                 | 88.2      |
| Interest and dividends                                  | 3.7                        | ` <b>_</b>            | (112.3)                         | _                                   | _                    | (108.6)   |
| Share of profit (loss) of associates                    | 0.2                        | _                     | 14.0                            | 0.3                                 | (3.7)                | 10.8      |
| Net gains (losses) on investments                       | 5.4                        | _                     | (8.4)                           | 1.0                                 | (1.4)                | (3.4)     |
| Pre-tax income (loss) before interest expense           | 59.2                       | (8.3)                 | (100.3)                         | 28.2                                | 8.2                  | (13.0)    |
|   |                            |                       |                                 |                                     |                      |           |

Second quarter

<sup>(1)</sup> Comprised primarily of Recipe (formerly Cara) and its subsidiaries The Keg, Pickle Barrel (acquired on December 1, 2017), St-Hubert and Original Joe's.

<sup>(2)</sup> Comprised primarily of Toys "R" Us Canada (acquired on May 31, 2018), Praktiker, Golf Town, Sporting Life, Kitchen Stuff Plus and William Ashley.

<sup>(3)</sup> Comprised of Fairfax India and its subsidiaries NCML, Fairchem (merged on March 14, 2017 with Privi Organics) and Saurashtra Freight (acquired on February 14, 2017). These results differ from those published by Fairfax India primarily due to Fairfax India's application of investment entity accounting under IFRS.

<sup>(4)</sup> Comprised of Thomas Cook India and its subsidiaries Quess (until its de-consolidation on March 1, 2018) and Sterling Resorts. These results differ from those published by Thomas Cook India primarily due to differences between IFRS and Indian GAAP, and acquisition accounting adjustments.

<sup>(5)</sup> Comprised primarily of Carillion Canada (acquired on March 7, 2018), Grivalia Properties (consolidated on July 4, 2017), Fairfax Africa (since its initial public offering on February 17, 2017), Mosaic Capital (consolidated on January 26, 2017), Pethealth and Boat Rocker.

#### Restaurants

During the second quarter of 2018 Cara changed its name to Recipe Unlimited Corporation ("Recipe").

On February 22, 2018 the company sold its 51.0% ownership interest in The Keg to Cara for consideration of \$74.6 (Cdn\$94.7), comprised of cash consideration of \$7.9 (Cdn\$10.0) and 3,400,000 Cara subordinate voting shares. The other shareholders of The Keg sold their 49.0% ownership interest to Cara for \$82.7 (Cdn\$105.0), comprised of cash of \$74.8 (Cdn\$95.0) and 401,284 Cara subordinate voting shares. Cara may be required to pay up to an additional \$23.6 (Cdn\$30.0) of cash consideration to the other shareholders of The Keg, contingent on the achievement of certain financial objectives within the first three years subsequent to closing. The transaction increased the company's equity interest in Cara to 43.2% from 40.2% at December 31, 2017.

On December 1, 2017 Cara acquired a 100% equity interest in Pickle Barrel Restaurants Inc. ("Pickle Barrel") for purchase consideration of \$16.9 (Cdn \$21.5). Pickle Barrel operates restaurants and provides catering services in the province of Ontario.

The year-over-year increases in the revenue and expenses of Restaurants in the second quarter and first six months of 2018 primarily reflected Cara's acquisition of Pickle Barrel on December 1, 2017 and growth in business volumes.

#### Retail

On May 31, 2018 the company acquired a 100% equity interest in Toys "R" Us (Canada) Ltd. ("Toys "R" Us Canada") from Toys "R" Us - Delaware, Inc. for cash consideration of \$41.0 (Cdn\$53.2) and an additional investment of \$193.7 (Cdn\$251.3) that Toys "R" Us Canada used to repay its debtor in possession financing loan. Toys "R" Us Canada is a specialty retailer of toys and baby products with 82 stores across Canada, recently generating over Cdn\$1 billion in revenue and Cdn\$100 in EBITDA annually.

The year-over-year increases in the revenue and expenses of Retail in the second quarter and first six months of 2018 primarily reflected the consolidation of Toys "R" Us Canada on May 31, 2018 and growth in business volumes at Sporting Life and Praktiker.

## Fairfax India

On May 16, 2018 Fairfax India acquired an additional 6.0% of the outstanding shares of Bangalore International Airport Limited ("Bangalore Airport") from Siemens Project Ventures GmbH for cash consideration of \$67.4 (4.6 billion Indian rupees). The transaction increased the company's equity interest in Bangalore Airport to 54.0%.

Pursuant to the company's investment advisory agreement with Fairfax India, on March 9, 2018 the company received a performance fee of \$114.4 for the period January 30, 2015 to December 31, 2017 in the form of 7,663,685 newly issued Fairfax India subordinate voting shares, which increased the company's equity interest in Fairfax India to 33.6% from 30.2% at December 31, 2017.

On February 20, 2018 Fairfax India entered into an agreement to acquire a 51.0% equity interest in The Catholic Syrian Bank Ltd. ("CS Bank") for approximately \$176 (12.1 billion Indian rupees). The transaction is expected to close in the third quarter of 2018, subject to regulatory approval and customary closing conditions. CS Bank, headquartered in Thrissur, Kerala, offers banking services across India.

The year-over-year increases in the revenue and expenses of Fairfax India in the second quarter and first six months of 2018 primarily reflected the impact of the merger of Fairchem and Privi Organics on March 14, 2017 and growth in business volume at NCML. Interest and dividends in the second quarter and first six months of 2017 included the accrual of a performance fee of \$63.9 and \$108.5 payable to Fairfax for the period January 30, 2015 to June 30, 2017 as Fairfax India's common shareholders' equity at June 30, 2017 surpassed a specified hurdle for that period. The performance fee is an intercompany transaction that is eliminated on consolidation. The increase in share of profit of associates in the second quarter and first six months of 2018 primarily reflected increased contribution from Bangalore Airport and IIFL Holdings. The decrease in net gains on investments in the second quarter of 2018 primarily reflected foreign exchange movements on Fairfax India's \$400.0 term loan as a result of the strengthening of the U.S. dollar relative to the Indian rupee.

#### **Thomas Cook India**

On March 1, 2018 Thomas Cook India entered into a strategic agreement with the founder of Quess Corp Limited ("Quess") that resulted in Quess becoming an associate of Thomas Cook India whereas it was previously a consolidated subsidiary. Accordingly, the company re-measured the carrying value of Quess to its fair value of \$1,109.5, recognized a non-cash gain of \$889.9 and commenced applying the equity method of accounting.

The year-over-year increases in the revenue and expenses of Thomas Cook India in the second quarter and first six months of 2018 primarily reflected increased revenue and expenses at Thomas Cook India (reflecting the adoption of IFRS 15 as described in the Sources of Income section of this MD&A), partially offset by the de-consolidation of Quess on March 1, 2018. Net gains on investments in the first six months of 2018 included the non-cash gain of \$889.9 recognized on de-consolidation of Quess.

#### Other

On June 18, 2018 Fairfax Africa completed a bought deal public offering of 12,300,000 subordinate voting shares at a price of \$12.25 per share, resulting in net proceeds of \$148.3 after commission and expenses, to provide financing for the acquisition of additional African Investments. The company acquired 4,100,000 subordinate voting shares for \$50.2 through the public offering, and an additional 645,421 subordinate voting shares for \$7.6 through open market purchases.

On March 7, 2018 the company acquired the services business carried on in Canada by Carillion Canada Inc. and certain affiliates thereof (collectively "Carillion Canada") relating to facilities management of airports, commercial and retail properties, defense facilities, select healthcare facilities and on behalf of oil, gas and mining clients. Carillion Canada is an infrastructure services company that provides asset management and operations solutions to industries and governments.

On July 4, 2017 the company acquired control of Grivalia Properties REIC ("Grivalia Properties") by increasing its equity interest to 52.6% through the acquisition of an additional 10.3% equity interest from Eurobank Ergasias S.A. for cash consideration of \$100.0 (€88.0) and commenced consolidation. Grivalia Properties is a real estate investment company listed on the Athens Stock Exchange.

On February 17, 2017 the company acquired 22,715,394 multiple voting shares in a private placement and 2,500,000 subordinate voting shares as part of the initial public offering of Fairfax Africa Holdings Corporation ("Fairfax Africa") for total cash consideration of \$252.2. The company also contributed its 39.6% indirect interest in AFGRI Proprietary Limited ("AFGRI") with a fair value of \$72.8 to Fairfax Africa in exchange for 7,284,606 multiple voting shares. Through its initial public offering, private placements and exercise of the over-allotment option by the underwriters, Fairfax Africa raised net proceeds of \$493.3 after issuance costs and expenses, inclusive of the contribution of the investment in AFGRI. Following those transactions, the company's \$325.0 (\$10.00 per share) investment represented 98.8% of the voting rights and 64.2% of the equity interest in Fairfax Africa. Fairfax Africa was established, with the support of Fairfax, to invest in public and private equity securities and debt instruments of African businesses or other businesses with customers, suppliers or business primarily conducted in, or dependent on, Africa.

On January 26, 2017 the company invested \$114.5 (Cdn\$150.0) in securities of Mosaic Capital Corporation ("Mosaic Capital") issued through a private placement comprised of: (i) Cdn\$100.0 principal amount of 6.00% senior preferred securities; (ii) Cdn\$50.0 principal amount of 5.00% senior secured debentures; and (iii) warrants entitling the company to acquire up to 17,026,106 common shares of Mosaic Capital at a price of Cdn\$8.81 per common share at any time until January 26, 2024 (the "Mosaic Capital warrants"). The company's Mosaic Capital warrants represent a potential voting interest of approximately 62% (assuming all holders of Mosaic Capital convertible securities, including the company, exercised their options to convert), giving the company the ability to control Mosaic Capital.

The year-over-year increases in the revenue and expenses of Other in the second quarter and first six months of 2018 reflected the consolidation of Carillion Canada (on March 7, 2018) and Grivalia Properties (on July 4, 2017). The increase in the first six months of 2018 also reflected the consolidation of Mosaic Capital (on January 26, 2017). Share of profit of associates in the second quarter and first six months of 2018 included the contributions from Fairfax Africa (Atlas Mara, partially offset by share of loss of AFGRI).

#### Investments

## **Interest and Dividends**

Interest and dividends of \$177.5 and \$388.9 in the second quarter and first six months of 2018 increased from \$107.4 and \$235.5 in the second quarter and first six months of 2017, primarily reflecting increases in interest income from the reinvestment of cash and short term investments into short-dated U.S. treasury bonds (net purchases of \$6,181.3), the consolidation of the interest and dividends of Allied World (\$27.5 and \$50.3), total return swap income (described below) and increases in interest income earned on cash equivalents and short term investments due to increased holdings over the period, partially offset by lower interest income earned as a result of sales of municipal bonds in 2017 and in the first six months of 2018.

Total return swap income of \$4.3 and \$10.0 in the second quarter and first six months of 2018 compared to total return swap expense of \$15.3 and \$27.9 in the second quarter and first six months of 2017 with the change reflecting the closures of short equity total return swaps in the fourth quarter of 2017 and in the first quarter of 2018 and increased dividend income earned on long equity total return swaps in the second quarter and first six months of 2018.

#### **Share of Profit of Associates**

Share of profit of associates decreased to \$32.7 and \$63.0 in the second quarter and first six months of 2018 from \$49.6 and \$76.7 in the second quarter and first six months of 2017, primarily reflecting a non-cash impairment charge related to Thai Re (\$33.2), increased share of loss related to Peak Achievement and decreased share of profit related to Eurolife, partially offset by the company's share of profits from sales of investment properties (located in Dublin, Ireland) by three KWF LPs (\$73.6) and contributions from Atlas Mara (acquired August 31, 2017) and Bangalore Airport (acquired March 24, 2017). Share of profit of associates in the first six months of 2018 also included the company's share of loss of APR Energy (share of profit in the first six months of 2017), partially offset by the company's share of profit of Resolute (share of loss in the first six months of 2017).

## Net Gains (Losses) on Investments

Net gains (losses) on investments for the three and six months ended June 30, 2018 and 2017 were comprised as follows:

|  | Second quarter                    |   |   |                                   |   |   |  |  |
|--|-----------------------------------|---|---|-----------------------------------|---|---|--|--|
|  |                                   | 2018  |   |                                   | 2017  |   |  |  |
|  | Net<br>realized gains<br>(losses) | Net change in<br>unrealized<br>gains (losses) | Net gains<br>(losses) on<br>investments | Net<br>realized gains<br>(losses) | Net change in<br>unrealized<br>gains (losses) | Net gains<br>(losses) on<br>investments |  |  |
| Common stocks <sup>(5)</sup>                         | 99.7                              | (132.6)                                       | (32.9)                                  | (31.1)                            | 293.0   | 261.9                                   |  |  |
| Preferred stocks - convertible                       | _                                 | (1.0)   | (1.0)                                   | _                                 | (1.5)   | (1.5)                                   |  |  |
| Bonds - convertible                                  | (0.2)                             | (74.7)  | (74.9)                                  | _                                 | 94.9  | 94.9                                    |  |  |
| Other equity derivatives <sup>(1)(2)(3)</sup>        | 64.6                              | 166.4   | 231.0                                   | 16.8                              | (48.9)  | (32.1)                                  |  |  |
| Gain on disposition of associates                    | 12.0                              | _   | 12.0                                    | _                                 | _   | _                                       |  |  |
| Long equity exposures                                | 176.1                             | (41.9)  | 134.2                                   | (14.3)                            | 337.5   | 323.2                                   |  |  |
| Equity hedges and short equity exposures (2)         | 0.2                               | (97.8)  | (97.6)                                  | _                                 | (86.6)  | (86.6)                                  |  |  |
| Net equity exposures                                 | 176.3                             | (139.7)                                       | 36.6                                    | (14.3)                            | 250.9   | 236.6                                   |  |  |
| Bonds  | 61.3                              | (85.8)  | (24.5)                                  | 47.5                              | 17.4  | 64.9                                    |  |  |
| CPI-linked derivatives                               | _                                 | 1.0   | 1.0                                     | _                                 | (12.7)  | (12.7)                                  |  |  |
| U.S. treasury bond forwards                          | (3.8)                             | 4.0   | 0.2                                     | (89.6)                            | 11.7  | (77.9)                                  |  |  |
| Other derivatives                                    | _                                 | 24.9  | 24.9                                    | _                                 | _   | _                                       |  |  |
| Foreign currency                                     | (5.0)                             | (93.3)  | (98.3)                                  | (28.5)                            | 20.3  | (8.2)                                   |  |  |
| Other <sup>(3)</sup>                                 | (27.5)                            | 29.4  | 1.9                                     | 1.5                               | 0.9   | 2.4                                     |  |  |
| Net gains (losses) on investments                    | 201.3                             | (259.5)                                       | (58.2)                                  | (83.4)                            | 288.5   | 205.1                                   |  |  |
| Net gains (losses) on bonds is comprised as follows: |                                   |   |   |                                   |   |   |  |  |
| Government bonds                                     | (21.2)                            | (35.4)  | (56.6)                                  | 0.9                               | 54.8  | 55.7                                    |  |  |
| U.S. states and municipalities                       | 88.6                              | (79.5)  | 9.1                                     | 44.6                              | (38.3)  | 6.3                                     |  |  |
| Corporate and other                                  | (6.1)                             | 29.1  | 23.0                                    | 2.0                               | 0.9   | 2.9                                     |  |  |
|  | 61.3                              | (85.8)  | (24.5)                                  | 47.5                              | 17.4  | 64.9                                    |  |  |

| First six months            |   |   |  |  |   |  |
|-----------------------------|---|---|--|--|---|--|
|                             | 2018  |   |  |  |   |  |
| Net realized gains (losses) | Net change in<br>unrealized<br>gains (losses) | Net gains<br>(losses) on<br>investments   | Net<br>realized gains<br>(losses)  | Net change in<br>unrealized<br>gains (losses)  | Net gains<br>(losses) on<br>investments   |  |
| 120.1                       | (20.0)  | 100.1   | 45.3   | 370.6  | 415.9   |  |
| _                           | (0.5)   | (0.5)   | _  | (0.6)  | (0.6)   |  |
| (0.2)                       | (84.1)  | (84.3)  | (0.3)  | 146.0  | 145.7   |  |
| 61.4                        | 130.7   | 192.1   | 16.8   | (32.5)   | (15.7)  |  |
| 12.0                        | _   | 12.0  | _  | _  | _   |  |
| 889.9                       |   | 889.9   |  |  |   |  |
| 1,083.2                     | 26.1  | 1,109.3   | 61.8   | 483.5  | 545.3   |  |
| (198.8)                     | 151.3   | (47.5)  | (102.3)  | (167.4)  | (269.7)   |  |
| 884.4                       | 177.4   | 1,061.8   | (40.5)   | 316.1  | 275.6   |  |
| 61.1                        | (210.7)                                       | (149.6)   | 373.9  | (325.1)  | 48.8  |  |
| _                           | (19.2)  | (19.2)  | _  | (28.0)   | (28.0)  |  |
| 45.7                        | 0.2   | 45.9  | (143.7)  | 31.5   | (112.2)   |  |
| _                           | 18.7  | 18.7  | (8.0)  | 7.9  | (0.1)   |  |
| (35.2)                      | (46.7)  | (81.9)  | (36.4)   | 37.2   | 0.8   |  |
| (27.9)                      | 28.2  | 0.3   | 0.8  | 1.0  | 1.8   |  |
| 928.1                       | (52.1)  | 876.0   | 146.1  | 40.6   | 186.7   |  |
|                             |   |   |  |  |   |  |
| (49.7)                      | (54.8)  | (104.5)   | 11.6   | 41.3   | 52.9  |  |
| 116.6                       | (151.3)                                       | (34.7)  | 358.0  | (384.8)  | (26.8)  |  |
| (5.8)                       | (4.6)   | (10.4)  | 4.3  | 18.4   | 22.7  |  |
| 61.1                        | (210.7)                                       | (149.6)   | 373.9  | (325.1)  | 48.8  |  |
|                             | realized gains (losses)  120.1                | Net realized gains (losses)         Net change in unrealized gains (losses)           120.1         (20.0)           —         (0.5)           (0.2)         (84.1)           61.4         130.7           12.0         —           889.9         —           1,083.2         26.1           (198.8)         151.3           884.4         177.4           61.1         (210.7)           —         (19.2)           45.7         0.2           —         18.7           (35.2)         (46.7)           (27.9)         28.2           928.1         (52.1)           (49.7)         (54.8)           116.6         (151.3)           (5.8)         (4.6) | Net   Net change in unrealized gains (losses)   University   Univers | Net realized gains (losses)   Net gains (losses) | Net realized gains (losses)         Net change in unrealized gains (losses)         Net change in unrealized gains (losses)           120.1         (20.0)         100.1         45.3         370.6           —         (0.5)         —         (0.6)           (0.2)         (84.1)         (84.3)         (0.3)         146.0           61.4         130.7         192.1         16.8         (32.5)           12.0         —         —         —         —           889.9         —         —         —         —           1,083.2         26.1         1,109.3         61.8         483.5           (198.8)         151.3         (47.5)         (102.3)         (167.4)           884.4         177.4         1,061.8         (40.5)         316.1           61.1         (210.7)         (149.6)         373.9         (325.1)           —         (19.2)         —         (28.0)           45.7         0.2         45.9         (143.7)         31.5           —         18.7         18.7         (8.0)         7.9           (35.2) |  |

<sup>(1)</sup> Other equity derivatives include long equity total return swaps, equity warrant forward contracts, equity warrants and call options.

<sup>(2)</sup> Gains and losses on equity and equity index total return swaps that are regularly renewed as part of the company's long term risk management objectives are presented within net change in unrealized gains (losses).

<sup>(3)</sup> Includes the Seaspan forward contracts described in note 6 (Investments in Associates) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

<sup>(4)</sup> On March 1, 2018 Thomas Cook India entered into a strategic agreement with the founder of Quess that resulted in Quess becoming an associate of Thomas Cook India whereas it was previously a consolidated subsidiary. Accordingly, the company re-measured the carrying value of Quess to its fair value of \$1,109.5, recognized a non-cash gain of \$889.9 and commenced applying the equity method of accounting.

<sup>(5)</sup> During the second quarter of 2017 the company increased its ownership interest and potential voting interest in Exco and commenced applying the equity method of accounting, resulting in unrealized losses of \$121.6 on Exco being reclassified to realized losses with a net impact of nil in the consolidated statement of earnings.

Net equity exposures: Net gains on long equity exposures of \$134.2 in the second quarter of 2018 was primarily comprised of net gains on equity warrant forward contracts entered into with Seaspan (\$204.7), partially offset by net losses on convertible bonds (\$74.9) and common stocks (\$32.9). Net gains on long equity exposures of \$1,109.3 in the first six months of 2018 was primarily comprised of a net realized gain recorded on the remeasurement of Quess (\$889.9), net gains on equity warrant forward contracts entered into with Seaspan (\$204.7) and net gains on common stocks (\$100.1), partially offset by net losses on convertible bonds (\$84.3). Net losses on short equity exposures of \$97.6 and \$47.5 in the second quarter and first six months of 2018 was primarily comprised of net losses on short equity total return swaps held for investment purposes. The company recorded net gains of \$236.6 and \$275.6 on its net equity exposures in the second quarter and first six months of 2017.

Within the interim consolidated financial statements for the three and six months ended June 30, 2018, refer to note 7 (Short Sales and Derivatives) for details of the company's equity and equity index total return swaps, and to note 16 (Financial Risk Management, under the heading Market Price Fluctuations) for a tabular analysis summarizing the net effect of the company's equity and equity-related holdings (long exposures net of short exposures) on the company's financial position and results of operations.

**Bonds:** Net losses on bonds of \$24.5 in the second quarter of 2018 was primarily comprised of net losses on Indian government bonds (\$23.9) and U.S. treasury bonds (\$11.8), partially offset by net gains on corporate and other bonds (\$23.0) and U.S. state and municipal bonds (\$9.1). Net losses on bonds of \$149.6 in the first six months of 2018 was primarily comprised of net losses on U.S. treasury bonds (\$56.1), U.S. state and municipal bonds (\$34.7), Indian government bonds (\$25.7) and corporate and other bonds (\$10.4). The company recorded net gains on bonds of \$64.9 and \$48.8 in the second quarter and first six months of 2017.

**CPI-linked derivatives:** The company's CPI-linked derivative contracts produced net unrealized gains of \$1.0 and net unrealized losses of \$19.2 in the second quarter and first six months of 2018 (net losses of \$12.7 and \$28.0 in the second quarter and first six months of 2017). Additional details are provided in note 7 (Short Sales and Derivatives, under the heading CPI-linked derivative contracts) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

#### **Interest Expense**

Consolidated interest expense increased from \$69.0 and \$139.6 in the second quarter and first six months of 2017 to \$86.3 and \$175.1 in the second quarter and first six months of 2018, reflecting the consolidation of the interest expense of Allied World commencing July 6, 2017, the issuance on December 4, 2017 of Cdn\$650.0 principal amount of 4.25% unsecured senior notes due 2027, the issuance on April 17, 2018 of \$600.0 principal amount of 4.85% unsecured senior notes due 2028, the issuance of €750 principal amount of 2.75% unsecured senior notes due 2028 on March 29, 2018 (€600.0) and May 18, 2018 (€150.0) and increased borrowings at Fairfax India and Fairfax Africa, partially offset by the redemption on December 29, 2017 of Cdn\$388.4 principal amount of 7.50% senior notes due 2019, the repayment on December 13, 2017 of purchase consideration payable upon maturity, the repayment on April 15, 2018 of \$144.2 principal amount of 7.375% senior notes upon maturity, the redemption on April 30, 2018 of Cdn \$267.3 principal amount of 7.25% senior notes due 2020 and the redemption on June 15, 2018 of \$500.0 principal amount of 5.80% senior notes due 2021.

Consolidated interest expense in the second quarter and first six months of 2018 of \$86.3 and \$175.1 (2017 - \$69.0 and \$139.6) was primarily attributable to interest expense at the holding company of \$54.1 and \$104.0 (2017 - \$51.9 and \$105.0). Interest expense by reporting segment is set out in the Sources of Net Earnings section of this MD&A.

#### **Corporate Overhead and Other**

Corporate overhead and other consists of the expenses of all of the group holding companies, net of the company's investment management and administration fees and interest and dividends earned on holding company cash and investments.

| Z018         Z017         Z018         Z017           Fairfax corporate overhead         35.1         26.7         82.1         61 |      |
|--|------|
| Enirfay corporate everband   |      |
| Fairfax corporate overhead <b>35.1</b> 26.7 <b>82.1</b> 61   | 1.4  |
| Subsidiary holding companies' corporate overhead 12.9 10.4 25.6 17   | 7.0  |
| Subsidiary holding companies' non-cash intangible asset amortization <sup>(1)</sup> <b>28.6</b> 13.9 <b>55.2</b> 28                | 8.0  |
| Holding company interest and dividends (7.6) 4.4 (25.5) 0  | 0.2  |
| Holding company share of profit of associates (3.1) (41.2) (11.0)  | 4.1) |
| Investment management and administration fees and other (29.1) (98.7) (74.1)   | 0.9) |
| Loss on repurchase of long term debt 38.0 58.9 _ 2   | 2.6  |
| <b>74.8</b> (84.5) <b>111.2</b> (105   | 5.8) |

<sup>(1)</sup> Non-cash amortization of intangible assets is principally related to customer and broker relationships.

Fairfax corporate overhead increased from \$26.7 and \$61.4 in the second quarter and first six months of 2017 to \$35.1 and \$82.1 in the second quarter and first six months of 2018, primarily reflecting increased employee compensation expenses and higher legal and consulting fees.

Subsidiary holding companies' corporate overhead increased from \$10.4 and \$17.0 in the second quarter and first six months of 2017 to \$12.9 and \$25.6 in the second quarter and first six months of 2018, primarily reflecting the consolidation of the corporate overhead of Allied World commencing July 6, 2017 and higher legal and consulting fees.

Subsidiary holding companies' non-cash intangible asset amortization increased from \$13.9 and \$28.0 in the second quarter and first six months of 2017 to \$28.6 and \$55.2 in the second quarter and first six months of 2018, primarily due to amortization of intangible assets at Allied World.

Holding company interest and dividends included total return swap income of \$1.8 and \$3.8 in the second quarter and first six months of 2018, compared to total return swap expense of \$4.4 and \$7.6 in the second quarter and first six months of 2017. Excluding the impact of total return swap income and expense, holding company interest and dividends increased from nil and \$7.4 in the second quarter and first six months of 2017 to \$5.8 and \$21.7 in the second quarter and first six months of 2018, primarily reflecting increased interest income on U.S. treasury bonds, partially offset by decreased dividend income.

Holding company share of profit of associates decreased from \$41.2 and \$54.1 in the second quarter and first six months of 2017 to \$3.1 and \$11.0 in the second quarter and first six months of 2018, primarily reflecting decreased share of profit of Eurolife.

Investment management and administration fees decreased from \$98.7 and \$160.9 in the second quarter and first six months of 2017 to \$29.4 and \$74.4 in the second quarter and first six months of 2018, primarily reflecting the absence in the second quarter and first six months of 2018 of an accrual for investment management performance fees related to Fairfax India (\$63.9 and \$108.5 was accrued in the second quarter and first six months of 2017), partially offset by incremental investment management fees earned on the investment portfolios of Allied World.

Loss on repurchase of long term debt of \$58.9 in the first six months of 2018 was primarily comprised of a loss of \$19.6 (Cdn\$25.1) related to the redemption on April 30, 2018 of the company's \$207.3 (Cdn\$267.3) principal amount of 7.25% senior notes due June 22, 2020 and a loss of \$38.2 related to the redemption on June 15, 2018 of the company's \$500.0 principal amount of 5.80% senior notes due May 15, 2021.

Net gains (losses) on investments attributable to the Corporate and Other reporting segment are set out in the Investments section of this MD&A.

#### **Income Taxes**

For details of the provision for income taxes in the second quarters and first six months of 2018 and 2017, refer to note 13 (Income Taxes) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

#### **Consolidated Balance Sheet Summary**

The assets and liabilities reflected in the company's consolidated balance sheet at June 30, 2018 compared to December 31, 2017 were primarily impacted by the de-consolidation of Quess and the consolidation of Toys "R" Us Canada and Carillion Canada. Effective March 1, 2018 Quess ceased to be a consolidated subsidiary and was subsequently reported as an investment in associate with a carrying value of \$1,056.1 at June 30, 2018. Refer to note 15 (Acquisitions and Divestitures) to the interim consolidated financial statements for the three and six months ended June 30, 2018 for additional details.

Holding company cash and investments decreased to \$2,085.5 (\$2,082.8 net of \$2.7 of holding company short sale and derivative obligations) at June 30, 2018 from \$2,368.4 (\$2,356.9 net of \$11.5 of holding company short sale and derivative obligations) at December 31, 2017, primarily reflecting cash used to redeem long term debt, partially offset by increases in the fair value of equity warrant forward contracts. Significant cash movements at the Fairfax holding company level during the second quarter and first six months of 2018 are as set out in the Financial Condition section of this MD&A under the heading Liquidity.

**Insurance contract receivables** increased by \$732.8 to \$5,419.7 at June 30, 2018 from \$4,686.9 at December 31, 2017, primarily reflecting increased business volumes and timing due to the greater proportion of insurance policies and reinsurance contracts that renew in the first quarter of the year.

**Portfolio investments** comprise investments carried at fair value and equity accounted investments, the aggregate carrying value of which was \$37,472.1 (\$37,328.1 net of subsidiary short sale and derivative obligations) at June 30, 2018 compared to \$37,013.2 (\$36,898.5 net of subsidiary short sale and derivative obligations) at December 31, 2017. The increase of \$429.6 principally reflected the change in accounting for Quess and net unrealized appreciation of common stocks and derivatives, partially offset by net unrealized depreciation of bonds and the unfavourable impact of foreign currency translation (principally the strengthening of the U.S. dollar relative to the Canadian dollar and Indian rupee), in addition to specific factors which caused movements in portfolio investments as discussed in the paragraphs below.

Subsidiary cash and short term investments (including cash and short term investments pledged for short sale and derivative obligations) decreased by \$6,658.0 primarily reflecting the reinvestment of cash and short term investments into short-dated U.S. treasury bonds (net purchases of \$6,181.3) and Canadian government bonds (net purchases of \$822.4), partially offset by net sales of U.S. state and municipal bonds (net proceeds of \$983.2) where the proceeds were retained in cash or invested in short term investments.

Bonds (including bonds pledged for short sale derivative obligations) increased by \$6,038.5 primarily reflecting the reinvestment of cash and short term investments into short-dated U.S. treasury bonds (net purchases of \$6,181.3) and Canadian government bonds (net purchases of \$822.4) and investment in certain private placement corporate debt securities, partially offset by net sales of U.S. state and municipal bonds (net proceeds of \$983.2).

Common stocks increased by \$4.1 primarily reflecting net unrealized appreciation.

Investments in associates increased by \$1,065.9 primarily reflecting the change in accounting for Quess, share of profit of associates (\$63.0) and additional investments in Bangalore Airport (\$67.4, by Fairfax India) and AFGRI (\$26.1, by Fairfax Africa).

Derivatives and other invested assets, net of short sale and derivative obligations, increased by \$9.5 primarily reflecting investments in various equity warrants, investments in U.S. and Canadian real estate and unrealized appreciation of equity warrant forward contracts, partially offset by increased net payables to counterparties to equity total return swaps and net unrealized depreciation of equity warrants and CPI-linked derivative contracts.

Recoverable from reinsurers increased by \$112.5 to \$7,925.0 at June 30, 2018 from \$7,812.5 at December 31, 2017, primarily reflecting an increase in reinsurers' share of unearned premium due to the greater proportion of insurance policies and reinsurance contracts that renew in the first half of the year.

**Deferred income taxes** decreased by \$34.9 to \$345.9 at June 30, 2018 from \$380.8 at December 31, 2017 primarily due to utilization of losses and tax credits in the U.S.

**Goodwill and intangible assets** decreased by \$346.6 to \$5,725.9 at June 30, 2018 from \$6,072.5 at December 31, 2017 primarily as a result of the deconsolidation of Quess (which resulted in the de-recognition of goodwill related to Quess and its subsidiaries), the impact of foreign currency translation (principally the strengthening of the U.S. dollar relative to the Canadian dollar) and amortization of intangible assets, partially offset by goodwill related to the acquisition of Carillion Canada.

Other assets increased by \$106.5 to \$4,934.8 at June 30, 2018 from \$4,828.3 at December 31, 2017 primarily as a result of the consolidation of Toys "R" Us Canada and Carillion Canada, partially offset by the de-consolidation of Quess.

Provision for losses and loss adjustment expenses decreased by \$696.6 to \$27,914.2 at June 30, 2018 from \$28,610.8 at December 31, 2017 primarily due to payment of claims related to 2017 catastrophe losses (principally related to Hurricanes Harvey, Irma and Maria and the California wildfires), Runoff's continued progress settling its claim liabilities and prior year reserve releases (principally at Odyssey Group, Allied World, Northbridge and Zenith National).

Non-controlling interests increased by \$34.0 to \$4,634.9 at June 30, 2018 from \$4,600.9 at December 31, 2017 primarily reflecting the issuance of 8,200,000 subordinate voting shares by Fairfax Africa through a bought deal public offering on June 18, 2018 and the impact of the change in accounting for Quess (increased non-controlling interests by \$80.6, comprised of the non-controlling interests' 33.0% share of the \$889.9 non-cash re-measurement gain (\$293.1), partially offset by the de-recognition of Quess' non-controlling interests (\$212.5)), partially offset by net unrealized foreign currency translation losses of \$149.8, common stock dividends paid to non-controlling interests of \$137.4 and a decrease in non-controlling interests resulting from Cara's purchase of the non-controlling interests in The Keg. For further details refer to note 11 (Total Equity) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

#### **Financial Risk Management**

There were no significant changes to the company's types of risk exposures or the processes used by the company for managing those risk exposures at June 30, 2018 compared to those identified at December 31, 2017 and disclosed in the company's 2017 Annual Report, other than as outlined in note 16 (Financial Risk Management) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

## **Financial Condition**

## **Capital Management**

For a detailed analysis, refer to note 16 (Financial Risk Management, under the heading Capital Management) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

## Liquidity

Holding company cash and investments at June 30, 2018 totaled \$2,085.5 (\$2,082.8 net of \$2.7 of holding company short sale and derivative obligations) compared to \$2,368.4 (\$2,356.9 net of \$11.5 of holding company short sale and derivative obligations) at December 31, 2017.

Significant cash and investment movements at the holding company level during the first six months of 2018 included the following inflows: net proceeds of \$896.5 from the issuance of €750.0 of 2.75% unsecured senior notes due March 29, 2028 and \$594.2 from the issuance of \$600.0 principal amount of 4.85% unsecured senior notes due April 17, 2028, dividends received from Odyssey Group (\$100.0) and Northbridge (\$65.6), and collection of the remaining net proceeds from the sale of First Capital (\$83.3). Significant outflows during the first six months of 2018 included the following: the redemption of \$500.0 principal amount of 5.80% senior notes due May 15, 2021 and \$207.3 (Cdn\$267.3) principal amount of 7.25% senior notes due June 22, 2020, a capital contribution of \$325.5 to Allied World applied towards the redemption of all of its 5.50% senior notes due November 15, 2020, the payment of \$305.6 of common and preferred share dividends, the repayment of \$144.2 principal amount of 7.375% senior notes on maturity, the purchase price paid to acquire Carillion Canada and repurchases of \$20.6 principal amount of Fairfax senior notes due 2022 and 2024.

The carrying value of holding company cash and investments was also affected by the following: receipt of investment management and administration fees, disbursements for corporate overhead expenses, repurchases of subordinate voting shares for treasury, normal course issuer bid activities, capital contributions to subsidiary operations, and changes in the fair value of holding company investments.

The company believes that holding company cash and investments, net of holding company short sale and derivative obligations, at June 30, 2018 of \$2,082.8 provides adequate liquidity to meet the holding company's remaining known obligations in 2018. The holding company expects to continue to receive investment management and administration fees from its insurance and reinsurance subsidiaries, investment income on its holdings of cash and investments, and dividends from its insurance and reinsurance subsidiaries. To further augment its liquidity, the holding company can draw upon its \$2.0 billion unsecured revolving credit facility (for further details of the credit facility, refer to note 15 (Borrowings) to the consolidated financial statements for the year ended December 31, 2017).

The holding company's remaining known significant commitments for 2018 consist of payments relating to interest expense, corporate overhead, preferred share dividends, income taxes, and other investment related activities.

During the first six months of 2018 subsidiary cash and short term investments (including cash and short term investments pledged for short sale and derivative obligations) decreased by \$6,658.0 primarily reflecting the reinvestment of cash and short term investments into short-dated U.S. treasury bonds, partially offset by net sales of long dated U.S. state and municipal bonds.

Highlights in the first six months of 2018 (with comparisons to the first six months of 2017) of major components of cash flow are presented in the following table:

| Operating activities         2017           Cash used in operating activities before the undernoted         (360.5)         (286.0)           Net sales (purchases) of investments classified at FVTPL         (1,894.4)         1,720.4           Investing activities         (43.4)         (522.6)           Investing activities         (43.4)         (522.6)           Purchases of investments in associates         (43.4)         (522.6)           Purchases of subsidiaries, net of cash acquired         (43.4)         (522.6)           Sale of subsidiary, net of cash divested         71.4         —           De-consolidation of subsidiary         (67.7)         —           Net purchases of premises and equipment and intangible assets         (43.4)         (146.2)           Purchases of subsidiary, net of cash divested         1,490.7         —           Net purchases of premises and equipment and intangible assets         1,490.7         —           Net purchases of premises and equipment and insurance and reinsurance companies         1,490.7         —           Net proceeds from borrowings - holding company and insurance and reinsurance companies         605.5         44.6           Net proceeds from borrowings - non-insurance companies         605.5         44.6           Repayments of borrowings - non-insurance companies         605.5  |  | First six months |         |  |
|--|--|------------------|---------|--|
| Cash used in operating activities before the undernoted Net sales (purchases) of investments classified at FVTPL  Investing activities  Net purchases of investments in associates Net purchases of investments in associates Net purchases of subsidiaries, net of cash acquired Sale of subsidiary, net of cash divested Pu-consolidation of subsidiary Net purchases of premises and equipment and intangible assets  Financing activities  Net proceeds from borrowings - holding company and insurance and reinsurance companies Net proceeds from borrowings - non-insurance companies Net proceeds from borrowings - non-insurance companies Repayments of borrowings - non-insurance companies Net porceeds from borrowings - non-insurance companies Net borrowings from revolving credit facilities and short term loans - non-insurance companies Decrease (increase) in restricted cash related to financing activities Purchases of subordinate voting shares for treasury Issuance of subsidiary common shares to non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Dividends paid to non-controlling interests  (137.4) (252.9)  Dividends paid to non-controlling interests   |  | 2018             | 2017    |  |
| Net sales (purchases) of investments classified at FVTPL  Investing activities  Net purchases of investments in associates  Net purchases of investments in associates  Net purchases of subsidiaries, net of cash acquired  Sale of subsidiary, net of cash divested  Pe-consolidation of subsidiary  Net purchases of premises and equipment and intangible assets  Financing activities  Net proceeds from borrowings - holding company and insurance and reinsurance companies  Net proceeds from borrowings - holding company and insurance and reinsurance companies  Net proceeds from borrowings - non-insurance companies  Repayments of borrowings ron revolving credit facilities and short term loans - non-insurance companies  Decrease (increase) in restricted cash related to financing activities  Purchases of subordinate voting shares for treasury  Purchases of subordinate voting shares for cancellation  Issuance of subsidiary common shares to non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Dividends paid to non-controlling interests  (137.4)  (53.7)   | Operating activities   |                  |         |  |
| Investing activities(43.4)(522.6)Net purchases of investments in associates(43.4)(522.6)Purchases of subsidiaries, net of cash acquired(138.6)(32.0)Sale of subsidiary, net of cash divested71.4—De-consolidation of subsidiary(67.7)—Net purchases of premises and equipment and intangible assets(133.8)(146.2)Financing activitiesNet proceeds from borrowings - holding company and insurance and reinsurance companies1,490.7—Repayments of borrowings - holding company and insurance and reinsurance companies(1,291.5)(23.2)Net proceeds from borrowings - non-insurance companies605.544.6Repayments of borrowings - non-insurance companies(636.3)(242.9)Net borrowings from revolving credit facilities and short term loans - non-insurance companies190.769.8Decrease (increase) in restricted cash related to financing activities(19.7)18.8Purchases of subordinate voting shares for treasury(122.3)(31.6)Purchases of subordinate voting shares for cancellation(61.7)—Issuance of subsidiary common shares to non-controlling interests103.1525.8Purchases of subsidiary shares from non-controlling interests(82.4)(113.6)Common and preferred share dividends paid(305.6)(259.2)Dividends paid to non-controlling interests(305.6)(53.7)   | Cash used in operating activities before the undernoted  | (360.5)          | (286.0) |  |
| Net purchases of investments in associates Purchases of subsidiaries, net of cash acquired Sale of subsidiary, net of cash divested Pe-consolidation of subsidiary Net purchases of premises and equipment and intangible assets Financing activities Net proceeds from borrowings - holding company and insurance and reinsurance companies Net proceeds from borrowings - holding company and insurance and reinsurance companies Net proceeds from borrowings - non-insurance companies Net borrowings from revolving credit facilities and short term loans - non-insurance companies Net borrowings from revolving credit facilities and short term loans - non-insurance companies Net borrowings from revolving shares for treasury Net proceeds from borrowings from from from from from from from from  | Net sales (purchases) of investments classified at FVTPL                                       | (1,894.4)        | 1,720.4 |  |
| Purchases of subsidiaries, net of cash acquired Sale of subsidiary, net of cash divested De-consolidation of subsidiary Net purchases of premises and equipment and intangible assets (133.8) (146.2)  Financing activities Net proceeds from borrowings - holding company and insurance and reinsurance companies Repayments of borrowings - holding company and insurance and reinsurance companies Net proceeds from borrowings - non-insurance companies Repayments of borrowings ron-insurance companies (636.3) (242.9) Net borrowings from revolving credit facilities and short term loans - non-insurance companies Decrease (increase) in restricted cash related to financing activities (19.7) 18.8 Purchases of subordinate voting shares for treasury (122.3) (31.6) Purchases of subordinate voting shares for cancellation (61.7) — Issuance of subsidiary common shares to non-controlling interests Purchases of subsidiary shares from non-controlling interests (82.4) (113.6) Common and preferred share dividends paid Dividends paid to non-controlling interests (137.4) (53.7)   | Investing activities   |                  |         |  |
| Sale of subsidiary, net of cash divested  De-consolidation of subsidiary  Net purchases of premises and equipment and intangible assets  Financing activities  Net proceeds from borrowings - holding company and insurance and reinsurance companies  Net proceeds from borrowings - holding company and insurance and reinsurance companies  Net proceeds from borrowings - non-insurance companies  Net proceeds from borrowings - non-insurance companies  Repayments of borrowings - non-insurance companies  Repayments of borrowings - non-insurance companies  Net borrowings from revolving credit facilities and short term loans - non-insurance companies  Decrease (increase) in restricted cash related to financing activities  Purchases of subordinate voting shares for treasury  Purchases of subordinate voting shares for cancellation  Issuance of subsidiary common shares to non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Dividends paid to non-controlling interests  (137.4)  (53.7)   | Net purchases of investments in associates   | (43.4)           | (522.6) |  |
| De-consolidation of subsidiary  Net purchases of premises and equipment and intangible assets  Financing activities  Net proceeds from borrowings - holding company and insurance and reinsurance companies Repayments of borrowings - holding company and insurance and reinsurance companies Net proceeds from borrowings - non-insurance companies Net proceeds from borrowings - non-insurance companies Repayments of borrowings - non-insurance companies Repayments of borrowings - non-insurance companies Net borrowings from revolving credit facilities and short term loans - non-insurance companies Decrease (increase) in restricted cash related to financing activities Purchases of subordinate voting shares for treasury Purchases of subordinate voting shares for cancellation Issuance of subsidiary common shares to non-controlling interests Purchases of subsidiary shares from non-controlling interests                               | Purchases of subsidiaries, net of cash acquired  | (138.6)          | (32.0)  |  |
| Net purchases of premises and equipment and intangible assets  Net proceeds from borrowings - holding company and insurance and reinsurance companies  Net proceeds from borrowings - holding company and insurance and reinsurance companies  Net proceeds from borrowings - non-insurance companies  Net proceeds from borrowings - non-insurance companies  Repayments of borrowings - non-insurance companies  (636.3) (242.9)  Net borrowings from revolving credit facilities and short term loans - non-insurance companies  Decrease (increase) in restricted cash related to financing activities  Purchases of subordinate voting shares for treasury  Purchases of subordinate voting shares for cancellation  Issuance of subsidiary common shares to non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Purchases of subsidiary shares from non-controlling interests  (82.4) (113.6)  Common and preferred share dividends paid  Dividends paid to non-controlling interests  (137.4) (53.7)  | Sale of subsidiary, net of cash divested   | 71.4             | _       |  |
| Financing activities  Net proceeds from borrowings - holding company and insurance and reinsurance companies  Repayments of borrowings - holding company and insurance and reinsurance companies  Net proceeds from borrowings - non-insurance companies  Repayments of borrowings - non-insurance companies  Repayments of borrowings - non-insurance companies  Net borrowings from revolving credit facilities and short term loans - non-insurance companies  Decrease (increase) in restricted cash related to financing activities  Purchases of subordinate voting shares for treasury  Purchases of subordinate voting shares for cancellation  Issuance of subsidiary common shares to non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Common and preferred share dividends paid  Dividends paid to non-controlling interests  (137.4)  (53.7)   | De-consolidation of subsidiary   | (67.7)           | _       |  |
| Net proceeds from borrowings - holding company and insurance and reinsurance companies  Repayments of borrowings - holding company and insurance and reinsurance companies  Net proceeds from borrowings - non-insurance companies  Repayments of borrowings - non-insurance companies  Repayments of borrowings - non-insurance companies  Net borrowings from revolving credit facilities and short term loans - non-insurance companies  Decrease (increase) in restricted cash related to financing activities  Purchases of subordinate voting shares for treasury  Purchases of subordinate voting shares for cancellation  Issuance of subsidiary common shares to non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Common and preferred share dividends paid  Dividends paid to non-controlling interests  (137.4)  (23.2)  (242.9)  (242 | Net purchases of premises and equipment and intangible assets                                  | (133.8)          | (146.2) |  |
| Repayments of borrowings - holding company and insurance and reinsurance companies  Net proceeds from borrowings - non-insurance companies  Repayments of borrowings - non-insurance companies  Repayments of borrowings - non-insurance companies  Net borrowings from revolving credit facilities and short term loans - non-insurance companies  Decrease (increase) in restricted cash related to financing activities  Purchases of subordinate voting shares for treasury  Purchases of subordinate voting shares for cancellation  Issuance of subsidiary common shares to non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Dividends paid to non-controlling interests  (1,291.5)  (23.2)  (24.9)  (24.9)  (242.9)  (19.7)  (19.7)  (18.8)  (19.7)  (122.3)  (31.6)  (61.7)  (61.7)  (61.7)  (61.7)  (61.7)  (61.7)  (61.7)  (61.7)  (525.8)  (113.6)  (259.2)  Dividends paid to non-controlling interests  (137.4)  (53.7)   | Financing activities   |                  |         |  |
| Net proceeds from borrowings - non-insurance companies605.544.6Repayments of borrowings - non-insurance companies(636.3)(242.9)Net borrowings from revolving credit facilities and short term loans - non-insurance companies190.769.8Decrease (increase) in restricted cash related to financing activities(19.7)18.8Purchases of subordinate voting shares for treasury(122.3)(31.6)Purchases of subordinate voting shares for cancellation(61.7)-Issuance of subsidiary common shares to non-controlling interests103.1525.8Purchases of subsidiary shares from non-controlling interests(82.4)(113.6)Common and preferred share dividends paid(305.6)(259.2)Dividends paid to non-controlling interests(137.4)(53.7)   | Net proceeds from borrowings - holding company and insurance and reinsurance companies         | 1,490.7          | _       |  |
| Repayments of borrowings - non-insurance companies  Net borrowings from revolving credit facilities and short term loans - non-insurance companies  Decrease (increase) in restricted cash related to financing activities  Purchases of subordinate voting shares for treasury  Purchases of subordinate voting shares for cancellation  Issuance of subsidiary common shares to non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Common and preferred share dividends paid  Dividends paid to non-controlling interests  (636.3)  (242.9)  (242.9)  (19.7)  18.8  (122.3)  (31.6)  (61.7)  —  (61.7)  —  (82.4)  (113.6)  (259.2)  (305.6)  (259.2)  | Repayments of borrowings - holding company and insurance and reinsurance companies             | (1,291.5)        | (23.2)  |  |
| Net borrowings from revolving credit facilities and short term loans - non-insurance companies  Decrease (increase) in restricted cash related to financing activities  Purchases of subordinate voting shares for treasury  Purchases of subordinate voting shares for cancellation  Issuance of subsidiary common shares to non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Common and preferred share dividends paid  Dividends paid to non-controlling interests  190.7  69.8  (19.7)  18.8  (12.3)  (31.6)  (61.7)  —  (82.4)  (113.6)  (259.2)  (259.2)   | Net proceeds from borrowings - non-insurance companies   | 605.5            | 44.6    |  |
| Decrease (increase) in restricted cash related to financing activities  Purchases of subordinate voting shares for treasury  Purchases of subordinate voting shares for cancellation  Issuance of subsidiary common shares to non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Common and preferred share dividends paid  Dividends paid to non-controlling interests  (137.4)  18.8  (19.7)  18.8  (12.3)  (31.6)  (61.7)  —  (82.4)  (113.6)  (259.2)  (259.2)   | Repayments of borrowings - non-insurance companies   | (636.3)          | (242.9) |  |
| Purchases of subordinate voting shares for treasury(122.3)(31.6)Purchases of subordinate voting shares for cancellation(61.7)—Issuance of subsidiary common shares to non-controlling interests103.1525.8Purchases of subsidiary shares from non-controlling interests(82.4)(113.6)Common and preferred share dividends paid(305.6)(259.2)Dividends paid to non-controlling interests(137.4)(53.7)   | Net borrowings from revolving credit facilities and short term loans - non-insurance companies | 190.7            | 69.8    |  |
| Purchases of subordinate voting shares for cancellation (61.7) — Issuance of subsidiary common shares to non-controlling interests 103.1 525.8 Purchases of subsidiary shares from non-controlling interests (82.4) (113.6) Common and preferred share dividends paid (305.6) (259.2) Dividends paid to non-controlling interests (137.4) (53.7)   | Decrease (increase) in restricted cash related to financing activities                         | (19.7)           | 18.8    |  |
| Issuance of subsidiary common shares to non-controlling interests  Purchases of subsidiary shares from non-controlling interests  Common and preferred share dividends paid  Dividends paid to non-controlling interests  103.1  525.8  (82.4)  (113.6)  (259.2)  (305.6)  (259.2)  (137.4)  (53.7)  | Purchases of subordinate voting shares for treasury  | (122.3)          | (31.6)  |  |
| Purchases of subsidiary shares from non-controlling interests  Common and preferred share dividends paid  Dividends paid to non-controlling interests  (82.4) (113.6)  (259.2)  (137.4) (53.7)   | Purchases of subordinate voting shares for cancellation  | (61.7)           | _       |  |
| Common and preferred share dividends paid (305.6) (259.2) Dividends paid to non-controlling interests (137.4) (53.7)   | Issuance of subsidiary common shares to non-controlling interests                              | 103.1            | 525.8   |  |
| Dividends paid to non-controlling interests (137.4) (53.7)   | Purchases of subsidiary shares from non-controlling interests                                  | (82.4)           | (113.6) |  |
|  | Common and preferred share dividends paid  | (305.6)          | (259.2) |  |
| Increase (decrease) in cash and cash equivalents during the period (2,833.9) 668.4   | Dividends paid to non-controlling interests  | (137.4)          | (53.7)  |  |
|  | Increase (decrease) in cash and cash equivalents during the period                             | (2,833.9)        | 668.4   |  |

Excluding net purchases and sales of investments classified at FVTPL, cash used in operating activities increased from \$286.0 in 2017 to \$360.5 in 2018, principally reflecting higher net paid losses, higher income taxes paid and lower interest and dividend income received, partially offset by higher net premium collections. Refer to note 19 (Supplementary Cash Flow Information) to the interim consolidated financial statements for the three and six months ended June 30, 2018 for details of net purchases and sales of investments classified at FVTPL.

Net purchases of investments in associates of \$43.4 in 2018 primarily reflected increased investments in Bangalore Airport (by Fairfax India), Thai Re and AFGRI (by Fairfax Africa), and an investment in Seaspan, partially offset by distributions received from the company's insurance and non-insurance associates and joint arrangements (inclusive of net cash distributions received from the liquidation of three KWF LPs). Net purchases of investments in associates of \$522.6 in 2017 primarily reflected investments in Farmers Edge and Astarta, and Bangalore Airport (by Fairfax India), partially offset by distributions received from the company's insurance and non-insurance associates and joint arrangements. Purchases of subsidiaries, net of cash acquired of \$138.6 in 2018 primarily related to the acquisitions of Toys "R" Us Canada and Carillion Canada. Purchases of subsidiaries, net of cash acquired of \$32.0 in 2017 primarily related to the acquisition of Saurashtra Freight (by Fairfax India).

Net proceeds from borrowings - holding company and insurance and reinsurance companies of \$1,490.7 in 2018 primarily reflected net proceeds from offerings of €750.0 of 2.75% unsecured senior notes due March 29, 2028 and \$600.0 principal amount of 4.85% unsecured senior notes due April 17, 2028. Repayment of borrowings - holding company and insurance and reinsurance companies of \$1,291.5 in 2018 primarily reflected the company's redemption of its \$500.0 principal amount of 5.80% senior notes due May 15, 2021 and the remaining \$207.3 (Cdn\$267.3) principal amount of 7.25% senior notes due June 22, 2020, Allied World's redemption of its remaining \$291.8 principal amount of senior notes due November 15, 2020, the company's repayment of \$144.2 principal amount of its 7.375% senior notes on maturity, the repurchases of \$20.6 principal amount of senior notes due 2022 and 2024 and Brit's repayment of \$45.0 on its revolving credit facility.

Net proceeds from borrowings - non insurance companies of \$605.5 in 2018 primarily reflected the net proceeds received from Fairfax India's \$550.0 one-year floating rate term loan due June 27, 2019. Repayment of borrowings - non-insurance companies of \$636.3 in 2018 primarily reflected Fairfax India's repayment of its \$400.0 principal amount of one-year floating rate term loan due July 10, 2018 and Toys "R" Us Canada's repayment of its \$195.9 (Cdn\$254.2) principal amount of debtor in possession loan. Net borrowings from revolving credit facilities and short term loans - non-insurance companies of \$190.7 in 2018 primarily reflected Toys "R" Us Canada's drawdown of \$55.5 (Cdn\$72.0) on its revolving credit facility and Recipe's borrowings to finance the acquisition of The Keg. Repayment of borrowings - non-insurance companies of \$242.9 in 2017 primarily reflected Fairfax India's repayment of its term loan of \$225.0.

Purchases of subordinate voting shares for treasury in 2018 and 2017 were for the company's share-based payment awards. Issuance of subsidiary common shares to non-controlling interests of \$103.1 in 2018 primarily reflected Fairfax Africa's secondary public offering. Issuance of subsidiary common shares to non-controlling interests of \$525.8 in 2017 primarily reflected Fairfax Africa's initial public offering and Fairfax India's secondary public offering. Purchases of subsidiary shares from non-controlling interests of \$82.4 in 2018 primarily reflected Cara's acquisition of the non-controlling interests in The Keg and open market purchases of Fairfax Africa. Purchases of subsidiary shares from non-controlling interests of \$113.6 in 2017 primarily reflected Mosaic Capital's redemption of certain of its preferred shares and other equity instruments.

Dividends paid to non-controlling interests of \$137.4 in 2018 primarily reflected the dividend paid by Allied World to its minority shareholders (OMERS, AIMCo and others), the dividend paid by Brit to its minority shareholder (OMERS), and dividends paid by Grivalia Properties and Recipe. Dividends paid to non-controlling interests of \$53.7 in 2017 primarily reflected the dividend paid by Brit to its minority shareholder (OMERS).

#### **Book Value Per Share**

Common shareholders' equity at June 30, 2018 was \$12,469.4 or \$453.99 per basic share (excluding the unrecorded \$810.1 excess of fair value over the carrying value of investments in associates and certain consolidated subsidiaries) compared to \$12,475.6 or \$449.55 per basic share (excluding the unrecorded \$1,233.0 excess of fair value over the carrying value of investments in associates and certain consolidated subsidiaries) at December 31, 2017, representing an increase per basic share in the first six months of 2018 of 1.0% (an increase of 3.3% adjusted to include the \$10.00 per common share dividend paid in the first quarter of 2018). During the first six months of 2018 the number of basic shares decreased primarily as a result of repurchases of 120,000 subordinate voting shares for cancellation and net repurchases of 165,065 subordinate voting shares for treasury (for use in the company's share-based payment awards). At June 30, 2018 there were 27,466,008 common shares effectively outstanding.

|   |            | June 30, 2018                 |  | December 31, 2017 |                                  |  |  |
|---|------------|-------------------------------|--|-------------------|----------------------------------|--|--|
|   | Fair value | Carrying value <sup>(1)</sup> | Excess<br>(deficiency) of<br>fair value over<br>carrying value | Fair<br>value     | Carrying<br>value <sup>(1)</sup> | Excess<br>(deficiency) of<br>fair value over<br>carrying value |  |
| Insurance and reinsurance associates    | 736.4      | 675.5                         | 60.9   | 783.1             | 711.0                            | 72.1   |  |
| Non-insurance associates <sup>(2)</sup> | 2,111.5    | 1,718.5                       | 393.0  | 2,027.5           | 1,762.3                          | 265.2  |  |
| Recipe                                  | 564.1      | 537.3                         | 26.8   | 486.3             | 519.5                            | (33.2)   |  |
| Grivalia Properties                     | 518.2      | 552.5                         | (34.3)   | 568.6             | 573.2                            | (4.6)  |  |
| Thomas Cook India                       | 965.6      | 1,002.9                       | (37.3)   | 996.6             | 449.7                            | 546.9  |  |
| Fairfax India                           | 855.2      | 510.3                         | 344.9  | 666.4             | 448.4                            | 218.0  |  |
| Fairfax Africa                          | 419.7      | 363.6                         | 56.1   | 460.2             | 291.6                            | 168.6  |  |
|   | 6,170.7    | 5,360.6                       | 810.1  | 5,988.7           | 4,755.7                          | 1,233.0  |  |
|   |            |                               |  |                   |                                  |  |  |

<sup>(1)</sup> The carrying values of Recipe (formerly Cara), Grivalia Properties, Thomas Cook India, Fairfax India and Fairfax Africa represent their respective hypothetical carrying values under the equity method of accounting.

On September 28, 2017 the company commenced its normal course issuer bid by which it is authorized, until expiry of the bid on September 27, 2018, to acquire up to 2,672,504 subordinate voting shares, 601,538 Series C preferred shares, 344,111 Series D preferred shares, 396,713 Series E preferred shares, 357,204 Series F preferred shares, 743,295 Series G preferred shares, 256,704 Series H preferred shares, 1,046,555 Series I preferred shares, 153,444 Series J preferred shares, 950,000 Series K preferred shares and 920,000 Series M preferred shares, representing approximately 10% of the public float in respect of the subordinate voting shares and 10% of the public float in respect of each series of preferred shares. Decisions regarding any future repurchases will be based on market conditions, share price and other factors including opportunities to invest capital for growth. The Notice of Intention to Make a Normal Course Issuer Bid is available by contacting the Corporate Secretary of the company.

<sup>(2)</sup> Excludes investments in associates held by Thomas Cook India, Fairfax India and Fairfax Africa.

## **Contingencies and Commitments**

For a full description of these matters, see note 14 (Contingencies and Commitments) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

## **Accounting and Disclosure Matters**

#### Limitation on scope of design and evaluation of Internal Control Over Financial Reporting

On July 6, 2017 the company completed the acquisition of Allied World Assurance Company Holdings, AG, which was subsequently renamed Allied World Assurance Company Holdings, GmbH ("Allied World"). Management has determined to limit the scope of the design and evaluation of the company's internal control over financial reporting to exclude the controls, policies and procedures of Allied World, the results of which are included in the consolidated financial statements of the company for the three and six months ended June 30, 2018. The scope limitation is in accordance with Canadian and U.S. securities laws, which allow an issuer to limit its design and evaluation of internal control over financial reporting to exclude the controls, policies and procedures of a company acquired not more than 365 days before the end of the financial period to which the applicable certifications relate. The operations of Allied World represented 14.2% and 12.4% of the company's consolidated income for the three and six months ended June 30, 2018 and represented 22.8% and 23.9% of the company's consolidated assets and liabilities respectively as at June 30, 2018. In addition, the table that follows presents a summary of financial information for Allied World.

|  | First six months    |
|--|---------------------|
|  | 2018                |
| Income                                   | 1,128.7             |
| Net earnings                             | 62.6                |
|  | As at June 30, 2018 |
| Assets                                   |                     |
| Insurance contract receivables           | 1,509.2             |
| Portfolio investments                    | 8,275.1             |
| Deferred premium acquisition costs       | 267.3               |
| Recoverable from reinsurers              | 2,908.1             |
| Goodwill and intangible assets           | 1,677.2             |
| Other assets                             | 205.8               |
|  | 14,842.7            |
| Liabilities                              |                     |
| Accounts payable and accrued liabilities | 282.9               |
| Income taxes payable                     | 2.4                 |
| Due to affiliates                        | 325.8               |
| Funds withheld payable to reinsurers     | 287.1               |
| Insurance contract liabilities           | 9,625.4             |
| Deferred income taxes                    | 66.2                |
| Borrowings                               | 556.4               |
|  | 11,146.2            |
| Equity                                   | 3,696.5             |
|  | 14,842.7            |

Allied World will be included in the scope of the design and evaluation of the company's internal control over financial reporting commencing July 1, 2018.

#### Comparative Quarterly Data (unaudited)

|   | June 30,<br>2018 | March 31,<br>2018 | December 31,<br>2017 | September 30,<br>2017 | June 30,<br>2017 | March 31,<br>2017 | December 31,<br>2016 | September 30,<br>2016 |
|---|------------------|-------------------|----------------------|-----------------------|------------------|-------------------|----------------------|-----------------------|
| Income  | 4,210.4          | 4,926.4           | 5,321.5              | 4,907.3               | 3,258.2          | 2,737.6           | 1,774.7              | 2,431.4               |
| Net earnings (loss)   | 83.9             | 1,038.0           | 856.8                | 370.2                 | 312.6            | 75.3              | (704.2)              | 32.7                  |
| Net earnings (loss) attributable to shareholders of Fairfax | 63.1             | 684.3             | 869.5                | 476.9                 | 311.6            | 82.6              | (701.5)              | 1.3                   |
| Net earnings (loss) per share                               | \$ 1.88          | \$ 24.27          | \$ 30.87             | \$ 16.85              | \$ 13.04         | \$ 3.11           | \$ (30.77)           | \$ (0.42)             |
| Net earnings (loss) per diluted share                       | \$ 1.82          | \$ 23.60          | \$ 30.06             | \$ 16.42              | \$ 12.67         | \$ 3.03           | \$ (30.77)           | \$ (0.42)             |

Operating results at the company's insurance and reinsurance operations continue to be affected by a difficult competitive environment. Individual quarterly results have been (and may in the future be) affected by losses from significant natural or other catastrophes, by reserve releases and strengthenings and by settlements or commutations, the occurrence of which are not predictable, and have been (and are expected to continue to be) significantly impacted by net gains or losses on investments, the timing of which are not predictable.

#### **Forward-Looking Statements**

Certain statements contained herein may constitute forward-looking statements and are made pursuant to the "safe harbour" provisions of the United States Private Securities Litigation Reform Act of 1995. Such forward-looking statements are subject to known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of Fairfax to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, but are not limited to: a reduction in net earnings if our loss reserves are insufficient; underwriting losses on the risks we insure that are higher or lower than expected; the occurrence of catastrophic events with a frequency or severity exceeding our estimates; changes in market variables, including interest rates, foreign exchange rates, equity prices and credit spreads, which could negatively affect our investment portfolio; the cycles of the insurance market and general economic conditions, which can substantially influence our and our competitors' premium rates and capacity to write new business; insufficient reserves for asbestos, environmental and other latent claims; exposure to credit risk in the event our reinsurers fail to make payments to us under our reinsurance arrangements; exposure to credit risk in the event our insureds, insurance producers or reinsurance intermediaries fail to remit premiums that are owed to us or failure by our insureds to reimburse us for deductibles that are paid by us on their behalf; our inability to maintain our long term debt ratings, the inability of our subsidiaries to maintain financial or claims paying ability ratings and the impact of a downgrade of such ratings on derivative transactions that we or our subsidiaries have entered into; risks associated with implementing our business strategies; the timing of claims payments being sooner or the receipt of reinsurance recoverables being later than anticipated by us; risks associated with any use we may make of derivative instruments; the failure of any hedging methods we may employ to achieve their desired risk management objective; a decrease in the level of demand for insurance or reinsurance products, or increased competition in the insurance industry; the impact of emerging claim and coverage issues or the failure of any of the loss limitation methods we employ; our inability to access cash of our subsidiaries; our inability to obtain required levels of capital on favourable terms, if at all; the loss of key employees; our inability to obtain reinsurance coverage in sufficient amounts, at reasonable prices or on terms that adequately protect us; the passage of legislation subjecting our businesses to additional supervision or regulation, including additional tax regulation, in the United States, Canada or other jurisdictions in which we operate; risks associated with government investigations of, and litigation and negative publicity related to, insurance industry practice or any other conduct; risks associated with political and other developments in foreign jurisdictions in which we operate; risks associated with legal or regulatory proceedings or significant litigation; failures or security breaches of our computer and data processing systems; the influence exercisable by our significant shareholder; adverse fluctuations in foreign currency exchange rates; our dependence on independent brokers over whom we exercise little control; an impairment in the carrying value of our goodwill and indefinite-lived intangible assets; our failure to realize deferred income tax assets; technological or other change which adversely impacts demand, or the premiums payable, for the insurance coverages we offer; disruptions of our information technology systems; and assessments and shared market mechanisms which may adversely affect our insurance subsidiaries. Additional risks and uncertainties are described in our most recently issued Annual Report which is available at www.fairfax.ca and in our Supplemental and Base Shelf Prospectus (under "Risk Factors") filed with the securities regulatory authorities in Canada, which is available on SEDAR at www.sedar.com. Fairfax disclaims any intention or obligation to update or revise any forward-looking statements.

